

POLANER SELECTIONS' ANNUAL PORTFOLIO TASTING

Gotham Hall | March 21, 2012 | NYC



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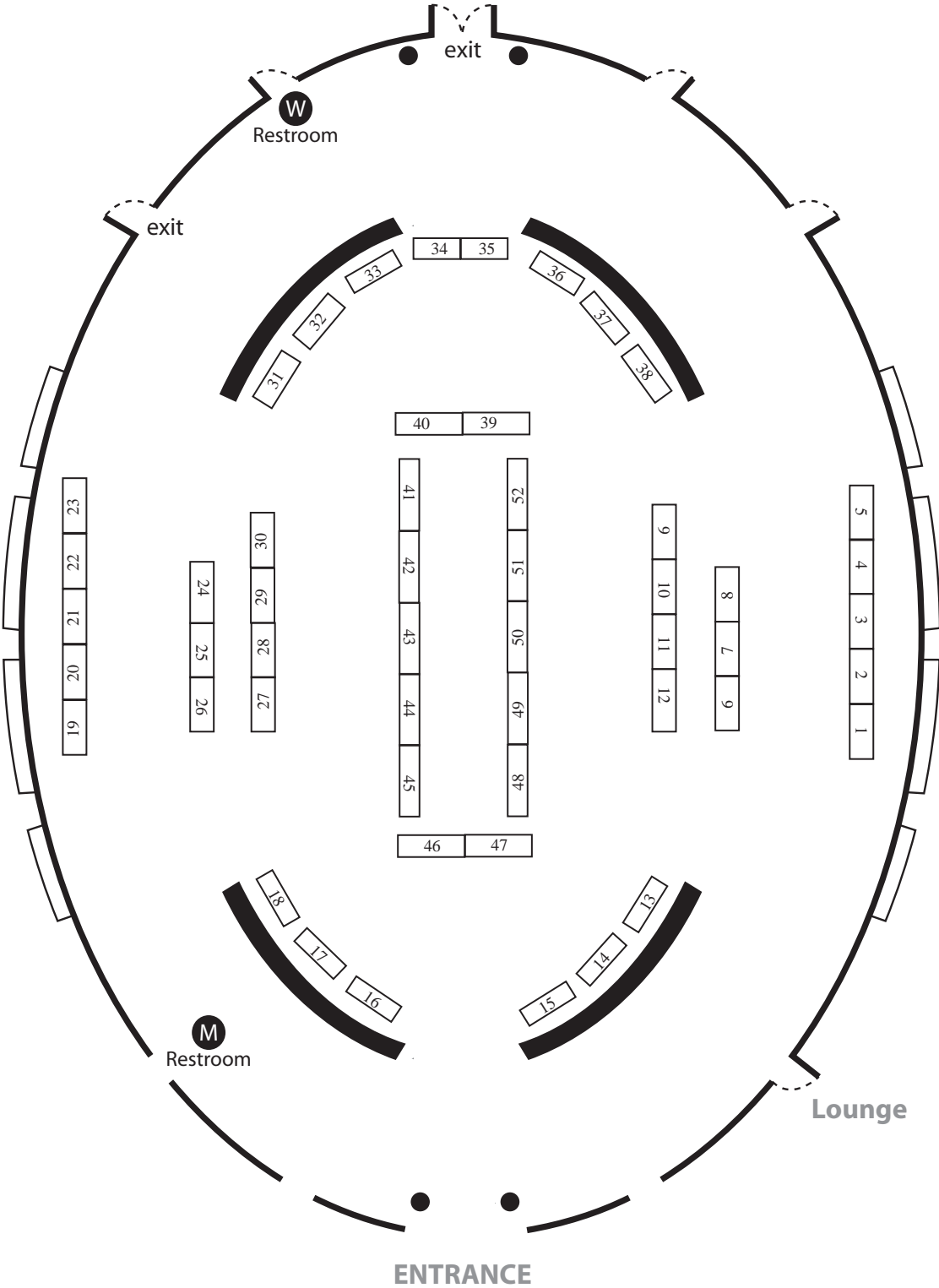
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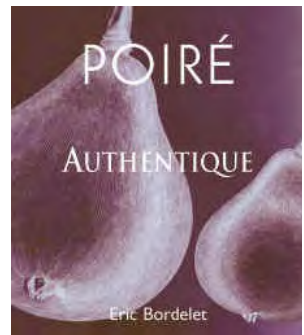


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Please inquire for a complete list of available wines, formats and discounts.

Eric Bordelet

Presented by Céline Bordelet



Normandy, France

Certified Biodynamic

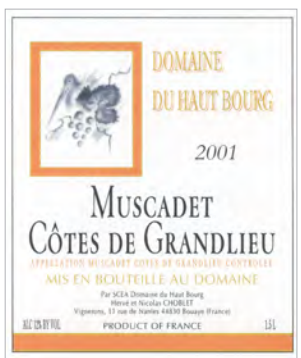
During the 1980s, Eric Bordelet was one of the most influential figures in the Parisian wine scene, as he spent several years at the helm of the wine program at the illustrious Michelin Three Star restaurant of l'Arpège in Paris. However in 1992, his native Normandy called him, and he handed over his sommelier duties at l'Arpège and returned to the windswept orchards of Normandy, desiring to bring his superb palate to bear on the high-powered ciders of the region. Bordelet was greatly encouraged in this endeavor by his close friend and confidante, the late Didier Dagueneau of Pouilly-Fumé. Taking over the nineteen hectares family property of Château de Hauteville, Bordelet planted seven hectares that had been fallow in terraced orchards (that will not be utilized for many years to come), and began the process of bringing his family's apple and pear orchards into biodynamic practices.

Bordelet ciders have a gentle mousse, and though they vary in the amount of perceptible sweetness on the palate, across the board the ciders of Bordelet are defined by their beautiful balance, taught acidities and a complexity that rivals great wines. Over the years, Bordelet has risen to prominence as one of the greatest producers of cider in all of Normandy.

Sidre Tendre [Doux]	2010	12/750ml	\$112
Poiré Authentique	2011	12/750ml	\$136
Sydre Argelette	2009	12/750ml	\$176
Poiré Granit	2010	12/750ml	\$196
		3/1.5L	\$120

Domaine du Haut Bourg

Presented by Nicolas Choblet



Muscadet, France

A Muscadet recommended to us by François Chidaine from the sub-zone of Côtes de Grandlieu. The first vine was planted in 1945 and today brothers Hervé and Nicolas Choblet run their 40 hectares estate vineyard together. The brothers practice “lutte raisonnée” in the vineyard, meaning they try to avoid chemical or mechanical intervention at all possible times during the growing season. Their vines average 30 years of age, with some vines as old as 60 years. These old vines are highly valued in providing structure and richness to their wines. They hand-plough the soil to encourage deep rooting for the vines, which increases minerality in their wines. The wines are classic, bracing, salty, racy, and seriously lip-smacking. They also make a special cuvée aged 7 to 10 years on its lees.

Muscadet Côtes de Grandlieu	2011	12/750ml	\$104
Muscadet Côtes de Grandlieu	2001	6/1.5L	\$160 (special March price \$108)

Foucher-Lebrun

Loire Valley, France

Presented by Jean Mounard



Foucher-Lebrun is a “Petit Negociant” specializing in wines from the Loire Valley. Foucher-Lebrun was founded in 1921 by Paulin Lebrun, a cooper by trade, who developed his company servicing a clientele made up of restaurants and cafés. During the 1950s, his son-in-law, Raymond Foucher, began bottling the company’s wines. In 1985, he handed over the management to his son, Jacky Foucher.

In late 2009, the company decided to try to raise its image as well as develop its business overseas so they brought on a new partner, Jean Mounard, who ran a fine and rare wine brokerage business in Paris. Mounard is now overseeing the selection process for the wines of the company. He has begun an activity of producing small quantities of wine from selected plots in Sancerre, Pouilly-Fumé and Saumur-Champigny (from purchased grapes) and raising them in their cellars outside Pouilly-Fumé. The Sancerre Blanc Le Mont comes from the villages of Chavignol and Bué, both prized for their minerality. The Sancerre Rouge was aged in 80% tank, 20% oak (mostly used), and shows pretty Pinot Noir fruit. And the Chais St. Laurent Chinon, in both red and rosé, are some of the most exceptional cab franc values in the market.

Sancerre Blanc Le Mont	2011	12/750ml	\$160
Chais St. Laurent Chinon Rosé Vigne en Veron	2011	12/750ml	\$104
Sancerre Rouge Le Mont	2010	12/750ml	\$160
Chais St. Laurent Chinon Vigne en Veron	2010	12/750ml	\$104

François Chidaine

Montlouis, Loire

Presented by François & Manuéla Chidaine

Certified Biodynamic



François Chidaine has quickly become not only the quality leader in Montlouis, but also one of the greatest estates in all of the Loire.

Chidaine is a champion of the biodynamic movement and now has prestigious holdings in Vouvray, particularly the famous Clos Baudoin which François bought from Prince Poniatowski. His 16 hectares in Montlouis are comprised of 8 distinct plots: Clos du Breuil, Clos Habert, le Volagray and les Landes, which have soils of clay with flint (silex), locally called Perruches; Clos Renard and les Epinais are clay and limestone with flint, locally named Aubuis; and finally, les Bournais, a more recently planted plot that overlooks the Loire river, consisting of clay and a type of limestone called Bournais.

François Chidaine’s wife Manuéla is from the South of Spain, where the Chidaine family has spent years vacationing. They are now producing tiny quantities of wine from high elevation, old vine vineyards of tempranillo and monastrell in the D.O of Bullas.

Bullas Tres P (60% Monastrell, 40% Tempranillo)	NV	12/750ml	\$144
Touraine Rosé (50% Grolleau, 50% Pinot Noir)	2011	12/750ml	\$120
Touraine Sauvignon	2011	12/750ml	\$120
Montlouis Clos Breuil [sec]	2010	12/750ml	\$200
Vouvray Argiles [sec]	2010	12/750ml	\$200
	2009	12/375ml	\$128
Montlouis Tuffeaux [demi-sec]	2008	12/750ml	\$200
Vouvray Bouchet [demi-sec]	2009	12/750ml	\$216

Château du Hureau

Saumur-Champigny, Loire

Presented by Antoine Pouponneau

Practicing Organic (in conversion)



Château du Hureau is considered one of the top producers in Saumur-Champigny. The wines are all aged in tank, except for their top cuvée “Lisagathe”, which includes a small percentage of older oak. Over the past few years, they have been moving in a more natural direction in their viticulture, and are in official organic conversion as of the 2010 vintage. They also hand-harvest and use natural yeasts on all their cuvées. These are dark, intense and sappy Cabernet Francs, with plenty of lovely fruit, balanced by acidity and minerality from the underlying tuffe soils.

Saumur-Champigny Tuffe	2009	12/750ml	\$160
Saumur-Champigny Lisagathe	2009	12/750ml	\$280

Domaine Aux Moines

Savennieres, Loire

Presented by Tessa Laroche

Practicing Organic (in conversion)



This mother-daughter run estate was founded in 1981, though there are records of vineyards planted in the region since the middle ages when the monks (“moines” in French) from the Abbaye de St Nicolas tended vines. Monique and Tessa Laroche manage 9.6 hectares of Chenin Blanc and .8 hectares of Cabernet Franc. The vineyards are all south and southwest facing hillsides, adjacent to the famed Coulée de Serrannt, in the sub-zone of Roches Aux Moines.

The appellation of Savennières Roches Aux Moines is located on the Western edge of the Anjou region in the Loire valley, not far from the city of Angers. The vineyards are located on hillsides along the Loire river. The proximity to the river helps to temper the cold of the region and encourage ripeness as well as protect against spring-time frosts. The soils in Savennières are predominantly schists with some sandstone and clay. They tend to produce a flinty, drier style Chenin Blanc that can age for a long time. The estate embraces a philosophy of holding back multiple old vintages and offering them for sale!

Savennières Roches Aux Moines	2010	12/750ml	\$240
		12/375ml	\$136
Savennières Roches Aux Moines	1999	12/750ml	\$224
Savennières Roches Aux Moines	1994	12/750ml	\$280
Savennières Roches Aux Moines	1992	12/750ml	\$280

Moulin Touchais

Coteaux du Layon, Loire

Presented by Frederik Wilbrenninck

Practicing Organic



This is a historic property and a true hidden gem! The Touchais family has owned vineyards and produced Coteaux-du-Layon wines since the 18th century. Their winemaking today is still deeply rooted in these traditional techniques. The sweet Chenin Blanc vins liquoreux they produce are more a result of extremely ripe grapes and natural drying on the vine, called passerillage, than desiccation due to botrytis cinerea. Following the local tradition, the wine is fermented in cement vats and bottled early the following spring. The bottles are then aged in the estate’s cellar for at least 10 years before being released for sale. Moulin Touchais is renowned for its ability to age - in great vintages, they can age for 50-100 years! A perfect match not only for dessert, but for cheeses as well.

