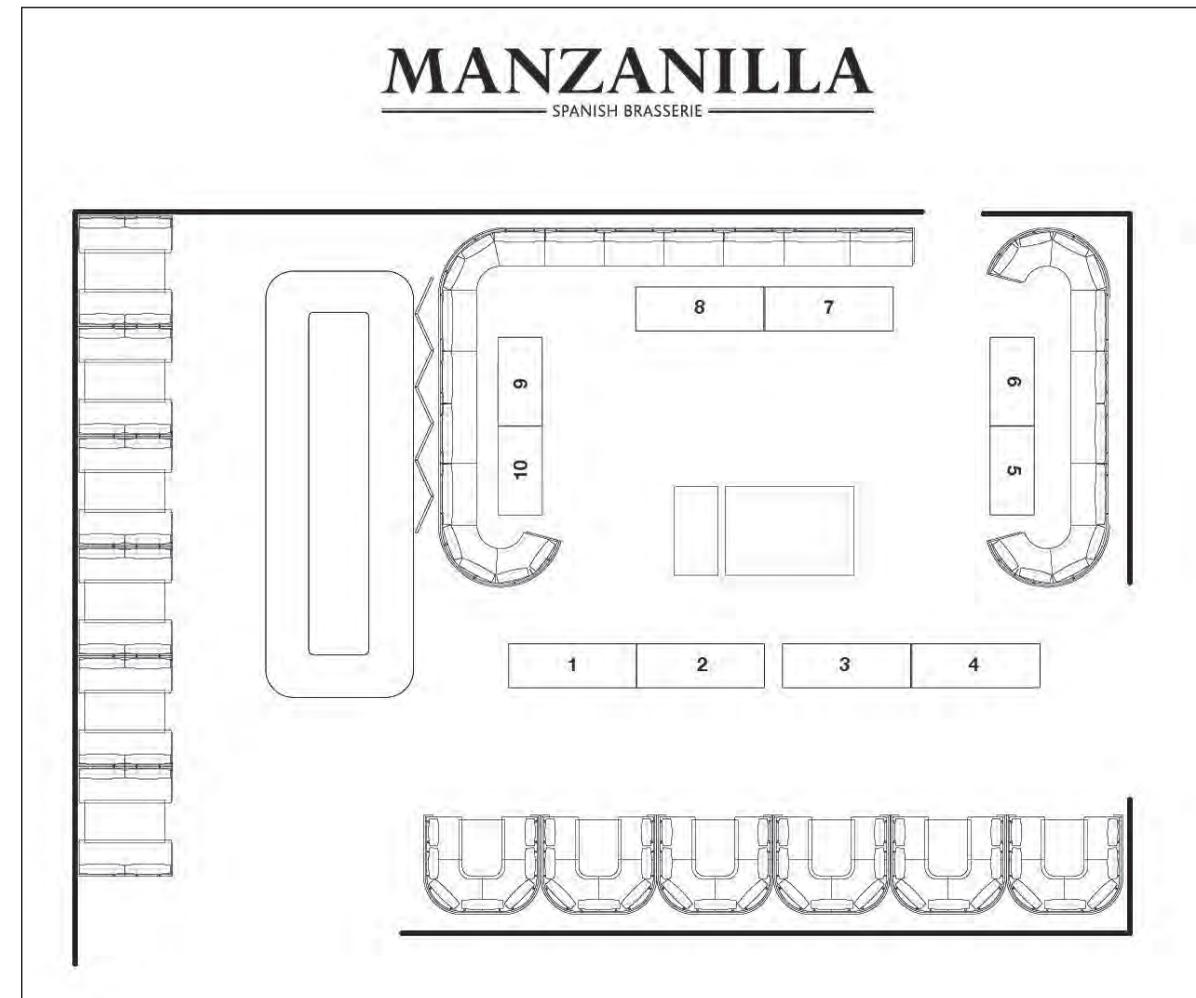




**POLANER SELECTIONS  
THE FALL COLLECTION:  
BUBBLES, BAROLO & BURGUNDY**  
Oct 9, 2013 | Manzanilla | NYC

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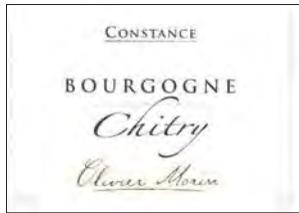


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POLANER SELECTIONS

Morin

Chitry, Burgundy



Chitry is located next to the village of Saint-Bris, near Chablis. Like the terrific wines of Jean-Hugues Goisot, Morin's Bourgogne Blancs gain their complexity from the kimmerigian soils of the region, high in calcaire (chalk), that also form the subsoil in most of Chablis. This "Baby Chablis" is fermented all in tank to preserve its freshness and purity. The resulting wines are clear, precise and mineral-driven, and yes, very Chablisien indeed.

Chitry Bourgogne Blanc Constance 2011 12/750ml \$152

POLANER SELECTIONS

Goisot

Saint Bris, Burgundy

Certified Biodynamic



Jean-Hughes Goisot and his wife Ghislaine, along with their son, Guilhem, are tireless workers and perfectionists in Saint-Bris. This terroir, which shares the famous chalky soil and the cool northerly climate that is typical of its close neighbor Chablis, gives its wines a very distinctive character: it is more refined, firmer, more mineral, and often more thirst-quenching than wines from farther south in Burgundy. The Goisots plant all of their Sauvignon vines on the cooler north-facing slopes, on extremely chalky Kimmeridgian soil (the great classic soil of Chablis). The estate is certified biodynamic and they strongly believe in the imprint of terroir, "empreinte du terroir" on the wines.

Exogyra Virgula Sauvignon de Saint-Bris 2011 12/750ml \$164

Fié Gris Corps de Garde Saint Bris 2011 12/750ml \$208

POLANER SELECTIONS

Gilbert Picq

Chablis, Burgundy



The Picqs are among the elite growers who understand that quality starts in the vineyards, which in their case, are immaculate. Didier Picq vinifies only in stainless steel tanks. The terroir of Chichée, well-known for its marne kimmeridgian soil, does not yield high-alcohol wines (11.5 to 12%), but classic, mineral wines with beautiful purity and acidity, and a long track record for aging.

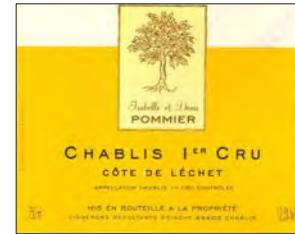
Chablis	2012	12/750ml	\$176
Picq Chablis Vieilles Vignes	2012	12/750ml	\$216

POLANER SELECTIONS

Isabelle & Denis Pommier

Chablis, Burgundy

*Certified Organic (in conversion)*



Isabelle and Denis Pommier founded the estate in 1990 when they took over 2 ha of their family’s land to produce their own wine. The winery and vineyards are located in and around the village of Poinchy, which is just outside of Chablis itself. The estate now spans 16 ha of vineyards with appellations ranging from Petit Chablis all the way up to three Chablis premiers crus (Fourchaume, Cote de Lechet and Beauroy).

Since the beginning, there has been a strong respect for the land and unique terroir of the region, and sustainable farming techniques – lutte raisonnée - were used. Recently, however, emboldened by the qualitative gains resulting from plowing the soils and working more naturally in the vineyards, the Pommiers are now fully organic (in official conversion for certification since 2011). They are one of the few estates in the area to hand-harvest a good portion of their production including all of the 1er Crus and a few of the old-vine villages parcels that make up their “Croix aux Moines” cuvée. The Pommier wines tend to be ever so slightly more generous on the palate in terms of power and amplitude, but with a clear line of briny mineral and acid cut that screams “Chablis”, unmistakably.