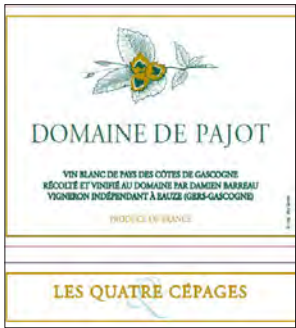
Coteaux de Layon	2002	12/750ml	\$420
Coteaux de Layon	1997	12/750ml	\$449
Coteaux de Layon	1996	12/750ml	\$376
Coteaux de Layon	1982	12/750ml	\$440
Coteaux de Layon	1971	12/750ml	\$699

Domaine de Pajot

Gascogne, France

Presented by Damien & Valentine Barrea

Certified Organic



Domaine de Pajot is situated on the hills overlooking Eauze, the small town that is the capital of Armagnac, a region in Gascogne famous for its “eau-de vie”. Though grape-growing is the domaine’s focus, proprietor Damien Barreau also grows hazelnut trees on the estate.

The domaine is certified organic and their vines benefit from excellent soil, sun exposure and altitude. They have eighty acres of vines that grow on gently rolling hillsides composed of sand and fine silt soils. There they grow the white grapes of Colombard, Ugni-Blanc, Gros-Manseng and Sauvignon Blanc, as well as Merlot and Cabernet Sauvignon. The domaine does not use any chemical fertilizers or pesticides. Instead they may use a combination of organic or mineral products, or algae or fern slurry, to combat vine predators naturally.

Côtes de Gascogne Quatre Cèpages VdP	2011	12/750ml	\$84
(Colombard, Ugni-Blanc, Gros-Manseng and Sauvignon Blanc)			

Gaujal de Saint-Bon

Languedoc, France

Presented by Polaner Selections



Domaine Gaujal de St. Bon is a small operation run with extreme diligence by a mother-daughter team, Simone and Virginie Gaujal. They are proud defenders of Picpoul, and endeavor to make the finest and truest expressions of the variety in the appellation. The Gaujals also make a delicious, fresh and berry-scented rosé from 85% Cinsault and 15% Syrah.

Picpoul de Pinet Cuvée Dames	2010	12/750ml	\$104
VdP Côte de Thau Rosé	2011	12/750ml	\$88

Domaine de l’Ecu

Muscadet, Loire

Presented by Polaner Selections

Certified Biodynamic



We are extremely excited to be representing the wines of Domaine de L’Ecu. For many years, under the guidance of the talented Guy Bossard, this domaine has held its place in the top echelon of producers in Muscadet. The estate was also one of the early practitioners of organic viticulture, well before it was fashionable to do so, and has been certified Organic for over 40 years and certified Biodynamic for over 20. Bossard is fanatic in the vineyards, crops extremely low, and produces Muscadets that have remarkable depth, precision, as well as ageability. Unlike most regular Muscadet, the wines are aged sur-lie for around 15 months, so the current 2010 vintage is just being released. The estate produces three different “flagship” Muscadets, each crafted from different subsoils of the region; Gneiss, Orthogneiss and Granite.

The estate has recently changed ownership, as Bossard had no heirs who wanted to take over the property. The estate is now owned by a passionate, wine-loving gentleman named Frederik Niger Van Herck. Frederick is most definitely a “hands-on” owner, and is dedicated to maintaining the greatness of this singular estate. To that end, he has retained Bossard as an ongoing consultant to work side-by-side in both the vineyards and cellar to make sure that the transition is smooth for years to come. Please note: these 2010 wines will arrive in the spring.

Muscadet Sèvre et Maine Expression de Gneiss	2010	12/750ml	\$176
Muscadet Sèvre et Maine Expression d'Orthogneiss	2010	12/750ml 6/1.5L	\$176 \$196
Muscadet Sèvre et Maine Expression de Granite	2010	12/750ml 6/1.5L	\$184 \$196

Sylvain Bailly

Sancerre, Loire

Presented by Polaner Selections



The Bailly family has been making wine in Sancerre since the 1700s. Like most winemaking families in France who suffered from the phylloxera blight in the late 19th century and then the two world wars of the 20th century, it was only in the early 1950’s that Sylvain Bailly began to prosper and grow his business. His son Jacques has been at the helm since the late 1980’s.

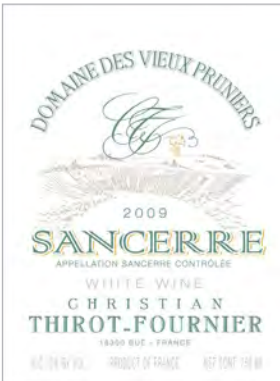
Bailly’s estate covers 12 hectares and is spread over 23 separate parcels. The vineyards are located mostly around the village of Bué with holdings in the famous vineyards of Chêne Marchand, Grand Chemarin, le Château and les Chasseignes. A bit of trivia about the name of Chêne Marchand which is arguably the most famous vineyard site in the Sancerrois region. Originally it was called the Choix Marchand which literally translates to mean “a merchant’s choice”, because it was the wine from this vineyard that the merchants kept for themselves.

Sancerre Terroirs	2010	12/750ml	\$176
Sancerre Rosé La Louée	2011	12/750ml	\$168

Domaine des Vieux Pruniers

Sancerre, Loire

Presented by Polaner Selections



Domaine des Vieux Pruniers is situated a mere 2.5 miles from Sancerre, in the village of Bué, known for its chalky soils and steep, amphitheater-like vineyards, where some of the hillsides approach 65° gradients.

Today, Christian Thirot-Fournier and his wife tend to their roughly 10 hectares of vines, divided between two varieties: 7 hectares of Sauvignon Blanc is planted to chalky limestone soils, while 3 hectares of Pinot Noir grows on clay-limestone. Together they raise the wine from start to finish, from growing the grapes to bottling the wines.

They are moving towards a more “sustainable” viticulture regime, and no herbicides are used for the majority of their parcels. The wine is 100% tank-fermented. After several months aging on its fine lees, the wine is fined, filtered and bottled at the domaine. This is a clean, mineral, citrusy, racy style of Sancerre.

Sancerre	2010	12/750ml	\$176
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Domaine de Villalin

Quincy, France

Presented by Polaner Selections

Practicing Organic



Located in the heart of the Villain lieu-dit, five generations of family vignerons have worked the domaine's 7.5 hectares of Sauvignon Blanc and 1 hectare of (non-AOC) Pinot Noir and Pinot Gris throughout the decades. The vines for this cuvée are from a tiny part of the appellation on the east side of the Cher River (only 2% of the appellation). This small sector has soils of silex and clay which give an added complexity and minerality to the cuvée. Today, a portion of the vines are still worked with horse-drawn plows. Husband and wife team Maryline and Jean-Jacques Smith still harvest completely by hand — a practice that best ensures quality of fruit. They ferment the wines with indigenous yeasts in temperature-controlled tanks, creating the most natural wines possible that express the typicity of their Quincy soils.

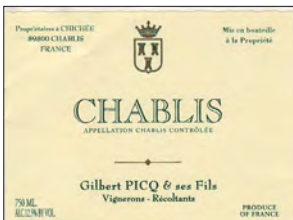
Quincy Grandes Vignes de Villalin	2011	12/750ml	\$160
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Gilbert Picq

Chablis, France

Presented by Polaner Selections

Practicing Organic



The Picqs are among the elite growers who understand that quality starts in the vineyards, which in their case, are immaculate. Didier Picq vinifies only in stainless steel tanks. The terroir of Chichée, well-known for its marne kimmeridgian soil, does not yield high-alcohol wines (11.5 to 12%), but classic, mineral wines with beautiful purity and acidity, and a long track record for aging.

David Schildknecht of Robert Parker's Wine Advocate writes: "...[Picq] is one of the finest, not to mention finest value sources of Chablis."

Chablis AOC	2010	12/750ml	\$176
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Chablis Dessus la Carrière	2009	12/750ml	\$200
		6/1.5L	\$208

Michel Guignier

Beaujolais, France

Presented by Polaner Selections

Practicing Organic (in conversion)



Michel Guignier is a fourth generation vigneron in Villié Morgon, in the heart of the AOC Morgon appellation in Beaujolais. He is committed to producing wines in the most natural way possible in order to both protect the environment and create wines that are alive and transmit a sense of place. He is in the process of slowly converting his estate to full organic certification, though has been planting grass and herbs between the rows as well as ploughing and composting for many years.

Guignier follows a traditional vinification “à la Beaujolaise” with no de-stemming and with only indigenous yeasts used for the fermentation. The wines are macerated for 6-7 days for the Beaujolais and up to 14-15 days for his top Morgons. Guignier uses a vertical wooden press that slowly and gently presses the grapes. Guignier uses minimal doses of SO₂, though he prefers to add it after the malolactic rather than at bottling as he feels it integrates better into the wine.

Guignier's wines display that transparent, ethereal, soil-driven quality that makes naturally-made, top Beaujolais so unique and joyful to drink. Among them are a fresh and charming Beaujolais AOC made from 50 year old vines, a rich and well structured Morgon Vieilles Vignes from 60-70 year old vines, and the complex and seductive Morgon Bio-Vitis made exclusively from fruit from La Roche Pilée, a south facing vineyard of pure, decomposed rock located at the base of the Côte de Py.

Beaujolais	2010	12/750ml	\$128
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Morgon VV	2010	12/750ml	\$160
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Morgon Bio-Vitis	2010	12/750ml	\$196
	2009	6/1.5L	\$216

Julien Sunier

Beaujolais, France

Presented by Polaner Selections

Practicing Organic (in conversion)



Dijon native Julien Sunier spent his early twenties globe-trotting. Upon return to his native Burgundy, Julien worked alongside winemakers Christophe Roumier in Chambolle and Nicolas Potel in Nuits Saint-Georges, as well as Jean-Claude Rateau in Beaune, where he solidified a passion for organic and biodynamic viticulture.

After his stint in Burgundy and five years managing a large negociant where he worked with growers in all of the 10 Cru Beaujolais villages, Julien set out on his own to pursue his dream of establishing a domaine more in sync with his own ideas of organic viticulture and natural winemaking. He secured three hectares of densely planted, old-vine, hilltop parcels in the Cru villages of Fleurie, Morgon and Régnié. He is currently working to convert all of the vineyards to organic viticulture. Harvesting entirely by hand, Julien does whole cluster, indigenous yeast fermentations in concrete vats at low temperatures in an effort to preserve fresh fruit flavors and a delicate tannin structure. After the alcoholic fermentations are complete, the fruit is slowly and gently pressed over a 24 hour period using an ancient vertical press Julien acquired in the Côte D’Or. The wines are then aged for up to 11 months in 3 - 9 year old Burgundy barrels that he gets from his friend Christophe Roumier. The resulting wines are exceptionally pure, elegant and without artifice.

Fleurie	2010	12/750ml	\$220
		1.5L	\$240
Morgon	2010	12/750ml	\$220

Jean-Louis Dutraive

Beaujolais, France

Presented by Polaner Selections

Certified Organic



Purchased in 1969 by Jean Dutraive, Domaine de la Grand’Cour is one of the oldest in the village of Fleurie. The terroirs of Grand’Cour, Chapelle des Bois and Champagne make up a total of 9 hectares of vines in Fleurie. Additionally, the family has 1.6 hectares in the cru of Brouilly. Jean Dutraive was joined by his son and fifth generation vigneron Jean-Louis in 1977. By 1989, the reins were fully in Jean-Louis’ deft hands.

Jean-Louis is a devout practitioner of organic viticulture and the property has been certified by ECOCERT since 2009. Harvest is done by hand and grapes are immediately placed in tank at low temperatures to begin carbonic maceration (without sulfur). The wines ferment naturally with indigenous yeast and are then gravity fed to the cellar for a relatively long period of ageing, depending on the cuvée. Jean-Louis’ wines are perfumed, spicy and possess a stunning depth and concentration that are enhanced with time in bottle. They highlight the feminine, lacy elements of Fleurie, sometimes reminiscent of Beaune rouge and villages Chambolle.

Fleurie Clos de la Grand’Cour	2010	12/750ml	\$216
Fleurie Clos de la Grand’Cour VV	2010	12/750ml	\$240

Collovray & Terrier

Languedoc, France

Presented by Jean-Luc Terrier



Jean-Luc Terrier and Christian Collovray were childhood friends from the village of Davayé in the Mâcon. Not only did they go into business together as the owners of Domaine des Deux Roches, but they also married sisters. They have recently branched out beyond the reaches of the Mâcon to the 125 acre Domaine Antugnac, located 50 kilometers south of Carcassonne in the foothills of the Pyrenées. With a slightly cooler climate and Chardonnay vines averaging 30 years of age, Antugnac produces magnificent wines with finesse and crisp acidity. The domaine’s Pinot Noir vines are up to 30 years of age. The wine from these vines is aged 8-10 months in barrel and produces a full, silky Pinot Noir with beautiful persistence. Jean-Luc and Christian also produce wines in the Mâcon under their own label, Collovray et Terrier, as well as other projects. One such project, Bourcier-Martinot, is a selection of some of the top Mâcon AOC vineyards surrounding Saint-Véran and Pouilly-Fuissé. Their delicious Southern French rosé, made from Syrah, Grenache and Cinsault.

Antugnac Chardonnay VdP d'Oc	2011	12/750ml	\$112
Bourcier-Martinot Macon	2010	12/750ml	\$128
Pêché de Vignes Rosé	2011	12/750ml	\$88
Antugnac Pinot Noir VdP d'Oc	2011	12/750ml	\$120

Goisot

St. Bris, Burgundy

Presented by Guilhem Goisot

Certified Biodynamic



Jean-Hughes Goisot and his wife Ghislaine, along with their son, Guilhem, are tireless workers and perfectionists in Saint-Bris. This terroir, which shares the famous chalky soil and the cool northerly climate that is typical of its close neighbor Chablis, gives its wines a very distinctive character: it is more refined, firmer, more mineral, and often more thirst-quenching than wines from further south in Burgundy. The Goisots plant all of their Sauvignon vines on the cooler north-facing slopes, on extremely chalky Kimmeridgian soil (the great classic soil of Chablis). His rare Irancy Rouge comes from a tiny parcel of 95 year old vines! The estate is now certified biodynamic.

Bourgogne Aligoté	2010	12/750ml	\$144
Exogyra Virgula Sauvignon de Saint-Bris	2010	12/750ml	\$164
Fie Gris Sauvignon de Saint -Bris	2009	12/750ml	\$200
Irancy Rouge Mazelots	2009	12/750ml	\$260

Domaine Pignier

Jura, France

Presented by Marie Florence Pignier

Certified Biodynamic



Domaine Pignier is an estate steeped in history dating back to the 13th century when Calthusian monks first started making wine in the village of Montaigu. After the French Revolution, the monks were forced into exile, and the estate was sold to the Pignier family in 1794. Today, the estate is run by siblings, Jean-Etienne, Antoine and Marie Florence Pignier, who split the responsibilities of the winery.

Montaigu is located about 40 km south of Arbois, and is part of the Côtes de Jura appellation, famed for its unique blind valleys which cut into the Jurassic shelf. This geology provides a range of diverse soils with a mix of clay and limestone in various expositions.

The vineyards at Domaine Pignier are unique in that they are the only plantings in the village of Montaigu. This provides them with a privileged and unobstructed ability to practice their Biodynamic methods without the influence of other surrounding vineyards. It also affords adequate land surrounding the vines to allow for a greater plant and wildlife biodiversity (within the rows as well). The Pigniers are strongly rooted in Biodynamics – certified by both Demeter and Ecocert - and are one of the few properties to grow, dry and prepare the majority of all of their BD preps and tisanes at the estate, using rain water collected by large underground cisterns.

Côtes du Jura Chardonnay Percenette	2009	12/750ml	\$256
Côtes du Jura Savagnin [Sous Voile]	2006	12/750ml	\$312
Côtes du Jura Trousseau	2009	12/750ml	\$256
Côtes du Jura Pinot Noir	2009	12/750ml	\$228

Châteaux Cantelaudette & Fantin

Bordeaux, France

Presented by Jean-Michel Chatelier



A refuge for monks in the 16th century, Château Fantin has been in the Houbaer family since 1890. Jean-Michel Chatelier, the current owner, is the great-grandson on the maternal side of the family. On the steep slopes overlooking the Dordogne river, the vineyard of Château Fantin faces south-south-east, towards the medieval town of Saint-Emilion. The slopes and sandy soil composition provide good drainage and keep the soil from compacting. A good, sunny exposure and the beneficial influence of the Dordogne river ensure that the grapes ripen evenly.

Chatelier also owns an estate in the satellite region of Graves des Veyres called Château Cantelaudette. The region is known for its gravelly soils which impart a fine minerality to the wines (“Baby Graves”).

Ch. Fantin Bordeaux Blanc (80% Semillon, 18% Sauvignon Blanc, 2% Muscadelle)	2011	12/750ml	\$112
Ch. Cantelaudette Graves de Vayres Blanc (88% Semillon, 9% Sauvignon Blanc, 3% Muscadelle)	2011	12/750ml	\$144
Ch. Fantin Bordeaux Rosé (70% Merlot, 15% Cabernet Sauvignon, 15% Cabernet Franc)	2011	12/750ml	\$112
Ch. Fantin Bordeaux Superieur Rouge (90% Merlot, 10% Cabernet Franc)	2010	12/750ml	\$120
Ch. Cantelaudette Graves de Vayres Rouge (70% Merlot, 20% Cabernet Sauvignon, 10% Cabernet Franc)	2009	12/750ml	\$144

Château Sainte-Marie & Péyredon

Bordeaux, France

Presented by Stéphane Dupuch

Certified Organic



Set right in the heart of the Entre-Deux-Mers region, this magnificent estate enjoys an excellent geographical position. The south-facing vineyard stretches over two very sunny hilltops which are among the highest points in the Gironde region. Gilles Dupuch and his family have run their family estate since 1956, with Gilles’ son Stephane gradually taking over the property since 1997. The estate is now certified organic as of the 2010 harvest.

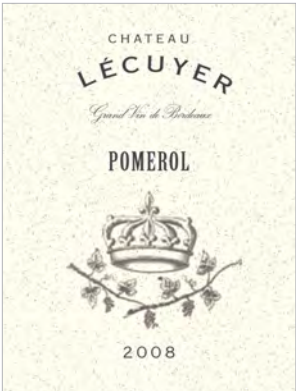
Stéphane and his wife also recently purchased a small estate in the Haut Médoc named Château Péyredon. Their debut release is 2009!

Ch. Sainte Marie Entre Deux Mers Vieilles Vignes (63% Sauvignon Blanc, 27% Semillon, 10% Muscadelle)	2011	12/750ml	\$136
Ch. Sainte Marie Bordeaux Superieur Vieilles Vignes (64% Merlot, 28% Cabernet Sauvignon, 8% Cabernet Franc)	2010	12/750ml	\$136
Chateau Péyredon Lagravette Haut-Medoc (63% Cabernet Sauvignon, 37% Merlot)	2009	12/750ml	\$256

Vignobles de Tournefeuille

Bordeaux, France

Presented by Francis Cambier



Château Tournefeuille, located in the village of Néac, extends over 18 hectares of vines planted on gravel and clay soil in Lalande-de-Pomerol. The vineyards are adjacent to Latour à Pomerol, bordering both communes. In 2003, the Petit family added 3 hectares in St. Emillion (Château La Révérence), which is planted to 60% Merlot and 40% Cabernet Franc. In 2004, they added Château L’Ecuyer in Pomerol to the portfolio. The wines are produced in an elegant, terroir-driven style, with judicious use of new oak.

Ch. Tournefeuille Lalande-De-Pomerol (70% Merlot, 30% Cabernet Franc)	2007	12/750ml	\$264
Ch. la Révérence St Emilion GC (51% Merlot, 49% Cabernet Franc)	2007	12/750ml	\$296
Ch. L’Ecuyer Pomerol (90% Merlot, 10% Cabernet Franc)	2007	12/750ml	\$420

Laplace

Madiran, France

Presented by Olivier Schoepfer



The Laplace family is recognized as the leading quality producers of Madiran today. They are the owners of Château d'Aydie and descendants of Frédéric Laplace, the founding father of Madiran. Frédéric was the first, pioneering winemaker to bottle and sell his Madiran wine under his own name when the appellation was first created in 1948. At the time, there were only 50 hectares of vineyard under production. This area has steadily increased to 1,650 total hectares which now produce Madiran wines.

The grape of Madiran, Tannat, is inherently ornery and inspired another pioneering experiment by the Laplace relations, resulting in a momentous development for the wine world. In 1991, Patrick DuCournau, a cousin of the Laplace brothers, invented micro-oxygenation, the process of introducing a little oxygen at different times during vinification. The Laplace family and their Château d'Aydie were the first to experiment and benefit from this new technique. This process both revolutionized the way Tannat was vinified in Madiran and also gained broad usage throughout the world of modern winemaking.

Madiran Rouge 2009 12/750ml \$120

Chaume-Arnaud

Rhône, France

Presented by Olivier Schoepfer

Certified Biodynamic



Valérie Chaume-Arnaud and Philippe Chaume own 33 hectares in Vinsobres, and 6 hectares in the Côtes du Rhône Village Massif d'Uchaux and Saint Maurice. The estate became certified biodynamic as of the 2009 vintage. The Vinsobres AOC spans 450 hectares located in the northern stretch of the Southern Rhône. Vinsobres benefits from higher altitudes, and therefore, cooler climates than its southern brethren. It has rocky and sandy soils on its hillsides, and quaternary rocky, alluvial soils on its terraces, with lots of galets roulés.

The grapes are all harvested by hand, and then de-stemmed and fermented with natural yeasts. Aging occurs in concrete tanks. These are full flavored and chunky, yet focused Rhône reds!

Côtes-du-Rhône Rouge 2009 12/750ml \$136
(60% Grenache, 20% Syrah, 20% Cinsault)

Vinsobres 2009 12/750ml \$176
(60% Grenache, 15% Syrah, 15% Mourvèdre, 5% Cinsault)

Domaine de Piaugier

Rhône, France

Presented by Sophie & Jean-Marc Autran



The estate encompasses 30 hectares found mostly in Sablet (Côtes-du-Rhône Villages) but also in the surrounding Côtes-du-Rhône. The grapes are hand-harvested and fermented with indigenous yeasts in concrete tanks. The wines are aged in a combination of concrete tanks, as well as a mixture of small and large barrels (mostly used wood). Their Sablet Rouge is a blend of 80% Grenache and 20% Syrah grown on a mix of terroirs in Sablet, and aged in older barriques.

Côtes-du-Rhône Rouge La Grange (Grenache, Carignan, Cinsault, Syrah)	2010	12/750ml	\$120
Sablet Côtes-du-Rhône Villages (80% Grenache, 20% Syrah)	2009	12/750ml	\$144

Vignobles Mayard

Rhône, France

Presented by Françoise Roumieux



This 5th generation estate is run by two sisters, Françoise and Béatrice Mayard. Their 40 separate parcels are scattered throughout the appellation, with the largest pieces in the south of the appellation and the northeastern sub-zone of “La Crau”. The diversity of soils and terroirs gives them the opportunity to blend and create a “best of vintage” offering for each of their 3 cuvées of Châteauneuf. We offer their superbly-drinking “Clos de Calvaire”, and their 80-100 year old-vine wine named “La Crau de Ma Mère”.

Robert Parker wrote: “These consistently reliable Châteauneuf-du-Papes are always representative of Provence, and are made in a rich, earthy, peppery, fruity style with plenty of body as well as Châteauneuf-du-Pape typicity. Not generally wines to lay away, rather, they are to consume during their first 10-12 years of life, with the only exception being certain vintages of the top cuvée, La Crau de Ma Mere.”

Châteauneuf-du-Pape Clos de Calvaire (70% Grenache, 20% Syrah, 10% Cinsault)	2010	12/750ml	\$264
Châteauneuf-du-Pape Crau de Ma Mere (70% Grenache, 20% Mourvedre, 10% Syrah)	2009	12/750ml	\$380

Julien Masquin

Rhône, France

Presented by Julien Masquin



Julien Masquin is a young, talented, 33-year old vigneron who recently took over his family’s vineyards in Châteauneuf and Côtes-du-Rhône to create his own domaine in 2009. Many of the vineyards were planted by his grandfather using massale selection cuttings from some old friends, the Reynaud family of Château Rayas and the Brunier family of Vieux Télégraphe. As part of his oenological studies, Julien later trained at Vieux Télégraphe.

Grapes are grown on 22 hectares of estate vineyards, of which 6.5 hectares are for red Châteauneuf-du-Pape and 1.3 hectares for white CDP. Julien works his vineyards by hand, with no chemical additives, and crops extremely low. The grapes are all hand-harvested with triage in the vineyards as well as in the cellar. After 100% destemming, the grapes ferment with native yeasts — the white wines in tank, and the reds in foudres.

Châteauneuf-du-Pape Rouge Mémora is made from 50 year old vines grown on sand (situated next to Pignan). His top cuvée, Montplaisir, is made from 70-year old vines in La Crau (next to Vieux Telegraphe). These are classically-styled, powerful and rich Châteauneuf-du-Papes.

Côtes-du-Rhône Blanc Humeur 2010 12/750ml \$144
(75% Grenache Blanc, 15% Clairette, 10% Bourboulenc)

Côtes-du-Rhône Rouge Humeur 2010 12/750ml \$136
(60% Grenache, 40% Syrah)

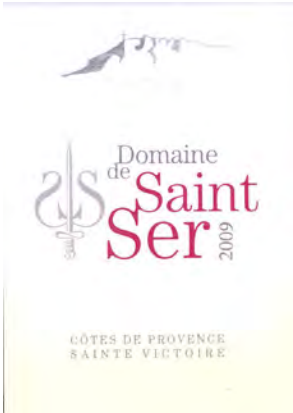
Châteauneuf-du-Pape Rouge Memora 2010 12/750ml \$280
(80% Grenache, 20% Syrah)

Châteauneuf-du-Pape Rouge Montplaisir 2010 12/750ml \$320
(60% Grenache, 20% Syrah, 20% Mouvedre)

Domaine Saint-Ser

Provence, France

Presented by Jacqueline Guichot



The Domaine Saint-Ser is from the sub-appellation of the Côtes de Provence called “Sainte Victoire”. Containing only 30 producers, this region represents only 14% of the total Côtes de Provence ap-pellation, and is considered a privileged area for wine production.