Chablis	2011	12/750ml	\$180
Chablis Cote de Lechet 1er Cru	2011	12/750ml	\$264
Chablis Fourchaume 1er Cru	2011	12/750ml	\$280

POLANER SELECTIONS

Paul Chapelle

Moutigny-Les-Beaune, Burgundy



Domaine Paul Chapelle is a very young domaine by Burgundian standards, having only started in 1976, when Monsieur Chapelle inherited a parcel of vines in the fine premier cru Santenay vineyard of Les Gravières. Over the course of the next several years he pieced together a small estate with vineyard parcels in Puligny-Montrachet, Meursault and Santenay. Prior to starting his own domaine, Monsieur Chapelle had made a name for himself as a consulting enologist at some of the very best estates in all of the Côte de Beaune, including Domaines Ramonet, Michel Lafarge, François Jobard, Paul Pernot, Simon-Bize, Hubert de Montille and Domaine de la Pousse d'Or. Veritably this is a who's who list of the greatest estates in the southern half of Burgundy. He began as a consultant in 1967, and based on the caliber of his previous clients, it is quite easy to see that Monsieur Chapelle brought to his own domaine a wealth of experience and winemaking savvy. He retired after the 1995 vintage, and today the reins are held by Paul Chapelle's daughter, Christine Beck Chapelle, who has re-immersed herself in the domaine and oversees all aspects from vine to bottle.

Bourgogne Blanc	2007	12/750ml	\$196
Puligny-Montrachet Champgain 1er Cru	2011	12/750ml	\$480
Santenay Gravieres 1er Cru	1999	12/750ml	\$320

POLANER SELECTIONS

Fontaine-Gagnard

Chassagne, Burgundy

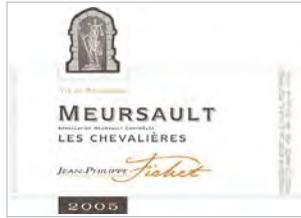


Domaine Fontaine-Gagnard is one of the finest and most important growers in the village of Chassagne-Montrachet. The domaine has its origin in the fine Gagnard-Delagrange holdings of forty-five years ago, as the vineyards hail from the marriage of Richard Fontaine to Jacques Gagnard's oldest daughter, Laurence Gagnard, in 1982. The Gagnard family has always been very closely-knit, and much of the vineyard work amongst the various branches of the family continues to be done together. The heart and soul of Domaine Fontaine-Gagnard is their Chassagne-Montrachets, of which they own a fine clutch of premier crus and vines in the grand crus of Criots-Bâtard-Montrachet, Bâtard-Montrachet and Montrachet itself. All in all, Domaine Fontaine-Gagnard is one of the very best in Chassagne-Montrachet, and a consistently excellent source that we strongly recommend discovering and collecting.

Chassagne Clos St Jean 1er Cru	2011	12/750ml	\$680
Chassagne Romanee 1er Cru	2011	12/750ml	\$899
Volnay Clos des Chenes 1er Cru	2011	12/750ml	\$699

Fichet

Meursault, Burgundy



More than any of his peers, Fichet is testing the limits of transparency, to find the very soul of Meursault. In pursuit of true terroir expression, he practices severe winter pruning over green harvesting. Additionally, he believes his wines' expressiveness is enhanced through a patient 18-month élevage with little new oak and by avoiding aggressive lees stirring. Jean-Philippe Fichet can no longer be referred to as an "under the radar" producer. With the 2005 and 2006 vintages, he garnered broad attention for his style of rivetingly focused, pure and delineated wines of incredible transparency.

Meursault	2011	12/750ml	\$549
Meursault Chevalieres lieu-dit	2011	12/750ml	\$760

Julien Sunier

Avénas, Beaujolais

*Practicing Organic (in conversion)*



After working for Christophe Roumier in Chambolle, Dijon native Julien Sunier spent his early twenties globe-trotting. Upon return to his native Burgundy, he worked alongside winemakers Nicolas Potel in Nuits Saint-Georges and Jean-Claude Rateau in Beaune, where he solidified a passion for organic and biodynamic viticulture.

He then set his eye on Beaujolais and managed a large negociant where he worked with all of the 10 Cru Beaujolais villages. In 2008, he secured three hectares of densely planted, old-vine, hilltop parcels in the Cru villages of Fleurie, Morgon and Régnié. He is currently working to convert all of the vineyards to organic viticulture. Harvesting entirely by hand, Julien does whole cluster, indigenous yeast fermentations in concrete vats at low temperatures. The wines are then aged for up to 11 months in 3 - 9 year old Burgundy barrels that he gets from his friend Christophe Roumier. The resulting wines are exceptionally pure, elegant and without artifice.

Fleurie	2012	12/750ml	\$240
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POLANER SELECTIONS

Michel Guignier

Villié-Morgon, Beaujolais

*Practicing Organic (in conversion)*



Michel Guignier is a fourth generation vigneron in Villié-Morgon, in the heart of the AOC Morgon appellation in Beaujolais. He is committed to producing wines in the most natural way possible and is in the process of converting his estate to full organic certification.

Guignier follows a traditional vinification “à la Beaujolaise” with no de-stemming and with only indigenous yeasts used for the fermentation. He uses minimal doses of SO2, though he prefers to add it after the malolactic rather than at bottling as he feels it integrates better into the wine. Guignier’s wines display that transparent, ethereal, soil-driven quality that makes naturally-made, top Beaujolais so unique and joyful to drink.

Morgon VV	2012	12/750ml	\$160
Morgon Bio-Vitis	2011	12/750ml	\$196

POLANER SELECTIONS

Jean-Louis Dutraive

Fleurie, Beaujolais

*Certified Organic*



Jean-Louis is a devout practitioner of organic viticulture and the property has been certified by ECOCERT since 2009. Harvest is done by hand and grapes are immediately placed in tank at low temperatures to begin carbonic maceration (without sulfur). The wines ferment naturally with indigenous yeast and are then gravity fed to the cellar for a relatively long period of ageing, depending on the cuvée. Jean-Louis’ wines are perfumed, spicy and possess a stunning depth and concentration that are enhanced with time in bottle.

Fleurie	2012	12/750ml	\$220
Fleurie Clos de la Grand'Cour VV	2012	12/750ml	\$240

POLANER SELECTIONS

Cret De Ruyere

Villié-Morgon, Beaujolais

*Certified Organic*



Up in the hills of the Morgon appellation, between 400 and 500 meters in altitude, Jean-Luc Gauthier is crafting unique, naturally grown Beaujolais from the appellations of Morgon, Chiroubles and Beaujolais-Villages. The Gauthier family has been cultivating vines in the tiny hamlet of Saint-Joseph, near Villié-Morgon, for over 200 years. The estate is certified organic (Ecocert/AB) and farmed Biodynamically. They also have a unique philosophy of releasing wines with several years in bottle. In the vineyards, Jean-Luc tries to intervene as little as possible in order to allow the grapes to express themselves in the most unadulterated way. Jean-Luc is a firm believer in the spirit of the ancient Indian proverb: “The earth is not a gift from our parents, but a loan from our children.”