The vineyards along the edge of the Sainte Victoire Mountains are at an average elevation of 400 meters, and have extremely rocky soils with clay and limestone. The luminosity here favors photosyn-thesis, which increases concentration of the grape clusters. There is also a collective philosophy of sustainable viticulture for the sub-zone that forbids the use of chemical additives in the vineyards.

Côtes de Provence Sainte Victoria Rosé Prestige 2011 12/750ml \$160
(Grenache, Cinsault, Syrah and Rolle) 6/1.5L \$172

Domaine de Sulauze

Provence, France

Presented by Karina Lefèvre

Certified Organic



Karina and Guillaume Lefèvre are two of the loveliest and warm-spirited people you would ever meet. He is from Marseille and she from Brazil. They purchased this property in Côteaux d'Aix en Provence in 2004, and began immediately converting the 37 hectares of vineyards into organic viticulture. They are now certified organic, and are also incorporating biodynamic practices into their vineyard work.

Their rosé is fermented for 20 days in temperature-controlled tanks with indigenous yeasts. They add very low doses of SO2, and bottle the wine without filtration. The color is classic pale, pink/salmon, with aromatics that are bright and clear, with notes of citrus, especially blood orange, and hints of lavender and minerals. For a southern French wine, the palate is quite racy and fresh. An irresistible, spring/summer, poolside quaffer, for which multiple-bottle purchases should be recommended – one is just not enough!

Galinette Blanc 2011 12/750ml \$152
(70% Grenache Blanc, 10% Ugni Blanc, 10% Clairette, 10% Vermentino)

Aix en Provence Rosé Pomponette 2011 12/750ml \$152
6/1.5L \$152
(60% Grenache, 10% Syrah, 10% Rolle (Vermentino), 15% Cinsault, and 5% Mourvèdre)

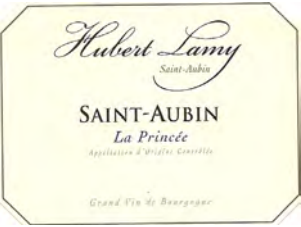
Les Amis Rouge [Sans Soufre] 2010 6/1.5L \$168
(85% Syrah, 15% Grenache)

Presented by Peter Wasserman

Hubert Lamy

Saint-Aubin, Burgundy

Practicing Organic



Hubert Lamy is considered by most to be the benchmark producer in St. Aubin. Nestled in the hills above Chassagne and Puligny-Montrachet, St. Aubin - one of Burgundy's best kept secrets - often produces wines that rival those of its illustrious neighbors and its wines represent exceptional value. Olivier Lamy, Hubert's son, took over the winemaking in 1992 and he has raised the bar even higher. He uses a good portion of 600-liter tonneaux, rather than all 225-litre barriques. He feels this protects the purity of the fruit without over-oaking.

St. Aubin Blanc La Princée 2010 12/750ml \$340

Lignier-Michelot

Morey-Saint-Denis, Burgundy

Organic (in official conversion)



Virgile Lignier, nephew of Hubert Lignier, started at the domaine with his father back in the early 1990s. Since 2000, Virgile has been on his own with the aim of allowing the individual terroirs to express themselves in his wines. Some of his practices include longer cuvaisons, triple triage at harvest, green harvest, and using natural treatments as much as possible. In 2007, he began using a portion of whole clusters in each of his cuvées. We are thrilled to represent this rising star from Morey-Saint-Denis.

Morey- Saint-Denis VV 2009 12/750ml \$460
Clos de la Roche GC 2007 6/750ml \$699
3/1.5L \$720

Gerard Mugneret

Vosne-Romanée, France



Gérard Mugneret is the nephew of the late Dr. Georges Mugneret. In addition to running his own domaine in Vosne-Romanée, he has overseen some of the Mugneret sisters’ vineyards since Dr. Georges passed away suddenly back in 1988. He is a talented and dedicated vigneron with a bevy of fine holdings, ranging all the way from Gevrey-Chambertin to Savigny-les-Beaune. The entire estate is comprised of eight and a half hectares of vineyards, with the vast majority owned outright by Gérard Mugneret, rather than farmed on a sharecropping basis. Monsieur Mugneret has a very strong and loyal following of private clients in Europe, who quickly gobble up the lion’s share of his production every year soon after the vintage is bottled, making the wines virtually unavailable on the export markets or on wine lists in France. We are delighted to have a small allotment of wines to make available in the NY/NJ market.

Vosne -Romanée 2010 6/750ml \$399

Camille Savès

Bouzy, Champagne



The Savès family has been making champagne from the Grand Cru village of Bouzy since the end of the 19th century. The house was founded in 1894 by Eugène Savès (sa-VEZ) when he married Anïs Jolicoeur, the daughter of a vinegrower in Bouzy. His descendents, Louis, Camille, and now Hervé, have been running the family business ever since. Hervé, now in his 40s, has kept the family wines traditional. His father Camille still lends a helping hand to Hervé from time to time.

The Savès family produces exclusively from their 11 hectares of vines, never buying additional grapes. The wines are stored in the cellar for at least five years and the yields remain very low. Malolactic fermentation is avoided, resulting in wines of great finesse and cut.

Carte Blanche Brut NV 12/750ml \$440
(75% Pinot Noir, 25% Chardonnay)

Brut Rosé NV 12/750ml \$549
(60% Chardonnay, 40% Pinot Noir)

Agrapart & Fils

Avize, Champagne

Presented by Pascal Agrapart

Practicing Organic



Specializing in the unique terroirs of the Côtes des Blancs, Agrapart has been producing Blanc de Blancs Champagnes since 1894 from their 9.7 hectares of “sélection massale” chardonnay vines. They work by hand, without chemical treatments, and carefully plow their soils to allow for a truly expressive and transparent wine. The wines are raised in a combination of tank plus some used 600-liter casks. Dosage levels are kept extremely low so as to not mask the fine mineral terroir of these exquisite Blanc de Blancs.

Terroirs	NV	12/750ml	\$420
		6/1.5L	\$580
		1/3L	\$220
Minéral	2005	12/750ml	\$549
L'Avizoise	2005	12/750ml	\$749
Vénus	2005	12/750ml	\$920

Pierre Moncuit

Mesnil-sur-Oger, Champagne

Presented by Yves Moncuit



Champagne Pierre Moncuit is based in the superb Côtes des Blancs village of Mesnil-sur-Oger. It is in this Grand Cru where the family owns 15 hectares of vines.

Today, the estate is under the direction of Pierre’s daughter, Nicole, and her brother Yves. Champagne Pierre Moncuit is a Blanc de Blancs house par excellence, producing several distinct cuvées: Cuvée Hugues de Coulmet from holdings in Sézanne, Moncuit-Délos Grand Cru NV, their vintage-dated Grand Cru, plus an old vines selection produced in exceptional years called Cuvée Nicole, all from Mesnil-sur-Oger. Lastly, they make a small quantity of rosé made from a base of Le Mesnil Blanc de Blancs assembled with some Ambonnay Rouge. These are classic, racy Blanc de Blancs from one of Champagne’s finest villages.

Hugues de Coulmet Bl. de Blancs	NV	12/750ml	\$340
Bl. de Blancs GC [Cuvee 2008]	NV	12/750ml	\$396
Vintage Brut	2005	12/750ml	\$520
Brut Rosé	NV	12/750ml	\$396

Moutard

Buxeuil, Champagne

Presented by Thomas Laculle-Moutard



The families of Champagne Moutard Diligent have been living in the village of Buxeuil since the mid 17th century, and have a long tradition of both grape growing and wine production. Founded in the 1600’s, this house in the far southern edge of Champagne specializes in the production of Pinot Noir from an ideal terroir. Located in the Côte des Bars, the vineyard soils are made up of clays and limestones, lending a good depth of fruit and minerality. The wines are vinified in a traditional manner and emerge from the cellars with lovely aromas and red fruit tones, with a supple texture and lingering finish. Champagnes are cellar-aged for at least three years for non- vintage wines, and ten to fifteen years for vintage wines. Moutard also make a small cuvée called “6 Cépages”, made of equal parts Chardonnay, Pinot Noir, Pinot Meunier, plus the rare Champagne varieties of Arbanne, Petit Meslier, and Pinot Blanc; it is aged in neutral wood.

Grande Cuveé Brut	NV	12/750ml	\$320
Cuveé 6 Cepages Brut	2004	12/750ml	\$460
Brut Rosé	NV	12/750ml	\$360

Gatinois

Äy, Champagne

Presented by Louis Cheval-Gatinois



The boutique Champagne house of Gatinois is located in the lovely village of Äy, in the Vallée de la Marne. Äy is one of the most important villages in all of Champagne, as its vineyards are all ranked as Grand Cru and it is considered one of the very top sources for Pinot Noir in the Champagne region. The current head of the house is Pierre Cheval-Gatinois, who has been at the helm of since the early 1980s, and oversees about 7 hectares of vineyards that the family owns in Äy. Pierre is now joined by his son, Louis. Monsieur Cheval-Gatinois continues to sell off about half of his crop to the Grande Marques, particularly Bollinger, but with each passing year he is bottling more of his own production. Pierre is very much the Champenois traditionalist (with his family dating back 11 generations as vigneron in the region!), and has spoken out repeatedly about the potential pitfalls of using new oak in the fermentation and élevage of Champagne. The still wines are all fermented and aged in tank.

Tradition Brut GC	NV	12/750ml	\$360
Brut Rosé GC	NV	12/750ml	\$399

Giuseppe Mascarello

Piedmont, Italy

Presented by Giuseppe & Elena Mascarello



The Mascarello family began growing grapes in the late 1800s and has been expanding ever since. Today, Mauro Mascarello, a fourth generation winemaker, still follows his family’s traditional style of winemaking: long macerations and extended aging in botte grande. Not a barrique to be found! Monprivato, from the commune of Castiglione Falletto, is his top Barolo cru, and is unique in its very high composition of limestone soils (think: “Musigny of Barolo”).

Barbera Scudetto	2007	12/750ml	\$280
Freisa Toetto	2006	12/750ml	\$196
Barolo Villero	2007	12/750ml	\$799
Barolo Monprivato	2007	12/750ml	\$999
Barolo Monprivato Ca' d' Morissio	2003	6/750ml	\$1,449

Giacomo Conterno

Piedmont, Italy

Presented by Roberto Conterno



Giacomo Conterno was a legendary traditionalist in the Piedmont town of Monforte d’Alba. He has been one of Barolo’s driving forces since their first vintage of Monfortino in 1920. Today, his grandson Roberto continues to produce one of the appellation’s finest and most traditional Barolos. All of these wines come from the 14-hectare Cascina Francia vineyard in Serralunga d’Alba. Monfortino is a cuvée name, and is made in only the best vintages from the best parcels of that particular vintage.

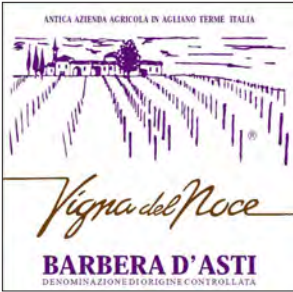
Barbera Cascina Francia	2009	6/1.5L	\$429
Barolo Cascina Francia	2005	12/750ml	\$1,200
Barolo Monfortino Riserva	2004	12/750ml	N/A

Trincherò

Piedmont, Italy

Presented by Ezio Trincherò

Practicing Organic



The organically farmed vines from which the flagship Vigna Del Noce Barbera comes are now over seventy-five years old. The wine is made with a forty-five day maceration period on the skins, and aged for a minimum of two to three years, and often longer, in large botti. We have been fortunate enough to taste these wines back to the 1982 vintage, and clearly, this Barbera has the structure and power to last. Barbera doesn’t get more exciting than this!

Barbera d'Asti Superiore	2006	12/750ml	\$156
Rosso del Noce (A blend of Vintages '97, '98, '99, '01)	NV	12/750ml	\$280
Barbera Vigna del Noce	2004	12/750ml	\$296
Barbera Vigna del Noce (Riserva Speciale - 7 anni in Castagno)	1999	12/750ml	\$480

Roagna

Piedmont, Italy

Presented by Luca Roagna

Practicing Organic



Roagna is an utterly fantastic producer of traditional Barolo and Barbaresco, boasting over 150 years of winemaking history. Now in the hands of the family’s fourth generation, the winery is run by the dynamic Luca Roagna.

The wines are some of the most traditional in all of Piedmont: the grape skins macerate slowly for 50-60 days; aging is done in traditional Slovenian *botte grande* for 3-8 years; and the wines are bottled without fining or filtration. He often delays the release of many wines to ensure quality maturation. The Barbarescos come from the famed Pajé vineyard, which is adjacent to the winery. The Barolos come from the superb cru in Castiglione Faletto: La Pira.

Our portfolio also includes an extensive array of Roagna’s library vintages — exceptional values that are drinking beautifully right now!