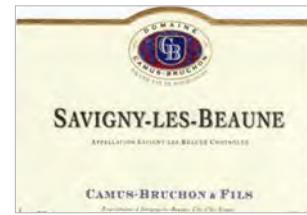
Morgon Les Charmes	2009	12/750ml	\$240
Morgon Les Vernes	2006	12/750ml	\$220

POLANER SELECTIONS

Camus-Bruchon

Savigny-les-Beaune, Burgundy

*Certified Organic*



Lucien Camus and son Guillaume fashion beautifully balanced, deep and complex wines that are the epitome of what great Burgundy is all about. Located in the village of Savigny-les-Beaune proper, the family has a lovely spread of top vineyards in Savigny-les-Beaune (both superb premier crus and a handful of top village wine parcels planted with very old pinot noir vines), as well as a bit of premier cru in Beaune and Pommard. Like so many of the very best producers in Burgundy, it is very clear that Lucien and Guillaume spend most of their time out in the vineyards working the soils and tending the vines. There is a notably high percentage of very old vines in the Camus-Bruchon portfolio, and from these venerable vines hail some of the very finest and classiest examples of Savigny-les-Beaune to be found in Burgundy. These are red Burgundies that drink well from a fairly early age, but also blossom beautifully with bottle age, and have no difficulties aging gracefully in the cellar for twenty-five to thirty years.

Savigny-les-Beaune	2008	12/750ml	\$256
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Anne & Herve Sigaut

Chambolle, Burgundy

*Practicing Organic*



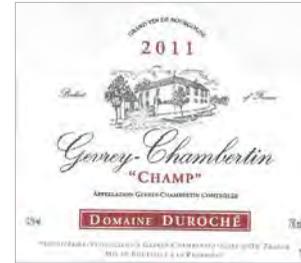
This relatively small 7 hectare estate has been in existence for four generations. Because they don't own any Grand Cru vineyards, they have largely remained "under-the-radar" in a village that certainly doesn't lack for anointed stars. The range of premiers crus is diverse and first rate, including Fuées, Chatelots, Noirots and Sentiers, as well as small parcels in the Morey 1er crus, Millandes and Charrières.

Like their understated personalities and attitudes, the Sigauts prefer to make wines on the fine and delicate side, that caress rather than clobber. They are helped by a bevy of old vines, many 50-60+ years old. The Sigaut wines classic, archetypal Chambolles. They scream Chambolle terroir, with fine elegant, floral aromas and flavors, ethereal, energetic textures, and wonderful chalky/mineral tannins that dance over your palate.

Chambolle-Musigny Les Bussières VV	2011	12/750ml	\$496
Chambolle-Musigny Les Fuées 1er Cru	2011	12/750ml	\$680
Chambolle-Musigny Les Chatelôts 1er Cru	2011	12/750ml	\$680
Chambolle-Musigny Les Sentiers VV 1er Cru	2008	12/750ml	\$720
Morey-Saint-Denis Les Charrières 1er Cru	2011	12/750ml	\$540

Duroché

Gevrey, Burgundy



The Duroché holdings encompass 8.25 ha, all in the village appellation of Gevrey-Chambertin. The range starts with both Bourgogne Rouge and Blanc, and works its way up through villages, premiers cru, and of course, a lovely array of Grand Crus, including Charmes, Griottes, Latricières and Clos de Beze!

The style here is about understated power and elegance with fine-grained tannins and an earthy, briny, minerally core that is a hallmark of the Gevrey terroir. The wines are forward enough to drink fairly well on release, but also have the requisite structure for ageing.

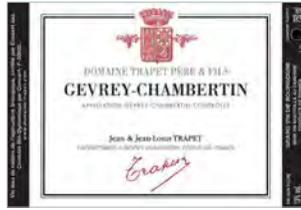
Gevrey-Chambertin Champ lieu-dit	2011	12/750ml	\$440
Gevrey-Chambertin Lavaut St. Jacques 1er Cru	2011	12/750ml	\$649

POLANER SELECTIONS

Trapet

Gevrey, Burgundy

*Certified Biodynamic*



Domaine Trapet Père et Fils is one of the greatest estates of Gevrey-Chambertin, with superb holdings in three of the most historic top grand crus in the village and a legacy of great wines that dates back to their earliest days of estate bottling. While the family has been important vineyard owners in Gevrey-Chambertin since 1870, it was not until the 1960s that they began to bottle a majority of their production and offer their wines directly for sale to clients. Previously they had been one of the finest sources for top négociants in the region, including Maison Leroy and Maison Joseph Drouhin. The style of wines at Trapet can only be described as hauntingly elegant, with deep, pure, resonant flavors, fine tannins, and a long energetic presence on the palate (helped by moderate use of new oak and deft use of stems).

Gevrey-Chambertin	2011	12/750ml	\$560
Gevrey-Chambertin Capita 1er Cru	2011	12/750ml	\$1,199
Chambertin GC	2011	12/750ml	\$2,399

POLANER SELECTIONS

Michel Gaunoux

Pommard, Burgundy



Top-notch Pommard is one of the most cellar-worthy and brilliant wines in the Côte de Beaune, and no domaine in the village makes greater Pommard than that of Domaine Michel Gaunoux. Domaine Michel Gaunoux, first started in 1885 by Alexandre Gaunoux, has a long, enviable track record for producing brilliant Pommards (not to mention superb Cortons and Beaunes), that age gracefully and develop profound complexity. Given the legacy of great wines this estate has produced over the course of the last hundred and twenty years, it is remarkable that the wines of Michel Gaunoux are not better known. The domaine prefers to keep a low profile while continuing to turn out their interpretation of great traditional Burgundy. Make no mistake, this is one of the greatest red wine estates in all of Burgundy.

Beaune Rouge	2001	12/750ml	\$396
Pommard Grands Epenots 1er Cru	2010	12/750ml	\$1,099

POLANER SELECTIONS

LOLA

Sonoma, CA



LOLA was started by Seth Cripe with the idea of making high-quality, honest, value oriented wines from California. Seth had worked previously at some of California's top wineries. What he envisioned with Lola was a line of wines that are in a fresh style with fair pricing and are designed for everyday drinking. He has certainly achieved that!

The LOLA wines are picked less ripe than many California estates. They are made with natural processes and minimal handling. The line-up includes a crisp, refreshing Riesling from Santa Lucia Highlands, Chardonnay from the Sonoma Coast and Pinot Noir from the North Coast appellation as well as from Russian River Valley. All of the wines represent excellent values.

Chardonnay Sonoma Coast 2012 12/750ml \$184

POLANER SELECTIONS

Verse

Sonoma, CA



Verse was started in 2011 by Ryan and Megan Glaab. Their original label Ryme has an Italian focus with more esoteric winemaking and varietals. The idea with Verse – the counterpart to Ryme, i.e. Verse and Rhyme - is to focus on more popular varietals made in a style that they love: balanced and acid-driven. Under the Verse label they are making cool-climate Chardonnay and Pinot Noir.

Chardonnay Weeks Vyd Sonoma Coast 2011 12/750ml \$240

POLANER SELECTIONS

Clos Blancneau

Napa, CA

Practicing Organic



Clos Blancneau is a wine made with the help of our partners, Duncan Meyers and Nathan Roberts of Arnot-Roberts. The previous vineyard site for this project was the James Berry Vineyard in Western Paso Robles. For 2012 the wine comes from Green Island Vineyard. This is the southernmost vineyard in the Napa AVA and sits right on the San Pablo Bay. The site is cool and windy and gives the wines a striking saline backbone. We named the wine after two of Chablis' Grand Cru vineyards, Clos and Blanchots (OK, perhaps a bit of a reach, but certainly a worthy inspiration!).

The label features an original postcard from Chablis from the early part of the last century taken in the vineyards of "Les Clos". We thank Didier Picq for helping us find this historic and inspiring image!

Chardonnay Green Island Vyd      2012    12/750ml    \$264

POLANER SELECTIONS

Forman

Napa Valley, CA



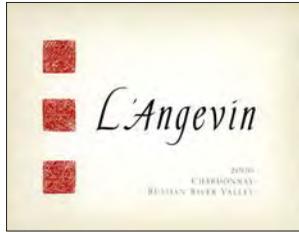
Forman is founded on a philosophy of winemaking which follows a more traditional approach as opposed to a technological one. Ric began his career in the late 1960's at Sterling Vineyard and then at Stony Hill and Newton. Foreman's Chardonnay is made in a classic, age-worthy style, with no malo, minimal new oak and little or no battonage.

Chardonnay Napa      2011    12/750ml    \$420

POLANER SELECTIONS

L'Angevin

Russian River Valley, CA



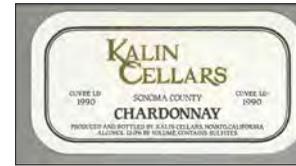
L'Angevin is a joint venture between winemaker Robbie Meyer and vineyard manager, Alan Peirson, who spent a combined total of 25 years helping Peter Michael Winery become one of California's most renowned Chardonnay producers. In 2001, they left to make L'Angevin, which is a French family name of Robbie's, from "Ange" and "Vin," or "Angel wine". Their inspiration for leaving? Robbie and Alan had discovered a plot of 30-year-old Chardonnay vines on the eastern side of the Russian River Valley. They suspected that the relatively cool, fog-influenced, gravelly vineyard would help them make the kind of Chardonnay they love to drink -- rich with good acid and balanced minerality. They craft the wines with artisanal Burgundian techniques they learned at Peter Michael -- natural yeast fermentation, 100% malolactic fermentation, extended aging on lees (15-16 months), and unfinned/unfiltered bottling.

Chardonnay RRV 2010 12/750ml \$360

POLANER SELECTIONS

Kalin

Napa, CA



Kalin Cellars is an artisanal, traditional enterprise at heart. Terry and Frances are literally the only "people between you and bottle." (They don't employ anyone to help out in the winery, and as a result never produce more than 7000 cases annually.) Terry is also a professor emeritus of microbiology at UC Berkeley and understands the science of winemaking better than most. They select specific strains of yeast to bring out the uniqueness of each vineyard site. They pioneered sur lie aging in America and were among the first to bottle their wines unfiltered, beginning with the 1981 vintage.

Chardonnay Cuvee LD Stealth Sonoma 1993 12/750ml \$560

**POLANER SELECTIONS**

**Wenzlau**

**Santa Rita Hills, CA**

*Practicing Organic*



Wenzlau Vineyard is located on the western end of the Santa Rita Hills appellation, northwest of Santa Barbara, California. This small, family vineyard is just 12 ½ planted acres (5 ½ Chardonnay, 7 Pinot Noir), yet it sits on a 100-acre parcel that runs from the Santa Ynez River up through the hills & canyons of the Santa Rita Hills. The organically-farmed vines are rooted in clay and limestone soils, and are planted on south facing hillsides that steeply climb up from their Santa Ynez river front property.

The wines are made by winemaker Justin Willett who also makes wines under the Tyler label. The production is about 500 cases total. In the future there are plans for a very small production Cremant or sparkling wine made with the assistance of famed Champagne winemaker Cedric Bouchard.

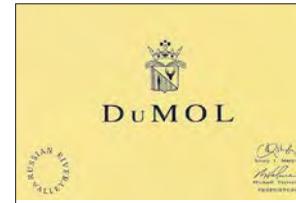
Chardonnay Estate Santa Rita Hills	2011	12/750ml	\$440
Pinot Noir Estate Santa Rita Hills	2011	12/750ml	\$480

**POLANER SELECTIONS**

**DuMol**

**Santa Cruz Mountains, CA**

*Practicing Organic*



Today there is a new generation of sophisticated Chardonnay and Pinot Noir specialists. Of them, Andy Smith, the winemaker behind DuMOL, is one of the most gifted and charismatic. Andy's stock-in-trade is intense Burgundian Chardonnays -- offering deep, mineral flavor with great texture and wonderful balance -- and Pinot Noirs of uncommon depth and complexity.

The real keys to the transcendent quality of DuMOL's wines are Andy's gift for blending sites, clones, and maturity levels to achieve chromatic diversity ... and, of course, the fruit, which is farmed under his control in Green Valley, the coolest part of the Russian River Valley.

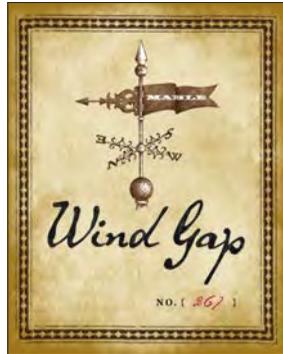
Chardonnay Isobel Green Vly	2010	6/750ml	\$320
Pinot Noir RRV	2011	12/750ml	\$660

POLANER SELECTIONS

Wind Gap Wines

Sonoma, CA

*Practicing Organic*



Wind Gap is an exciting project by Pax and Pam Mahle. The winery is focused on producing honest, authentic and compelling wines from special vineyard sites. They source from vineyards throughout California: from the limestone and granite soils of Chalona, to the shale and limestone blanketed hills of western Paso Robles, to the windy, cold Sonoma Coast. Many of their vineyards are planted along or are directly influenced by one wind gap or another. These geological breaks in the coastal hills funnel cooling wind inland and strongly influence the growing and ripening of their grapes. It seemed only fitting that their name should celebrate the forces of nature that shape their wine.

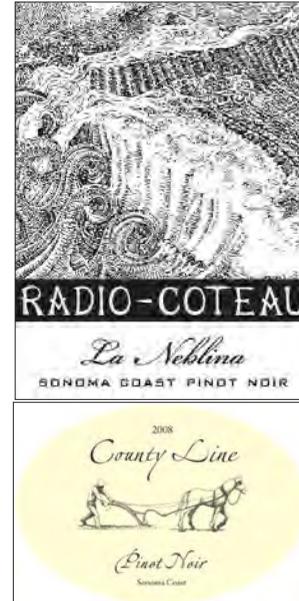
Pinot Noir Sonoma Coast                      2012      12/750ml      \$336

POLANER SELECTIONS

Radio-Coteau & County Line

Sonoma, CA

*Certified Biodynamic*



Radio-Coteau works closely with select cool-climate coastal vineyard sites in Western Sonoma County and Anderson Valley to offer wines with vibrant, balanced fruit and a distinct sense of place. To craft unique expressions of sites and seasons, they focus on detailed and sustainable viticulture in conjunction with a natural, non-interventionalist approach in the cellar. They actively collaborate with their growers to enhance the character of each site by promoting vine balance and healthy soil. Allowing the wine to evolve naturally during vinification and elevage preserves the integrity of the vineyard and the vintage.

County Line is produced by winegrower Eric Sussman of Radio-Coteau. This is a small line of pocket-friendly Pinot Noirs that are sourced from cool-climate sites in northern California.