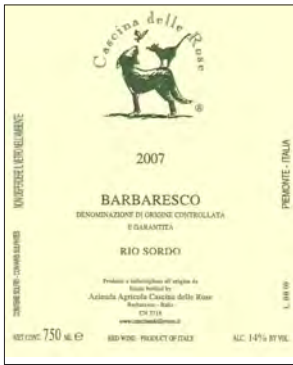
Dolcetto d’Alba	2010	12/750ml	\$144
Barbaresco Paje	2005	12/750ml	\$580
Barbaresco Montefico	2006	12/750ml	\$799
Barbaresco Asili	2006	12/750ml	\$799
Barbaresco Crichtet Paje	2002	N/A	N/A
Barolo La Pira	2005	12/750ml	\$580

Cascina Delle Rose

Piedmont, Italy

Presented by Giovanna Rizzolio & Italo Sobrino

Practicing Organic



Cascina delle Rose is located in the Rio Sordo Valley in Barbaresco. This 3 hectare estate is run by Giovanna Rizzolio and Italo Sobrino and their son, Davide. As its name suggests, roses are indeed omnipresent on the farm and in the vineyards. It has been a family run business since 1948, but they only bottled and sold under the Casina delle Rose label after Giovanna took over in 1992. They practice organic viticulture.

Their small production focuses on Barbaresco from both the clay soils of the vineyard Rio Sordo, and also from the calcareous soils of the Tre Stelle vineyard. These steep hillside vineyards are all worked by hand, grapes are harvest, de-stemmed, and fermented with natural yeasts. They are then aged for 24-30 months in large, old Botti Grande.

Dolcetto d’Alba A Elizabeth	2010	12/750ml	\$160
Barbera d’Alba Donna Elena	2007	12/750ml	\$220
Barbaresco	2008	12/750ml	\$360
Barbaresco Tre Stelle	2008	12/750ml	\$460
Barbaresco Rio Sordo	2008	12/750ml	\$380

Cantalupo

Piedmont, Italy

Presented by Angela & Alberto Cantalupo



Though this winery was only built in 1977, the Arlunno family has been cultivating vineyards in Ghemme, in northern Piedmont, for many generations. The vineyards of Cantalupo are situated in the hills above the town of Ghemme, referred to in Roman times as Agamium. Today, Alberto Arlunno manages this estate, assisted by renowned consulting winemaker Donato Lanati. Ghemme must be at least 75% Nebbiolo, known in the region as “Spanna”, but the Arlunno family prefers to highlight the quality of their vineyards by bottling only 100% Nebbiolo wines.

Il Mimo Nebbiolo Rosato	2011	12/750ml	\$136
Agamium Nebbiolo	2006	12/750ml	\$160
Ghemme	2006	12/750ml	\$296
Collis Breclenae Ghemme	2004	12/750ml	\$440

Tenute Sella

Piedmont, Italy

Presented by Cristiano Garells

Practicing Organic



Tenute Sella is a benchmark producer in the northern satellite regions of Piedmont, Lessona and Bramaterra. These two tiny DOC’s – 6.5 HA and 28.7 Ha respectively – are some of the most undiscovered and underrated areas for producing stunningly complex and age-worthy Nebbiolo-based wines. The Sella family has been producing wine from their own vineyards since 1671, making it one of Italy’s oldest and most historic wineries.

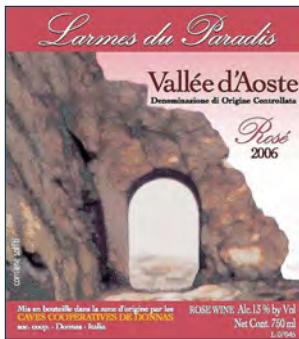
Today the estate encompasses 22 Ha and produces a range of wines from indigenous varietals from the region including Nebbiolo, Vespolina, Croatina and Erbaluce. Traditionally, these non-Nebbiolo (or Spanna as it is called in the region) grapes are interplanted with other varietals in “field blends”. Given the high average age of the vines, the yields remain extremely low, around 1.5 tons per acre (or 35 quintali/Ha). The grapes are all hand-harvested.

Doranda Erbaluce	2011	12/750ml	\$176
Majoli Rosato	2011	12/750ml	\$160
Coste della Sesia Orbello	2009	12/750ml	\$160
Coste della Sesia Casteltorto	2009	12/750ml	\$220
Bramaterra	2007	12/750ml	\$280
Bramaterra I Porfidi	2004	12/750ml	\$360
Lessona	2006	12/750ml	\$320
Lessona Omaggio a Quintino	2004	12/750ml	\$480

Donnas

Valle d'Aoste, Italy

Presented by Mario Dalbard



This rugged alpine terrain is more suited to the grazing of animals than to the cultivation of the vine. The vineyards—located for the most part on hillsides (see label) on either side of the Dora Baltea—are terraced into dizzyingly steep slopes. Of the nearly 800,000 gallons of wine produced in an average year, only about 1/8 qualifies as DOC. A good deal of it is sold privately either to the thriving tourist trade or to the intense flow of motorists which passes through the region.

Vallee d'Aoste Rosato	2011	12/750ml	\$152
Vallée d'Aoste Rosso (Nebbiolo & Freisa)	2007	12/750ml	\$200

La Crotta di Vegneron

Valle d'Aoste, Italy

Presented by Elio Cornaz & Eric Camos

Practicing Organic



Like the vineyards of Donnas, these are steep, south-facing vineyards pasted to the sides of the mountains that soar above them. The vines grow between 450 and 1050 meters of altitude in soils formed from millions of years of glacial runoff. These soils are very mineral and are composed largely of rocks and sand, lending a strong underlying minerality to the wines. The winemaking philosophy is one that respects the underlying terroirs and indigenous varietals of the region. Although there is some barrel-aging employed with some of the wines, new oak is kept to a bare minimum. The grapes are all hand-harvested and the red wines are fermented with natural yeasts to help emphasize their individual expression.

Petite Arvine	2011	12/750ml	\$176
Pinot Noir Bianco	2011	12/750ml	\$144
Pinot Noir	2010	12/750ml	\$160
Chambave Rosso (Petite Rouge, Gamay, Pinot Noir)	2010	12/750ml	\$160
Nus Supérieur Crème (50% Vien de Nus, 25% Petit Rouge, 25% Field Blend)	2010	12/750ml	\$220
Fumin	2010	12/750ml	\$240

Foradori

Trentino, Italy

Presented by Emilio & Myrtha Zierock

Certified Biodynamic



Today, Foradori has become the reference point for Teroldego. In 1985, when Elisabetta Foradori took over the family’s Trentino estate, the local grape was given scant attention. Elisabetta is now one of the most respected winemakers in all of Italy, her reputation built solely upon her rediscovery and development of Teroldego. Everything at the estate, including the cellar, is immaculate and perfectly managed. The grapes are grown on the Foradori estate, plus some other sites that Elisabetta controls. Since 2001, Foradori has farmed their land biodynamically, and as of 2006, she has ceased to use any new wood for the ageing of her wines. She is now experimenting with aging some of her wines in amphora.

Fontanasanta Manzoni Bianco	2010	12/750ml	\$240
Fontanasanta Nosiola	2010	6/750ml	\$192
Teroldego	2009	12/750ml	\$200
Teroldego Sgarzon	2010	6/750ml	\$192
Teroldego Morei	2010	6/750ml	\$192
Granato Vigneti delle Dolomiti Rosso	2009	12/750ml	\$480

Muri-Gries

Alto Adige, Italy

Presented by Christian & Gregor Werth



In 1845, Benedictine monks coming from the monastery of Muri in Switzerland took over the abandoned Canons Monastery of the Gries (in Italy), and from then on, the monastery was known as Muri-Gries. Since 1947, the Muri-Gries Monastery’s winery has produced wines in the DOC of Alto Adige, which are sold in Italy and abroad. Winemaker Christian Werth was one of the first in the area to focus on Lagrein, restructuring the old vineyards and experimenting in the cellar with fantastic results. They are now considered a benchmark producer of this fascinating, indigenous variety. The wines of this ancient monastery represent intense varietal purity coupled with great value.

Pinot Grigio	2011	12/750ml	\$144
Muller Thurgau	2011	12/750ml	\$152
Lagrein Rosato	2011	12/750ml	\$144
Lagrein Rosso	2010	12/750ml	\$160
Lagrein Riserva Abtei	2009	6/750ml	\$192

Boira

Veneto, Italy

Presented by Polaner Selections

Certified Organic



The Boira Pinot Grigio della Venezia is made from certified organically farmed vineyards surrounding the city of Verona. The vineyards are rich in limestone, which gives this wine bright aromatics and a refreshing lift on the palate. After a 12-hour skin maceration to obtain enhanced aromatics, the wine is fermented in stainless steel.

Pinot Grigio della Venezia	2011	12/750ml	\$120
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Berlo

Veneto, Italy



Building on the enormous success of the Botter Prosecco we had been selling for years, we, along with Botter, designed a bright new fun package that captures the essence of this joyous bubbly elixir from the hills of Northeastern Italy! Berlo means “Drink it!” in Italian. Both the Prosecco and Rosato Rabosa are made in the frizzante style – not fully sparkling but softly sparkling. And as always, both are crafted in a style that is light, fresh and on the dry side.

Berlo Prosecco DOC	NV	12/750ml	\$104
Berlo Raboso Rosato	NV	12/750ml	\$104

Calea

Sicily, Italy

Presented by Polaner Selections



Polaner Selections has painstakingly sought out top growers willing to join us in our quest to craft the definitive version of affordable, authentically pure and pleasurable Nero d'Avola and Fiano. The label for Calea combines elements from Sicily’s rich architectural traditions, and colors that call to mind the bright sunlight and burnished earth of this ancient crossroads of the Mediterranean. Antonio Gal-
loni of The Wine Advocate writes: “The 2007 Nero d’Avola from Calea offers up an enticing array of dark red fruits intermingled with flowers, minerals and licorice. This soft-textured, easygoing red from Sicily shows terrific balance and harmony, not to mention it happens to be a ridiculous value...”

Fiano, Sicilia	2011	12/750ml	\$104
Nero d'Avola Sicilia	2010	12/750ml	\$104

Sorelle Bronca

Veneto, Italy

Presented by Antonella Bronca & Pierangelo Balcon

Certified Organic



Sisters Antonella and Ersiliana Bronca have steered their estate along the path of quality since taking over the reigns from their father Livio. Joined by Antonella’s husband, Pietro, a winemaker, and Ersiliana’s daughter Elisa, who has recently graduated with a degree in enology, this family team works hard in the vineyard and in the cellar to produce the purest Prosecco out there. In the cellar, techniques lean towards high-tech: As soon as the grapes are pressed, the pure must – primarily Prosecco with small amounts of the indigenous varieties Perera, Verdiso and Bianchetta – is brought down in temperature, right before the point where the liquid starts to solidify. Preserved in this stasis, an exact amount is extracted at the time of bottling (several bottlings are made per year), leaving the remaining must conserved in optimal condition while the base wine is returned to ferment by “charmat” method (in tank) into the freshest, sparkling Prosecco possible.

Prosecco di Valdobbiadene [Extra Dry] NV 12/750ml \$152

Cantina Lonardo

Campania, Italy

Presented by Enza Lonardo



The property only began producing estate-bottled wines in 1998, before which the grapes were sold to the cooperative. The philosophy is one of “enlightened traditionalism”: macerations are long (30 to 120 days) and aging is done in 600-liter tonneaux, with only a small percentage of new wood so as to not mask the aromas of the wines. The resulting wines are pure expressions of Aglianico, in an old and soulful sense. They are big, deep, powerful and tannic, and unabashedly so. Perhaps not for everyone, but then again you could always lay them down for 40 years...

Irpinia Rosso Aglianico	2008	12/750ml	\$168
Taurasi	2007	12/750ml	\$380
Taurasi Riserva	2001	12/750ml	\$599 (effective April 1st)

Valle dell’Acate

Sicily, Italy

Presented by Gaetana Jacono

Practicing Organic



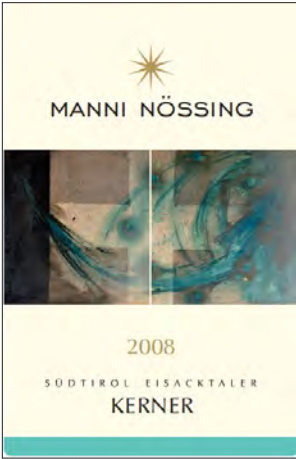
Valle dell’Acate is run by Gaetana Jacono, representing the sixth generation of this family run estate. The estate covers over 100 hectares and the soil - locally known as “Milaro” - is characterized by a particular substrate of calcareous sandstone, interspersed with packets of clay. Valle dell’Acate produces a range of prized, radiant wines: the celebrated Cerasuolo di Vittoria DOCG (the first Sicilian red wine to win DOCG recognition in 1973), as well as the Nero d’Avola “Il Moro”, Frappato, Syrah, Insolia, and, most recently, Tané, created from the best bunches of the harvest.

Zagra (Grillo)	2011	12/750ml	\$144
Il Frappato	2010	12/750ml	\$160
Cerasuolo di Vittoria (Nero d'Avola/Frappato)	2008	12/750ml	\$180
Moro Sicily (Nero d'Avola)	2008	12/750ml	\$176
Tane (Nero d'Avola)	2004	12/750ml	\$396

Nossing

Alto Adige, Italy

Presented by Polaner Selections



Nössing is situated northeast of Bolzano, in the Isarco Valley or Val d’Isarco (Eisacktaler DOC designation), a sector that favors Kerner (and Veltliner, Sylvaner). He had previously only sold his wines in Italy. Manni’s first vintage was in 2000, before which he sold his grapes to the co-op of Abbazia di Novacella. The vineyards are parceled out into many smaller pieces of varying elevation, exposition and slope. The grapes are all picked by hand for optimal ripeness and balance between sugar and acid. The wine is fermented in stainless steel and aged on the lees for 8 months before bottling. Given the small scale of the operation, the micro-management of the vineyards, and the extended aging on the lees, the wines show a concentration, precision, minerality, texture and balance that is riveting and sets them apart from most of what is produced in the exciting, though certainly underrated region of the Alto Adige/ Sudtirol.

Kerner Alto Adige	2010	6/750ml	\$144
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Calabretta

Sicily, Italy

Presented by Polaner Selections

Certified Organic



Calabretta’s Etna Rosso is made from 70-80 year old vines, mostly ungrafted. It is aged for 7-8 years in large botti. There is an old Nebbiolo-like profile to these wines. The aromas are steeped in dried cherries, tar, licorice, and hints of ashy/volcanic soil tones. Given the high elevation and big diurnal temperature shifts (they have ski slopes on Etna as well!), the wines retain a freshness and delineation that recalls a mature Barolo, northern Rhone or even a sturdier, earthier red Burg.

Carricante Bianco Sicilia	2008	12/750ml	\$160
Etna Rosso DOC (Nerello Mascalese, Nerello Appucio)	2002	12/750ml	\$240
Etna Rosso DOC (Nerello Mascalese, Nerello Appucio)	2001	6/1.5L	\$256
Etna Rosso DOC (Nerello Mascalese, Nerello Appucio)	2000	12/750ml	\$240

Francesco Rinaldi

Piedmont, Italy

Presented by Polaner Selections



At more than eighty years old, Luciano Rinaldi is a charter member of Barolo’s old school. He still makes his great Barolos from the Cannubi and Brunate vineyards, much as he did in 1938—except that he doesn’t tread the grapes by foot himself, as he did back then. Today, he works with his niece, Paola, and owns vines in six different Barolo crus. The most important vineyards are in Brunate and Cannubi (which Luciano calls by its ancient name, Cannubio). His Barolos from these sites are classic, with lengthy macerations, and long aging in botti. His Barolos are consistently powerful yet fine, and capable of long development in bottle.

Barolo	2007	12/750ml	\$420
Barolo Brunate	2007	12/750ml	\$520
Barolo Cannubio	2007	12/750ml	\$549

Emidio Pepe

Abruzzo, Italy

Presented by Polaner Selections

Certified Biodynamic



While the wines of Abruzzo are best known in this country for mass-produced versions of Montepulciano d'Abruzzo, Emidio Pepe is a singular producer creating amazingly complex age-worthy reds and whites. The winemaking has remained unchanged philosophically since Emidio Pepe took over the estate in 1964. Grapes are grown biodynamically, hand-harvested, hand-destemmed, naturally fermented and aged 18-24 months in glass-lined tanks. The wines are bottled unfined and unfiltered, without added SO2, and left to develop in the cellar. An extensive stock of older vintages is kept in the cellar. Before release, the wines are decanted into new bottles and labeled by hand.

Trebbiano d'Abruzzo	2007	12/750ml	\$620
Montepulciano d'Abruzzo	2003	12/750ml	\$620
Montepulciano d'Abruzzo	2001	12/750ml	\$1049
Montepulciano d'Abruzzo	2000	12/750ml	\$1199
Montepulciano d'Abruzzo	1985	12/750ml	\$1499
Montepulciano d'Abruzzo	1983	12/750ml	\$1299

Fèlsina

Tuscany, Italy

Presented by Giovanni Poggiali

Practicing Organic & Biodynamic



Fèlsina is one of the great estates in Tuscany and one of the most famous properties in all of Italy. The winery was founded in 1966, though it didn't start bottling under the Fèlsina label until the early '80's. The property is composed of 11 farmhouses (podere) of medieval origin, each one characterized by a single vineyard. Unlike most other top estates in the region, Fèlsina's Chianti Classicos as well as its IGT, Fontalloro, are all based on the purity, sanctity and complexity of Sangiovese in mono-cépage. The estate farms organically, while its flagship Rancia vineyard is now farmed biodynamically.

Chardonnay I Sistri Toscana	2009	12/750ml	\$220
Farnatella Chianti Colli Senesi	2008	12/750ml	\$128
Chianti Classico	2009	12/750ml	\$200
Chianti Classico Riserva	2008	12/750ml	\$248
Chianti Classico Rancia Riserva	2008	12/750ml	\$420
Fontalloro Toscana	2008	12/750ml	\$480
Cabernet Sauvignon Maestro Raro Toscana	2007	6/750ml	\$240
Vin Santo	2003	6/375ML	\$196

Morisfarms

Tuscany, Italy

Presented by Giulio Parentini



Morisfarms, a family-owned operation run by the Parentini family, is actually two estates. One, near Grosseto, where the Morellino comes from, and the other, near Massa Marittima, where their Avvoltore & Monteregio Rosso come from. The name of the estate recalls the mother’s maiden name, Moris, which dates back to the family’s arrival in Tuscany from Moorish Spain in the 15th century. The family was one of the original producers of Morellino and helped put the appellation on the map. The majority of their vineyards are over 30 years old, situated on hillside sites, approximately 100 meters above sea level. They grow mostly Sangiovese, along with limited plots of Merlot, Syrah, and Cabernet Sauvignon. These are elegant, often stunning, expressions of the Maremma terroir.

Morellino di Scansano	2010	12/750ml	\$144
Monteregio	2009	12/750ml	\$160
Avvoltore	2007	12/750ml	\$440

Rodano

Tuscany, Italy

Presented by Enrico Pozzesi



Rodano is located in the heart of Chianti Classico in the famed commune of Castellina. Its pristine vineyard holdings (spread over 100 hectares) are located 200-300 meters above sea level and have been in the family since the 1700s. The pride and joy of the property is their Viacosta vineyard, a perfect south-facing amphitheater vineyard with 40- to 50-year-old vines. This vineyard provides the fruit for the estate’s superb Riserva Viacosta, made only in the best of vintages. The wines are aged in a combination of traditional botte grande and small barriques, mostly used. The result is wine with new-world purity and old-world soul. Not to be missed are the estate’s terrific value bottlings, Poggialupi, a satisfying blend of Sangiovese with a touch of Merlot, and their terrific old-world style Chianti Classico.

Poggialupi IGT	2010	12/750ml	\$112
Chianti Classico	2006	12/750ml	\$160
Chianti Riserva Viacosta	2004	12/750ml	\$240
Monna Claudia IGT Toscana	2007	12/750ml	\$336

Pian dell’Orino

Montalcino, Tuscany

Presented by Caroline Pobitzer

Certified Biodynamic



Pian dell’Orino is located in Montalcino, next door to the Biondi Santi property. The wines come from four different certified biodynamically farmed vineyards that total 6 hectares. Caroline Pobitzer came to Montalcino from South Tyrol in Northern Italy where she managed her family’s property, a large renaissance castle called Castel Katzenzungen. At the foot of the castle there is an enormous vine that is over 350 years old. It is the largest vine in the world. This magnificent plant is called Versoaln and is the oldest vine-stock in Europe. Caroline grew up next to this vine, and with her grew her passion for viticulture and wine. Her husband, Jan Hendrik Erbach, was born in Karlsruhe and brought up in Germany. He studied viticulture with a great German master and then at the prestigious Geisenheim Academy. Jan is both agronomist and oenologist. After his studies he lived and worked for several years in France, gaining valuable experience before coming to Montalcino and meeting Caroline.

Rosso di Montalcino	2009	12/750ml	\$264
Brunello di Montalcino	2007	12/750ml	\$649

Stella di Campalto

Montalcino, Tuscany

Presented by Stella di Campalto

Certified Biodynamic



Stella di Campalto is a dynamic winemaker whose wines reflect her charm and character. In 1992, her family took over the abandoned San Giuseppe winery, located south of the town of Montalcino. The estate extends across 13.45 hectares of mixed use land with woods, olive groves (planted in 1920) and 5.5 hectares of vineyards in the Castelnuovo dell’Abate area. Once restored, these vineyards were certified organic in 1996, and she has been practicing biodynamic viticulture since 2002. The cellar complex is on three levels and completely gravity fed. The wines are aged in a combination of small botti and tonneaux, mostly used. These are wonderfully complex, textured, and pure elixirs that belong among Montalcino’s most illustrious bottlings.

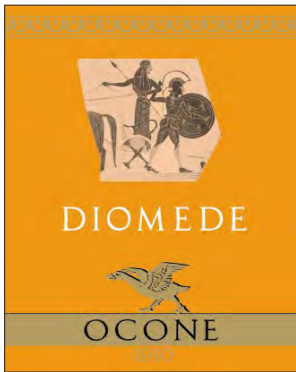
Rosso di Montalcino	2009	12/750ml	\$384
Brunello di Montalcino	2007	12/750ml	\$899

Ocone

Campania, Italy

Presented by Domenico Ocone & Nicola Pastore

Certified Biodynamic



The Ocone Estate lies in the province of Benevento in the Campania region of Italy. In this very rocky, mountainous area, some 40 miles east of Naples, Domenico Ocone produces several of Italy’s most original and compelling wines from “heirloom varieties”: Aglianico, Coda di Volpe, Falanghina and Greco. They flourish in Ocone’s biodynamically farmed vineyards. The winery is a member of the Italian Association for Organic Farming (AIAB). The only fertilizer used is natural, and no pesticides or additives of any kind, including sulphur dioxide, are employed in the winemaking process. Such natural viticultural practices are not common in Ocone’s part of Italy.

Flora Falanghina Taburno	2011	12/750ml	\$136
Giano Greco Taburno	2011	12/750ml	\$136
Apollo Aglianico del Taburno	2007	12/750ml	\$144

Tozai

Kyoto, Japan



Tozai Typhoon is a versatile premium sake that is delicious not only served chilled but also gently warmed as it is enjoyed during Japanese winters. Or substitute Typhoon for vodka or gin to give cocktails an Asian twist.

Brewery Name: Kizakura
Brewery Location: Kyoto Prefecture
Toji (master brewer): Mr. Takakura

Typhoon Futsu Sake	NV	6/1.8L	\$128
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Tentaka Kuni

Tochigi, Japan



Brewed with water from the area’s natural underground springs which goes through triple filtration to remove any unwanted natural debris. Locally adored, Tentaka Kuni only releases 20% of its brew out of Tochigi prefecture.

Quality Grade: Junmai (at least 30% of rice grain polished away)
Seimaibuai: 55% (45% of rice grain polished away)
Brewery Name: Tentaka Shuzo (founded in 1914)
Brewery Location: Tochigi Prefecture
Toji (Master Brewer): Kouetsu Sugumachi

Hawk in the Heavens	NV	6/720ml	\$128
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Ama No To

Akita, Japan



“Go local” is the motto of this Akita-based brewery. All the sake brewing resources and staff are from Akita, which is not so usual as breweries often source rice and even labor from other prefectures. Ginnosei rice is grown within sight of the brewery.

Quality Grade: Tokubetsu Junmai (at least 30% polished away, “Tokubetsu” = “Special”)
Seimaibuai: 55% (45% of rice grain polished away)
Brewery Name: Asamai Shuzo (founded in 1917)
Brewery Location: Akita Prefecture
Toji (Master Brewer): Koichi Maoriya

Heaven’s Door Tokubetsu	NV	6/720ml	\$144
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Kanbara

Niigata, Japan



This sake is named for the famous fox-bride festival held annually in Niigata to celebrate a local legend about mysterious lights that have appeared on nearby Mt. Kirin. Brewed with locally-grown Gohyakumangoku rice.

Quality Grade: Junmai Ginjo
Seimaibuai: 50% (50% of rice grain polished away)
Brewery Name: Kaetsu Shuzo (founded in 1880).
Brewery Location: Niigata Prefecture
Toji (Master Brewer): Yamaga Kenichiro

Bride of the Fox	NV	6/720ml	\$148
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Fukucho

Hiroshima, Japan



Miho Imada, Fukucho owner and toji (master brewer), is one of the few female tojis in Japan. This sake is made with the famous soft water of Hiroshima prefecture which gives it deep, persistent flavor.

Quality Grade: Junmai Ginjo (at least 40% of rice grain polished away)
Seimaibuai: 55% (45% of rice grain polished away)
Brewery Name: Imada Shuzo (founded in 1868).
Brewery Location: Hiroshima Prefecture
Toji (Master Brewer): Miho Imada

Moon on Water	NV	6/720ml	\$168
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Mukune

Osaka, Japan



This sake is crafted in one of a few but growing number of breweries where the brewery owner is also the master brewer (toji). Yasutaka Daimon's pride of ownership shows through in the quality of his sake. Brewed with premium Yamada Nishiki rice.