County Line Pinot Noir Sonoma Coast    2012      12/750ml      \$256

Radio-Coteau Pinot Noir La Neblina      2011      12/750ml      \$480

POLANER SELECTIONS

Calera

Mt. Harlan, California

*Certified Organic*



Calera is one of the greatest benchmarks in the world of California wines. Owner and winemaker Josh Jensen was mentored in Burgundy prior to founding Calera in 1975. He planted his first vineyards using selected cuttings from Burgundy; subsequent vineyards are created from massale selections from older plots. The estate is Certified Organic, founded on limestone-based soils at 2,000-2,500 ft. elevations on Mt. Harlan, located 25 miles east of Monterey Bay. The winemaking is non-interventionist: the grapes are all hand-harvested and then gravity-fed into neutral oak barrels for the whites and open top fermenters for reds. For the Pinot Noirs, the must is vinified whole-cluster with 100% natural yeasts and minimal racking. The wines are fined and filtered only when necessary.

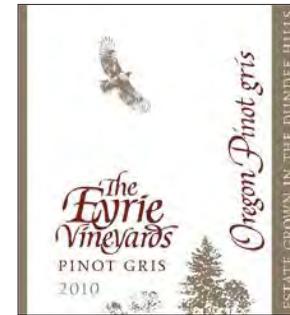
Pinot Noir De Villiers Mt Harlan	2010	6/750ml	\$208
Pinot Noir Jensen Vyd	1990	12/750ml	NA

POLANER SELECTIONS

Eyrie Vineyards

Willamette Valley, OR

*Practicing Organic*



The Eyrie Vineyards is one of the original historic wine estates in Oregon and by all accounts one of the most historic in this country. Eyrie Vineyards was officially founded by David and Diana Lett in 1966 when they planted their vineyards in the Red Hills of Dundee, about 30 miles SW of Portland. The winery was built in nearby McMinnville and the first vintage to be produced and bottled was the 1970. And just five years later, in 1975, The Eyrie Vineyards produced the first American Pinot noir to compete successfully with the renowned Pinot Noirs of Burgundy. (Paris, 1979; Beaune, 1980).

In the winery, Eyrie's "gentle touch" vineyard philosophy is carried over in their winemaking approach. The "style" creates wines which are very approachable when young but also with a (now legendary) ability to age for decades.

Pinot Noir	2011	12/750ml	\$308
Pinot Noir South Block	1998	6/750ml	\$1,099





Pian dell’Orino

Montalcino, Tuscany

*Certified Biodynamic*



Pian dell’Orino is located in Montalcino, next door to the Biondi Santi property. The wines come from four different biodynamically farmed vineyards that total 6 hectares. Caroline Pobitzer came to Montalcino from South Tyrol in Northern Italy. Her husband, Jan Hendrik Erbach, was born in Karlsruhe and brought up in Germany. He studied viticulture with a great German master and then at the prestigious Geisenheim Academy. Jan is both agronomist and oenologist. After his studies he lived and worked for several years in France, gaining valuable experience before coming to Montalcino and meeting Caroline. Pian dell’Orino has quickly emerged as one of the new superstars of the appellation.

Brunello di Montalcino 2008 12/750ml \$749

Cerbaiona

Montalcino, Tuscany

*Practicing Organic*



For the past two decades, the public’s idea of Brunello has increasingly been a modern wine, deeply colored, layered with oak, and delivering flavors not dissimilar to bold red wines from other regions and other countries. But long before Modernism came to Montalcino, Brunello was second only to Barolo as Italy’s most revered wine precisely because it was unlike any other wine in the world — possessing a warm autumnal color, uniquely compelling forest-floor aromas and an opulent texture of pure velvet, unadorned by flavors of new wood. The more we taste Brunello, the more we understand the wines most deserving of our reverence are those of a handful of surviving traditionalists who continue to make such wines, and to do so at the very highest level. One of the very greatest of these is Diego Molinari’s tiny Cerbaiona estate.

Brunello di Montalcino 2008 6/750ml \$899

**Stella di Campalto**

Montalcino, Tuscany

*Certified Biodynamic*



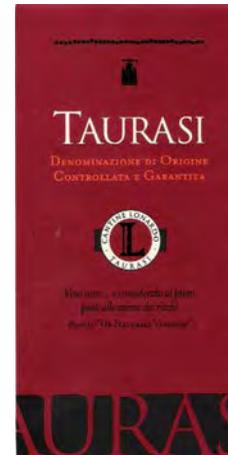
Stella di Campalto is a dynamic winemaker whose wines reflect her charm and character. In 1992, her family took over the abandoned San Giuseppe winery, located south of the town of Montalcino. The estate extends across 13.45 hectares of mixed use land with woods, olive groves (planted in 1920) and 5.5 hectares of vineyards in the Castelnuovo dell'Abate area. Once restored, these vineyards were certified organic in 1996 and the winery became certified biodynamic in 2005. The cellar complex is on three levels and completely gravity fed. The wines are aged in a combination of small botti and tonneaux, mostly used. These are wonderfully complex, textured, and pure elixirs that belong among Montalcino's most illustrious bottlings.

Brunello di Montalcino    2007    12/750ml    \$899

**Cantina Lonardo**

Taurasi, Campania

*Practicing Organic (in official conversion)*



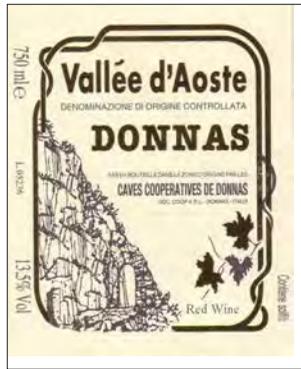
This property only began producing estate-bottled wines in 1998, before which the grapes were sold to the cooperative. The philosophy is one of “enlightened traditionalism”: macerations are long (30 to 60 days) and aging is done in 600-liter tonneaux, with only a small percentage of new wood so as to not mask the aromas of the wines. The resulting wines are pure expressions of Aglianico, in an old and soulful sense. They are big, deep, powerful and tannic, and unabashedly so. Perhaps not for everyone, but then again you could always lay them down for 40 years...

Taurasi    2008    12/750ml    \$380

Taurasi Vigne d'Alto    2008    12/750ml    \$560

Donnas

Donnas, Valle d'Aoste

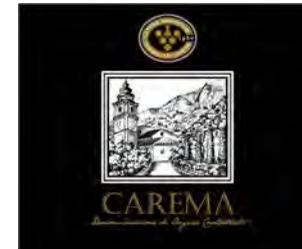


This rugged alpine terrain is more suited to the grazing of animals than to the cultivation of vines. The vineyards—located for the most part on hillsides (see label) on either side of the Dora Baltea—are terraced into dizzyingly steep slopes. Of the nearly 800,000 gallons of wine produced in an average year, only about 1/8 qualifies as DOC. A good deal of it is sold privately either to the thriving tourist trade or to the intense flow of motorists who pass through the region.

Vallée d'Aoste Rosso 2008 12/750ml \$192  
*Nebbiolo & Freisa*

Produttori di Carema

Carema, Piedmont



Produttori di Carema is a producer of top quality Nebbiolo located in the furthest northwestern corners of Piedmont. Created in 1960, they are a small cooperative divided amongst 45 growers in this small, remote region. Each grower rarely owns more than 1 hectare, most having only ½ hectare. The D.O.C. Carema, established in 1967, sits on an incredibly mountainous swath of land bordering the Valle d'Aosta. The climate is cold and quite windy here, resulting in grapes that are slow to ripen, and wines that are light garnet in color.

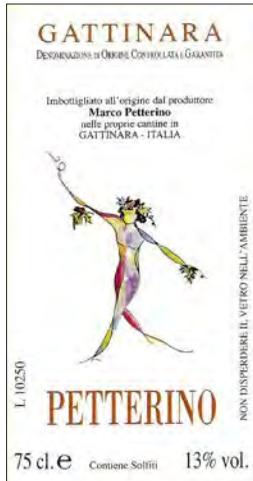
Carema is a wine valued for its perfume and elegance, but have the structure and acidity to age for decades. Compared to their brethren further south and east in Barolo, the wines do not have the same power and density, but more than make up for it with their aromatic fireworks that only Nebbiolo grown in this unique terroir can show (tar, leather, damp leaves, roses).

Carema Classico 2009 12/750ml \$192

Petterino

Gattinara, Piedmont

*Practicing Organic*



Marco Petterino is a tiny, and very much under-the-radar producer of the DOCG of Gattinara. With a mere 2½ hectares of vineyards in total, spread out among several parcels, his production is under 1000 cs per year. Petterino’s holdings are exceptional for the appellation with vineyards in three of the top cru’s in Gattinara – Permolone, Castelle and Guardie which are all southwest-facing hillsides.

Petterino’s wines are classic examples of Gattinara from the northern reaches of Piedmont. His style is elegant and aromatic showing more of the floral side of Nebbiolo (aka Spanna, as it is called in the area) as well as iron, anise and berries. The wines are approachable on release, but have an additional potential for evolution of 10-15 years.

Gattinara	2004	12/750ml	\$296
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*(Also available 2002, 2000 & 2001)*

Tenute Sella

Lessona, Piedmont

*Practicing Organic*



Tenute Sella is a benchmark producer in the northern Piedmont satellite regions, Lessona and Bramaterra. These two tiny DOC’s – 6.5 Ha and 28.7 Ha respectively – are some of the most undiscovered and underrated areas for producing stunningly complex and age-worthy Nebbiolo-based wines. The Sella family has been producing wine from their own vineyards since 1671, making it one of Italy’s oldest and most historic wineries.

Today the estate encompasses 22 Ha and produces a range of wines from indigenous varieties from the region including Nebbiolo, Vespolina, Croatina and Erbaluce. Traditionally, these non-Nebbiolo (or Spanna as it is called in the region) grapes are interplanted with other varieties in “field blends”. Given the high average age of the vines, the yields remain extremely low, around 1.5 tons per acre (or 35 quintali/Ha). The grapes are all hand-harvested, and aged predominantly in large old botti.

Bramaterra	2009	12/750ml	\$296
<i>(70% Nebbiolo, 20% Croatina &amp; 10% Vespolina)</i>			
Lessona	2006	12/750ml	\$320
<i>(80% Nebbiolo &amp; 20% Vespolina)</i>			
Lessona Omaggio a Quintino Sella	2006	12/750ml	\$520
<i>(85% Nebbiolo &amp; 15% Vespolina)</i>			

## Cantalupo

Ghemme, Piedmont

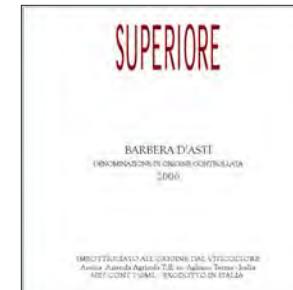


Though this winery was only built in 1977, the Arlunno family has been cultivating vineyards in Ghemme, in northern Piedmont, for many generations. The vineyards of Cantalupo are situated in the hills above the town of Ghemme, referred to in Roman times as Agamium. Today, Alberto Arlunno manages this estate, assisted by renowned consulting winemaker Donato Lanati. Ghemme must be at least 75% Nebbiolo, known in the region as “Spanna”, but the Arlunno family prefers to highlight the quality of their vineyards by bottling only 100% Nebbiolo wines.

Agamium	2008	12/750ml	\$160
Ghemme Collis Breclenae	2005	12/750ml	\$440

## Trincherò

Agliano Terme, Piedmont

*Practicing Organic*

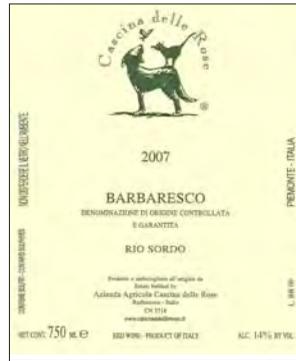
The organically farmed vines from which the flagship Vigna Del Noce Barbera comes are now over seventy-five years old. The wine is made with a forty-five day maceration period on the skins, and aged for a minimum of two to three years, and often longer, in large botti. We have been fortunate enough to taste these wines back to the 1982 vintage, and clearly, this Barbera has the structure and power to last. Barbera doesn't get more exciting than this!

Barbera d'Asti Superiore	2007	12/750ml	\$160
Vigna del Noce Barbera d'Asti	2006	12/750ml	\$320

Cascina Delle Rose

Barbaresco, Piedmont

*Practicing Organic*



Cascina delle Rose is located in the Rio Sordo Valley in Barbaresco. This 3 hectare estate is run by Giovanna Rizzolio and Italo Sobrino and their son, Davide. As its name suggests, roses are indeed omnipresent on the farm and in the vineyards. It has been a family run business since 1948, but they only bottled and sold under the Casina delle Rose label after Giovanna took over in 1992. They practice organic viticulture.

Their small production focuses on Barbaresco from both the clay soils of the vineyard Rio Sordo, and also from the calcareous soils of the Tre Stelle vineyard. These steep hillside vineyards are all worked by hand, grapes are harvest, de-stemmed, and fermented with natural yeasts. They are then aged for 24-30 months in large, old Botti Grande.

Barbera d'Alba Donna Elena	2009	12/750ml	\$240
Barbaresco Rio Sordo	2010	12/750ml	\$440
Barbaresco Rio Sordo	2006	6/1.5L	\$496

Roagna

Barbaresco, Piedmont

*Practicing Organic*



Roagna is an utterly fantastic producer of traditional Barolo and Barbaresco, boasting over 150 years of winemaking history. Now in the hands of the family's fourth generation, the winery is run by the dynamic Luca Roagna.

The wines are some of the most traditional in all of Piedmont: the grape skins macerate slowly for 50-60 days (often longer); aging is done in traditional Slovenian *botte grande* for 3-8 years; and the wines are bottled without fining or filtration. He often delays the release of many wines to ensure quality maturation. The Barbarescos come from the famed Pajé vineyard, which is adjacent to the winery. The Barolos come from the superb cru in Castiglione Faletto: La Pira. The Barolos are now vinified in their new winery in Castiglione.

Our portfolio also includes small quantities of a few library vintages — exceptional wines that are drinking beautifully right now!

Barbaresco Paje	2007	12/750ml	\$580
Barolo La Pira	2007	12/750ml	\$580
Barolo Vigna Rionda	2006	12/750ml	\$799
Barolo Riserva Rocca e la Pira	1995	6/1.5L	\$1,800

**Francesco Rinaldi**

**Barolo, Piedmont**

*Practicing Organic*



At more than eighty years old, Luciano Rinaldi is a charter member of Barolo’s old school. He still makes his great Barolos from the Cannubi and Brunate vineyards, much as he did in 1938—except that he doesn’t tread the grapes by foot himself, as he did back then. Today, he works with his niece, Paola, and owns vines in six different Barolo crus. The most important vineyards are in Brunate and Cannubi (which Luciano calls by its ancient name, Cannubio). His Barolos from these sites are classic, with lengthy macerations, and long aging in botti. His Barolos are consistently powerful yet fine, and capable of long development in bottle.