Quality Grade: Junmai Ginjo (at least 40% of rice grain polished away)
Seimaibuai: 55% (45% of rice grain polished away)
Brewery Name: Daimon Shuzo (founded in 1826).
Brewery Location: Osaka Prefecture
Toji (Master Brewer): Yasutaka Daimon

Root of Innocence	NV	6/720ml	\$180
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Takatenjin

Shizuoka, Japan



This is a special Junmai Daiginjo brewed in memory of former Takatenjin Master Toji Shokichi Hase. Toji Hase worked tirelessly at the same brewery for over 40 years which in itself is surely an achievement worth honoring. The brewery continues its former sensei's traditions with this clean, dry and rich brew which is considered one of Japan's most highly regarded sake.

Quality Grade: Junmai Daiginjo
Seimaibuai: 50% (50% of rice grain polished away)
Brewery Name: Doi Shuzo
Brewery Founded: 1868
Brewery Location: Shizuoka Prefecture
Toji (master brewer): Minori Shinba
Brewery President: Kiyooki Doi

Soul of the Sensei	NV	6/720ml	\$240
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Nanbu Bijin

Iwate, Japan



This is a nama-chozo (pasteurized only once) genshu (not diluted with water) sake, which means it was pasteurized only once before shipping (rather than twice) and was naturally brewed to 17.9% alcohol.

Quality Grade: Junmai Daiginjo (at least 50% of rice grain polished away)
Seimaibuai: 35% (65% of rice grain polished away)
Brewery Name: : Nanbu Bijin (founded in 1915).
Brewery Location: Iwate Prefecture
Toji (Master Brewer): Mr. Hajime Yamaguchi

Ancient Pillars	NV	6/720ml	\$296
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Tentaka Kuni

Tochigi, Japan



Tentaka uses triple-filtered water from an underground stream to brew this sake, then uses the laborious, low-yielding, ultra-gentle drip-pressing method of shizuku. Power, purity, and finesse are the result.

Quality Grade: Junmai Daiginjo
Seimaibuai: 50% (50% of rice grain polished away)
Brewery Name: Tentaka Shuzo (established 1914)
Brewery Location: Tochigi Prefecture
Toji (Master Brewer): Mr. Kouetsu Sugumachi

Silent Stream NV 6/720ml \$480

Rihaku

Shimane, Japan



This Nigori is quite special because its milling rate of 41% technically qualifies it as Junmai Ginjo grade sake- a rare quality level for a nigori (cloudy) sake.

Quality Grade: Tokubetsu Junmai (at least 30% of rice grain polished away, “Tokubetsu” = “Special”)
Seimaibuai: 59% (41% of rice grain polished away)
Brewery Name: Rihaku Shuzo (founded in 1882)
Brewery Location: Shimane Prefecture
Toji (Master Brewer): Osanobu Osako

Dreamy Clouds NV 6/720ml \$136

Mendel

Mendoza, Argentina

Presented by Anabelle Sielecki



Proprietor and longtime wine lover, Anabelle Sielecki, diligently tracked down the very best talent Argentina had to offer when seeking Mendel’s winemaker, and with utmost charm and perseverance, brought Roberto de la Mota on board. Roberto, son of legendary winemaker Raul de la Mota, has an impressive winemaking record and a lifetime of winemaking education and practice. Together, they choose the best blocks from their ancient vineyards, and every artisan winemaking step is rigorously performed.

Lunta is a new addition made by Santiago Mayorga (Roberto’s protégé) from 80+ year old, ungrafted Malbec vines located in the Lunlunta Hills.

Semillon	2011	6/750ml	\$120
Lunta Malbec	2010	12/750ml	\$168
Malbec	2008	12/750ml	\$256
Unus (<i>Malbec/CS</i>)	2008	6/750ml	\$176
Finca Remota Malbec	2007	3/750ml	\$240

VINE CONNECTIONS
Presented by Chad Beverlin & Robert Krupp

Reginato

Mendoza, Argentina



José Reginato has been making fine Argentine wines for over fifty years, and together with his son, Pepe, still crafts some of Mendoza’s most sought after limited-production, boutique sparkling wines. The Reginatos have always had a ritual of toasting not only all of life’s important events, but also the small joys of everyday life.

Sparkling Torrontes/Chardonnay	NV	12/750ml	\$144
Sparkling Rose of Malbec	NV	12/750ml	\$144

Crios de Susana Balbo

Argentina



Susana Balbo is the most recognized and well-known female enologist in Argentina. She began her career in Cafayate transforming Torrontes into the style we see now making her the unchallenged “Queen of Torrontes.” The Rose of Malbec is a saignee rose made from 33+ year old ungrafted vines from both Lujan de Cuyo and La Consuta in the Uco Valley.

Rose of Malbec	2011	12/750ml	\$120
Torrontes	2011	12/750ml	\$128

Finca Las Nubes

Salta, Argentina



José Luis Mounier is one of the most respected winemakers in all of Argentina. Originally from Mendoza, José is considered the “Master of Torrontes” in Salta. Finca la Nubes - “farm of the clouds” wines are crafted at very high altitudes. This torrontes is made from 40 year old ungrafted vines at 6,000 plus feet. This rose is made in the saignee method from 90% Malbec and 10% Cabernet Sauvignon. The vines are grown at over 6,000 feet in altitude.

Rose of Malbec	2011	12/750ml	\$176
Torrontes	2011	12/750ml	\$160

VINE CONNECTIONS
Presented by Chad Beverlin & Robert Krupp

Coquena

Salta, Argentina



Coquena wines are produced by the sons of Arnaldo Etchart, one of the great wine pioneers of Salta Province. They believe that great wine comes from great grapes, and give special care to their low-yielding vineyards to create unique, truly pleasurable wines. The torrontes is made from 14 year old ungrafted vines near Tolombón at just above 5,000 feet.

Torrontes	2010	6/750ml	\$104
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Mapema

Mendoza, Argentina



We hear a lot about terroir and soils, but there is no substitute for a great team in winemaking, from the guys who prune to those who clean the barrels. Mariano di Paola has known this for decades, and as one of Mendoza’s “Deans of Winemaking”, he has built a long history of collaboration. The sauvignon blanc is made from vines grown at close to 4,000 feet in altitude in the Uco Valley near Tupungato.

Sauvignon Blanc	2011	12/750ml	\$120
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Hermanos

Salta, Argentina



Domingo Molina is a family winery managed by three brothers (Osvaldo, Gabriel & Rafael Domingo) who grew up in Cafayate, and their winery represents the second generation of Domingo brothers making wine together. The name Hermanos translates to “brothers”. Their Torrontes is from 25 year old ungrafted vines grown at 5,576 feet in altitude. This Malbec/Tannat is 70% Malbec and 30% Tannat. The vines are grown at close to 7,000 feet in the Yacochuya and Rupestre Valleys.

Torrontes	2011	12/750ml	\$144
Malbec/Tannat	2010	12/750ml	\$144

La Posta

Mendoza, Argentina



At La Posta del Vinatero, or “tavern of the grape grower” a handful of growers converge to drink wine and speak passionately about their soils, their vines, and their quest for superior flavors in their grapes. La Posta is made solely from these growers’ special grapes, and these vineyard-designated releases are a salute to their hard work and skill. This single vineyard bonarda comes from the Estella Armando vineyard in Eastern Mendoza.

Bonarda Armando Vyd 2010 12/750ml \$160

Finca Yacachuya

Salta, Argentina



Michel Rolland was first brought to Argentina and Cafayate by Arnaldo Etchart in 1988. Seduced by the remarkable potential of an old Malbec vineyard 6,700 feet above sea level, Michel and Arnaldo created a partnership to make the wines of San Pedro de Yacochuya. From the 60-year-old vines of Finca Yacochuya in Valles Calchaquíes, the grapes are handpicked and the wines are aged in French oak barrels. These wines are the ultimate combination of the Finca Yacochuya vineyard, the Etchart family’s grape growing knowledge in this unique high-altitude region of Cafayate, along with the passion and expertise from one of the world’s pre-eminent winemakers, Michel Rolland.

Malbec 2006 6/750ml \$340

Tikal

Mendoza, Argentina



Tikal is owned by Ernesto Catena, son of Argentine wine pioneer Nicolas Catena. There are few wine brands that reflect the sensibilities of their owner more than Tikal. Ernesto pursues all that gives pleasure in life. The style of his wines are an expression of emotion rather than intellect. Ernesto named this wine “Natural” (Naturally) to convey his commitment to organic and eventually biodynamic viticulture.

Tikal Natural Malbec 2010 12/750ml \$184

Tacuil

Salta, Argentina



The Dávalos Family has crafted Tacuil Wines since the early 1800’s, passing their secrets and knowledge to each new generation. Fourth-generation owner, Raúl Dávalos, truly elevated the concept of terroir, exploring and cultivating high elevation vineyards, believing that these climates are optimal for the creation of ultra premium wines. The road to Tacuil winds skyward into the mountains to just over 8,200 feet where you will find the highest elevation estate vineyards in the world. Tacuil is a place of incredible natural beauty, blessed with a climate that is ideal for the cultivation of wine grapes. It is also one of the rare instances of a winery that has its own appellation (Valle Tacuil). They use no oak, only use wild yeast, and are literally “off the grid”. A singular estate.

Vinas de Davalos 2010 6/750ml \$400

Val de Flores

Mendoza, Argentina



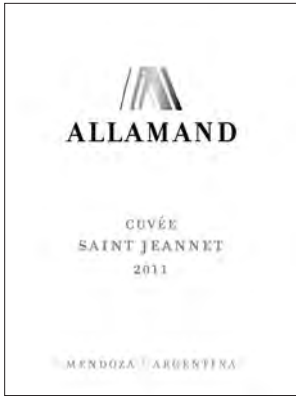
Michel Rolland has invested his energy and passion into this small vineyard he owns and modeled it after his estate in Pomerol. Primarily planted to Malbec in the 1940s and 1950s, the vineyard is situated at the foot of the Andean mountain range in Vista Flores (in the southern Uco Valley). The view is breathtaking: row after row of vines bordered with rose bushes and olive trees with snow-topped peaks in the background, all basking in wonderful sunshine under a vast, incredibly blue sky. Each year, a single wine is produced from a process that is focused on selecting only the best fruit and best the vineyard can offer.

Val de Flores Malbec 2007 6/750ml \$340

Allamand

Mendoza, Argentina

Presented by Martin Castro



Coming from a family with a longstanding tradition of “working the land”, and after making wine at Navarro Correas, Cavas de Rosell Boher, and Chandon, Cristian Allamand is now making his own signature line of terroir driven natural wines. His main objective is to produce wines that clearly identify the different appellations where the Allamands own or manage vineyards and express, “to its fullest potential”, the particulars of each distinctive area. To that end, Allamand has avoided using any chemical additives in his vineyards for many years, and prefers to plow the soils in his high-altitude vineyards. Cristian is also single handedly restoring a 90+ year old vineyard of what were dying vines of a rare white variety called Saint Jeannet. According to his research, the variety originated in the south of France but has since been eradicated there from the middle of the last century. At some point the variety came to Mendoza and was planted there, but also fell out of favor. As far as Cristian knows his vineyard is the last in Argentina. They are currently expanding the plantings of Saint Jeannet and are therefore restoring this fascinating variety.

Cuvee Saint Jeannet Mendoza	2011	12/750ml	\$112
Valle de Uco Cabernet Sauvignon Mendoza	2011	12/750ml	\$112
Valle de Uco Malbec Mendoza	2011	12/750ml	\$112

Lavradores de Feitoria

Douro, Portugal

Presented by Olga Martins



Lavradores de Feitoria is one of the most exciting projects in the Douro. Started in 2000, it is a partnership of 18 of the Douro’s best growers or ‘lavradores’ who have come together to make the best wines of quality or ‘feitoria’ in the Douro. The project covers 600 hectares of top notch vineyards across the three subzones of the Douro - Baixo Corgo, Cima Corgo, and Douro Superior. Everything from the simple and unoaked Tinto to the single Quintas are truly amazing wines expressive of historic and great terroir.

Douro Tinto	2009	12/750ml	\$96
(20% Touriga Nacional, 30% Touriga Franca, 20% Tinta Barroca, 25% Tinta Roriz, 5% Other)			
Tres Bagos Douro Tinto	2007	12/750ml	\$128
(52% Touriga Nacional, 17% Touriga Franca, 14% Tinta Barroca, 13% Tinta Roriz, 4% Other)			

Javier Sanz

Rueda, Spain

Presented by Yolanda Diaz



Bodega Javier Sanz was founded in the beginning of the 19th century by Sanz’s great-grandfather, Agustín Nanclares. It is located on the left bank of the Duero River in La Seca in the middle of the Castilla-León plateau at high elevations of 2,300 feet. The winery dedicates itself to the production of high quality wine from meticulously cared for vineyards, most of which were planted over 50 years ago.

The estate covers 250 acres with soils comprised of small stones and sand on the surface for about 7-8 meters, followed by a layer of clay and then a subsoil of limestone underneath. This soil structure helps to impart a core of minerality to each of the wines. The emphasis of the estate’s holdings are older plantings of the indigenous Verdejo varietal, 138 acres in total. The rest of the vineyards are made of Viura (60 acre), Sauvignon Blanc (34 acres) and Tempranillo (24 acres). The vineyards are farmed sustainably.