Barolo Brunate	2007	12/750ml	\$520
Barolo Cannubio	2004	6/1.5L	\$749

**Giuseppe Mascarello**

**Monchiero, Piedmont**

*Practicing Organic*



The Mascarello family began growing grapes in the late 1800s and has been expanding ever since. Today, Mauro Mascarello, a fourth generation winemaker, still follows his family’s traditional style of winemaking: long macerations and extended aging in botte grande. Not a barrique to be found! Monprivato, from the commune of Castiglione Falletto, is his top Barolo cru, and is unique in its very high composition of limestone soils (think: “Musigny of Barolo”).

Barbera S. Stefano di Perno	2008	12/750ml	\$340
Barolo Villero	2006	12/750ml	\$749
Barolo S. Stefano di Perno	2007	12/750ml	\$849
Barolo Monprivato	2008	12/750ml	\$1,049
Barolo Monprivato Ca' d' Morissio	2004	6/750ml	\$1,999

POLANER SELECTIONS

Giacomo Conterno

Monforte d'Alba, Piedmont



Giacomo Conterno was a legendary traditionalist in the Piedmont town of Monforte d'Alba. He has been one of Barolo's driving forces since their first vintage of Monfortino in 1920. Today, his grandson Roberto continues to produce one of the appellation's finest and most traditional Barolos. All of these wines come from the 14-hectare Cascina Francia vineyard in Serralunga d'Alba.

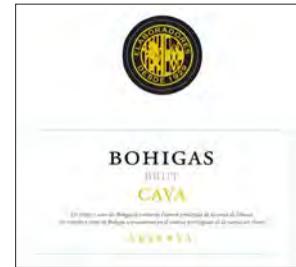
Barolo Cascina Francia      2005      12/750ml      \$1,299

POLANER SELECTIONS

Bohigas

Catalunya, Spain

*Practicing Organic (in conversion)*



Fermí Bohigas is a family-owned winery that has roots dating back to the 13th century. The estate is located in the town of Odena in the River Anoia valley, about 45 minutes west of Barcelona. The current family and their ancestors have been growing grapes and making wines at this location consecutively since 1290. Their first bottling took place in 1870. They first used the name "Bohigas" on a wine label in 1978. Today, the family's estate encompasses 300 hectares of which 110 are split between two separate vineyard properties, named "Can Macià" and "Can Batllell", both of which have their own cellars. Current owner is Jordi Casanovas Bohigas, who carries on the family tradition of producing high-quality wines from 100% estate-grown grapes.

Brut Reserva Cava      NV      12/750ml      \$144  
*(Xarel-lo, Macabeo, Parellada)*

Brut Rosat Cava      NV      12/750ml      \$144  
*(Trepal)*

### François Chidaine

Montlouis, Loire

*Certified Biodynamic*



François Chidaine has quickly become not only the quality leader in Montlouis, but also one of the greatest estates in all of the Loire.

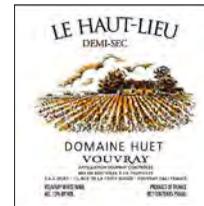
Chidaine is a champion of the biodynamic movement and now has prestigious holdings in Vouvray, particularly the famous Clos Baudoin which François bought from Prince Poniatowski. His 16 hectares in Montlouis are comprised of eight distinct plots. His Montlouis Brut is a blend of several parcels picked for freshness and a refined tensile elegance.

Montlouis Brut Méthode Traditionelle      NV      12/750ml      \$192

### Domaine Hüet

Vouvray, Loire

*Certified Biodynamic*

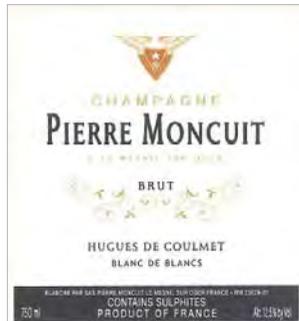


Domaine Hüet is one of the great reference points not only of the Loire Valley, but of France in general. The style of the wines is very precise, mineral-driven Chenin (not to mention age-worthy), whether in the Sec, Demi-Sec or Moelleux style. They were also one of the early proponents of Biodynamic viticulture and have been certified since the early '90s. Vinifications occur in a combination of tank and (older) wood, depending on the vintage and vineyard. The Hwang family continues the historic tradition of producing top quality, benchmark Vouvray.

Vouvray Pétillant      2009      12/750ml      \$252

## Pierre Moncuit

Le Mesnil-sur-Oger, Champagne



Champagne Pierre Moncuit is based in the superb Côte des Blancs village of Le Mesnil-sur-Oger. It is in this Grand Cru where the family owns 15 hectares of vines.

Today, the estate is under the direction of Pierre's daughter, Nicole, and her brother Yves. Champagne Pierre Moncuit is a Blanc de Blancs house par excellence, producing several distinct cuvées: Cuvée Hugues de Coulmet from holdings in Sézanne, Moncuit-Délos Grand Cru NV, a vintage-dated Grand Cru, plus an old vines selection produced in exceptional years called Cuvée Nicole, all from Mesnil-sur-Oger. These are classic, racy Blanc de Blancs from one of Champagne's finest villages.

Hugues de Coulmet Blanc de Blancs	NV	12/750ml	\$340
Blanc de Blancs GC [Cuvee 2010]	NV	12/750ml	\$396
Cuvée Nicole VV Blanc de Blancs GC	2004	12/750ml	\$720

## Larmandier-Bernier

Vertus, Champagne

*Certified Biodynamic*



Champagne Larmandier-Bernier is one of the true stars of the Côte des Blancs. Both the Larmandier and Bernier families have had a long history in the Champagne region, dating back to the French revolution, but it was not until the marriage of Philippe Larmandier and Elisabeth Bernier in 1971 that Champagne Larmandier-Bernier was established. The small house today is directed by Pierre and Sophie Larmandier, who own just under fifteen hectares in some of the finest villages on the Côte des Blancs: Cramant, Chouilly, Oger and Avize (all Grand Crus), as well as in the fine premier cru village of Vertus. The wines from Larmandier-Bernier are reference point Champagnes that fully demonstrate the profound potential of low dosage and non-dosé bottlings that revel in their beautiful expressions of terroir, impeccable balance and clean, zesty and very pure palate impressions.

Latitude Blanc de Blancs Extra Brut	NV	12/750ml	\$460
Longitude Blanc de Blancs Extra Brut 1er Cru	NV	12/750ml	\$496
Terre de Vertus Bl. de Blancs Non Dosé 1er Cru	2008	12/750ml	\$580
Rose de Saignée Extra Brut 1er Cru [Cuvee 2009] (100% Pinot Noir)	NV	12/750ml	\$649

Coutier

Ambonnay, Champagne

*Practicing Organic*

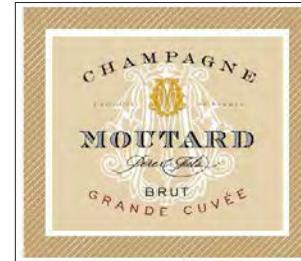


Since 1619, Champagne R. H. Coutier has been located in the grand cru village of Ambonnay, one of the top wine-producing towns on the Montagne de Reims. The Coutiers own nine hectares of vineyards in Ambonnay, and interestingly, although Ambonnay is generally regarded as Pinot Noir country, the Coutier vineyards are planted with one-third Chardonnay and two-thirds Pinot Noir. In fact, in 1946 René Coutier’s father was the first vigneron in Ambonnay to plant Chardonnay in the village, which has done well over the ensuing decades and now is as highly regarded as the Pinot Noir from this Grand Cru village.

Tradition Brut <i>(70% Pinot Noir, 30% Chardonnay)</i>	NV	12/750ml	\$360
Brut Millesime GC <i>(75% Pinot Noir, 25% Chardonnay)</i>	2004	6/750ml	\$240
Brut Rose <i>(55% Chardonnay, 45% Pinot Noir)</i>	NV	12/750ml	\$380

Moutard

Buxeuil, Champagne



The families of Champagne Moutard-Diligent have been living in the village of Buxeuil since the mid-17th century, and have a long tradition of both grape growing and wine production. Founded in the 1600’s, Moutard lies in the far southern edge of Champagne and specializes in the production of Pinot Noir from an ideal terroir. Located in the Côte des Bar, the vineyard soils are made up of clay and limestones, lending a good depth of fruit and minerality. The wines are vinified in a traditional manner and emerge from the cellars with lovely red fruit tones, with a supple texture and lingering finish. Champagnes are cellar-aged for at least three years for non-vintage wines, and ten to fifteen years for vintage wines. Moutard also makes a small cuvée called “6 Cépages”, made of equal parts Chardonnay, Pinot Noir, Pinot Meunier, plus the rare Champagne varieties of Arbanne, Petit Meslier, and Pinot Blanc; it is aged in neutral wood.

Grande Cuveé Brut <i>(100% Pinot Noir)</i>	NV	12/750ml	\$320
Cuvee 6 Cepages Brut <i>(Pinot Noir, Chardonnay, Pinot Meunier, Pinot Blanc, Petit Meslier and Arbane)</i>	2006	12/750ml	\$460
Brut Rosé <i>(100% Pinot Noir)</i>	NV	12/750ml	\$360

## Christophe Mignon

Festigny, Champagne

*Certified Biodynamic*



Pinot Meunier Specialist Christophe Mignon comes from a long line of farmers in the hamlet of Le-Mesnil-le-Huttier, 13 miles west of Epernay. His 6.3 hectares of vines were planted by his great-grandparents and are spread among thirty parcels between the villages of Le Breuil and Festigny in the Vallee de la Marne. This area south of the Marne River and along the Flagot tributary is known for its high percentage of Pinot Meunier, which is particularly well suited to the deep clay and chalky Tuffeaux soils dominating the terrain.

Mignon's unique approach to viticulture is something we like to refer to as The Mignon Method, which combines natural practices including biodynamics, phytotherapy, homeopathy and geobiology. He has followed the lunar calendar for 20 years, allowing the moon's cycles to dictate his work in the vineyards and in the cellar. In seeking harmony between the root system and everything that happens above ground, Mignon employs one person per hectare in his vineyards. This ambitious and costly ratio (something you might find at such regal estates as Dagueneau or Leroy) helps to obtain very low yields and directly contributes to the high quality of mature fruit at harvest. Mignon prefers his wines on the drier side and picking at optimum ripeness allows for little to no dosage. Additionally, very minimal amounts of sulfur are used. The pure Pinot Meunier lineup includes the following cuvées:

Blanc de Noirs Pur Meunier Brut Nature	NV	12/750ml	\$420
Blanc de Noirs Pur Meunier Brut Nature	2006	12/750ml	\$520
Pur Meunier Brut Rosé	NV	12/750ml	\$520

## Nathalie Falmet

Rouvres-les-Vignes, Champagne

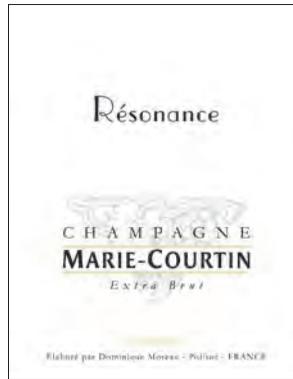


Nathalie Falmet is one of few women in Champagne to hold the title of both vigneron and oenologist, and she fulfills both roles in her small family domaine in Rouvres-les-Vignes in the Cotes des Bar. After studying chemistry at Paris XI and earning diplomas in both viticulture and oenology, Nathalie inherited and began farming 50% of the Chardonnay, Pinot Noir, and Pinot Meunier vines planted by her parents, vines where she walked and worked alongside her father as early as 8 years old. She manages every aspect of the craft from vine cultivation to sales and marketing. In addition to her own estate, Nathalie founded and runs a lab in Bar-sur-Aube where she serves as a consulting oenologist for 35 Champagne clients in the region. This enables her to better understand the terroirs of the region and to further tune her deft technical hand. She is the first to acknowledge that lessons learned in the lab are put to good use when making her own wines.

Brut Nature	NV	12/750ml	\$596
Le Val Cornet	NV	12/750ml	\$649
Tentation Rose de Saignee	NV	12/750ml	\$649

## Marie Courtin

Polisot, Champagne

*Certified Biodynamic*

Champagne Marie Courtin is located in the village of Polisot in the Côte des Bar, the southernmost sector of Champagne. With its slightly warmer temperatures combined with the Kimmeridgian limestone sub soils, this area is particularly prized for its Pinot Noir grapes. The Champagnes retain a freshness similar to Chablis, which is actually closer to Polisot than Reims! In fact, many of the Grand Marques source their Pinot Noir from the Côte des Bar because of this unique combination of texture, power and delineation that the sub-zone provides.

Dominique Moreau created the estate in 2005 with a vision to produce a series of single-vineyard, single variety, single vintage, non-dosé champagnes from biodynamically-grown grapes that are farmed and elaborated with meticulous care. This philosophy is in stark contrast with the predominant mindset in Champagne which is all about blending grapes, vineyards and vintages (for a consistent product), and with a tendency towards very high yields and full-on chemical treatments.

She is quietly becoming one of the new, rising stars in Champagne.

Resonance Extra Brut [Cuvee 2010]    NV    6/750ml    \$240  
*(100% Pinot Noir)*

## Gatinois

Ay, Champagne



The boutique Champagne house of Gatinois is located in the lovely village of Ay, in the Vallée de la Marne. Ay is one of the most important villages in all of Champagne, as its vineyards are all ranked as Grand Cru and it is considered one of the very top sources for Pinot Noir in the region. The current head of the house is Pierre Cheval-Gatinois, who has been at the helm since the early 1980s and oversees about 7 hectares of family-owned vineyards in Ay. Pierre is now joined by his son, Louis. Monsieur Cheval-Gatinois continues to sell off a portion of his crop to the Grande Marques, particularly Bollinger, but with each passing year he is bottling more of his own production. Pierre and Louis are very much the Champenois traditionalists (with family dating back 11 generations as vigneron in the region!), and have spoken out repeatedly about the potential pitfalls of using new oak in the fermentation and élevage of Champagne. The still wines are all fermented and aged in tank.

Tradition Brut GC    NV    12/750ml    \$380  
*(90% Pinot Noir, 10% Chardonnay)*

Brut Rosé GC    NV    12/750ml    \$420  
*(90% Pinot Noir, 10% Chardonnay)*

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**POLANER SELECTIONS**

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