Rey Santo Rueda (Verdejo/Viura)	2011	12/750ml	\$96
Rey Santo Verdejo Rueda	2011	12/750ml	\$120

Niepoort

Douro, Portugal

Presented by José Teles da Silva

Practicing Organic



While several notable Scottish and English families emigrated to the Douro valley in the 18th century, other Port-importing countries had their share of emigrants, which is how the Niepoorts arrived from the Netherlands. Dirk Niepoort now runs the family firm with a dedication and enthusiasm that has made him one of the most popular figures in the wine trade.

In addition to a great Port tradition, Dirk has proven that world-class dry wines can be made in the Douro as well. The dry wines include whites Redoma and Redoma Reserva, and reds Vertente, Redoma, Batuta, and Charmes. “Wine & Spirits” magazine named Dirk as one of the 50 “Most Influential Winemakers of 2004,” and Niepoort as “Winery of the Year.”

Tiara Douro Branco	2010	6/750ml	\$128
Twisted Douro Tinto	2009	12/750ml	\$144
Vertente Douro Tinto	2009	6/750ml	\$112
Redoma Douro Tinto	2009	6/750ml	\$192
Ruby Port	NV	12/750ml	\$128
Tawny Port	NV	12/750ml	\$128
20 Year Tawny Port	NV	6/750ml	\$336
Colheita Port	1986	6/750ml	\$312
LBV Port	2007	6/750ml	\$112

Bohigas

Catalunya, Spain

Presented by Jordi Casanovas Bohigas

Practicing Organic



Fermí Bohigas is a family-owned winery that has roots dating back to the 13th century. The estate is located in the town of Òdena in the River Anoia valley, about 45 minutes west of Barcelona. The current family and their ancestors have been growing grapes and making wines at this location consecutively since 1290. Their first bottling took place in 1870. They first used the name “Bohigas” on a wine label in 1978. Today, the family’s estate encompasses 300 hectares of which 110 are split between two separate vineyard properties, named “Can Macià” and “Can Batllellé”, both of which have their own cellars.

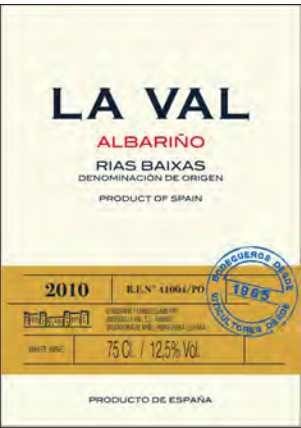
Today’s current winemaker and owner is Jordi Casanovas Bohigas, who carries on the family tradition of producing high-quality wines from 100% estate-grown grapes. In 2000, they invested heavily in the modernization of their cellar at Can Macià (the site of their original winery), where they traditionally produce and bottle their cava, as well as a number of still wines.

Blanc de Blancs Xarel-lo Catalunya	2011	12/750ml	\$96
Brut Reserva Cava	NV	12/720ml	\$144
Brut Rosat Cava	NV	12/720ml	\$144

La Val

Riax Baixas, Spain

Presented by Inés Oro



Bodegas La Val was established in 1985 and was one of the first wineries in Rias Baixas. Unusual for the area, La Val only uses its own estate grown grapes rather than buying them from local growers. They own 150 acres of Albariño most of which are located in the Condado do Tea sub-region. The vineyards are trained in the pergola system which, in this very humid and rainy climate, allows for better air flow and ripening. The particular micro-climate of their main holding in Condado do Tea allows them to be the first winery to open the harvest, which is typically in the first half of September. Jose Maria Ureta is the current winemaker and he is extremely well respected in the D.O. and considered to be one of the young up-and-comers.

Albarino Rias Baixas	2010	12/750ml	\$136
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Lurra

Navarra, Spain

Presented by Inés Oro



Lurra or “terroir” in Basque comes from the appellation of Navarra in the heart of the Basque Country and sheep country - hence the label! This region is located in the northeast of Spain and lies in between Rioja and the French border. The region is quite large and spans from the areas close to the Atlantic, where it is very cool, to the south, where it is more continental in climate. The Garnacha vineyards for Lurra are from the southern section where it is warmer but also fairly high in altitude about 1,300 feet on average. The soils here are a combination of chalk and clay. The Lurra Garnacha is made very simply in stainless steel and sees no oak aging so that it is a pure expression of its terroir. The resulting wine is very fresh and lively with a great concentration of blackberries and ripe plums along with some subtle earth and spice characteristics.

Garnacha Rosado Navarra	2011	12/750ml	\$88
Garnacha Navarra	2010	12/750ml	\$88

Temperamento

Utiel-Requena, Spain

Presented by Inés Oro

Practicing Organic



Temperamento is made from the Bobal grape grown in Utiel-Requena. The D.O. of Utiel-Requena is located in Valencia in south eastern Spain. This area has a very warm Mediterranean climate, but the vineyards here are moderated by being at very high altitudes. Bobal is the indigenous grape variety to this area and can be a very challenging variety to grow. Its vigor must be curbed in order to produce quality wines. Bodegas Sierra Norte which makes Temperamento, has very old vines of Bobal (many exceeding 60 years of age) that it farms organically near the town of Camporrobles.

Bobal Utiel-Requena	2009	12/750ml	\$136
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Pazo do Mar & Pazo das Tapias

Galicia, Spain

Presented by Manuel Mendez



The Mendez family has been making wine and working the land in Galicia’s Ribeiro region in Northwest Spain for 30 years. The business began when they purchased the Torre do Olivar vineyard. The vineyard is home to three native white varieties: Treixadura, Torrontes and Godello. The entry level Pazo do Mar Blanco is made of these three varieties fermented using native yeasts and left in contact with the lees for two months before bottling without malolactic fermentation. In 2006, the family purchased the Tapias vineyard in Monterrei which is also in Galicia. This vineyard is planted with Godello on slate based soils. From these grapes they make a wine called Finca Os Cobatos which is 100% Godello fermented in stainless steel using native yeasts and then aged on the lees for two months and bottled without malolactic fermentation.

Finca Os Cobatos Godello, Monterrei	2011	12/75ml	\$104
Pazo do Mar Blanco, Ribeiro (Treixadura/Torrontes/Godello)	2011	12/750ml	\$104

Zuazo Gaston

Rioja, Spain

Presented by Sara Martinez-Lagos Gallego



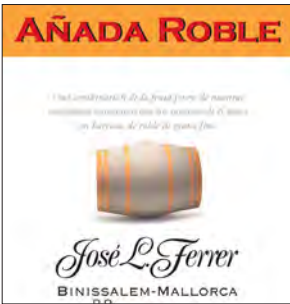
Located in the little village of Oyon in Rioja Alavesa, Bodegas Zuazo Gaston is a family winery managed by Prudencio Zuazo Gaston, where artisan quality wines are produced using family-owned vineyards. Their vineyards encompass 50 hectares of calcareous clay soil and limestone where they cultivate Tempranillo, Garnacha, Mazuelo, Graciano and Viura grape varieties. The vines are an average age of 30 years, and are located about 450 meters above sea level, taking advantage of a southern orientation and long, sunny days. Zuazo Gaston has historically only made red wines, but as of the 2010 harvest, they produced their first white, a 2010 Rioja Blanco of Viura from the limestone rich vineyard of Valverde.

Rioja Blanco (100% Viura)	2011	12/750ml	\$112
Rioja Vendemia Seleccionada (95% Tempranillo, 5% Graciano)	2009	12/750ml	\$88
Rioja Crianza (90% Tempranillo, 5% Graciano, 5% Mazuelo)	2008	12/750ml	\$136

Jose Luis Ferrer

Mallorca, Spain

Presented by Xavier Cartaña



Ferrer’s vineyards are situated in the DO of Binissalem, about 25 km outside of the capital, Palma. The soils here are a reddish-colored limestone locally known as “Cal Vermell”, and give the wines a refreshing minerality. The majority of their holdings are planted in the local indigenous varietals, Manto Negro and Callet with tiny percentages of Tempranillo, Syrah and Cabernet Sauvignon that are added for complexity. The grapes are harvested by hand, destemmed, and fermented in tank, predominantly with indigenous yeasts (30% of the Roble is done with inoculated yeast only). American oak is used for ageing.

The wines of Ferrer reflect their Mediterranean roots. They are somewhat brash and bold, with somewhat of a young Bandol-like attitude. But like all “Island wines”, they have their own unique soul and flavor profile.

Añada Roble Mallorca 2010 12/750ml \$136
(90% Manto Negro, 5% Tempranillo, 5% Cabernet Sauvignon)

Crianza Mallorca 2008 12/750ml \$192
(53% Manto Negro, 22% Cabernet Sauvignon, 19% Tempranillo, 3% Callet, 2% Syrah)

Lezcano-Lacalle

Cigales, Spain

Presented by Felix and Tara Lezcano-Lacalle



Lezcano-Lacalle is a family-owned bodega founded in 1991 by Felix Lezcano-Lacalle. The majority of the estate’s 15.5 hectares of holdings are located on the historic Pago de Valdeatima vineyard where written records show grapes being grown on this site since at least the 1300’s. Legend has it that this area had produced a wine made by a famous monk named Maudes whose wines were singled out by the Castilian King as his favorite. So the story goes, the king would then serve this wine to his army which later helped them to defeat the Moors and drive them from Spain once and for all in the 15th century!

Docetañidos Rosado Cigales 2011 12/750ml \$112
(80% Tempranillo, 20% Abillo, Verdejo and Sauvignon Blanc)

Maudes Crianza Cigales 2009 12/750ml \$144
(80% Tempranillo, 15% Merlot, 5% Cabernet Sauvignon)

Pallus

Chinon, France

Converting to Biodynamics



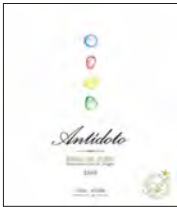
Bertrand Sourdais returned to his native Chinon in 2003, determined to take up the challenge of his beloved Cabernet Franc. His father’s estate, Domaine de Pallus, is located in the heart of the appellation and is blessed with some of Chinon’s choicest vineyards. With vines averaging over 35 years old, Pallus held all the potential Bertrand could hope for. Beginning with the 2003 harvest, Bertrand began his quest to find the ultimate limit for Pallus. As of 2010, Bertrand is converting the winery and his vineyards fully to biodynamic practices.

Les Pensées de Pallus Chinon	2009	12/750ml	\$176
Chinon	2009	12/750ml	\$368

Antidoto

Ribera del Duero, Spain

Practicing Organic & Biodynamic



Bertrand Sourdais' goal is to capture the essence of the Soría region by sourcing from the best vineyard sites—many of which date from the time before Phylloxera—and by ultimately managing the viticulture himself. Wherever possible, he will employ organic and, where possible, biodynamic methods.

Cepas Viejas	2010	12/750ml	\$192
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Descendientes de J. Palacios

Bierzo, Spain

Practicing Organic & Biodynamic



Along with uncle Alvaro Palacios, Ricardo Perez is largely responsible for the meteoric rise of the Bierzo appellation. Starting in 1999, they pain-stakingly rehabilitated vineyards of ancient Mencia throughout Bierzo. In the town of Corullón, Alvaro and Ricardo believe they have found a unique combination of soils, old vines, and a distinctive variety that will yield their own grands crus. The vineyards are also farmed biodynamically. The Corullón assemblage makes a strong case for the town’s special status. It offers generous Mencia fruit, but combines it with a restraint and precision lacking in other Bierzos. And, since 2001, the pair has made miniscule quantities of single vineyard wines from this special zone.

Corullon Bierzo	2009	12/750ml	\$384
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Bernabeleva

Madrid, Spain

Practicing Organic & Biodynamic



Bernabeleva or ‘the bear’s estate’ is located in the ancient Celtic hunting grounds marked with stone bears North and West of Madrid. The estate is the dream of Vincente Alvarez-Villamil who purchased the land in 1926. It took until 2006, when his two great grand children brought that dream to reality. The estate’s vineyards are now 84 years old and planted to Garnacha and Albillo in the best sub zone of the Vinos de Madrid DO known as San Martin de Valdeiglesias.

In this location, the soils are very poor – made up of decomposed granite – and at very high altitudes. These heights create very large diurnal temperature shifts and allow for very ripe yet fresh and elegant Garnacha. The vines and wines are looked after with great care by one of the young up and coming winemakers in Spain named Marc Isart Pinos. Marc works very responsibly adhering to principles of organics, biodynamics and natural winemaking.

Navaherreros Tinto	2009	12/750ml	\$192
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Presented by Blake & Kathleen Murdock
with Paul Tortora

Alvaro Palacios

Priorat, Spain

Practicing Organic & Biodynamic



If anyone embodies the promise and spirit of “The New Spain”, it is Alvaro Palacios. Along with Peter Sisseck of Dominio de Pingus, Alvaro is widely considered to make the most important Spanish wines in a generation. Here in the Priorat, the soils are friable schist on steep, terraced slopes. The winery is practicing biodynamic and organic, the grapes are harvested by hand and the wines are not filtered. Les Terrasses is one of the most famous of his wines, but starting in 2007 the wine became “Velles Vinyes” or Old Vines only. This move cut the production of Les Terrasses by about 2/3rds and increased the quality of the wine tremendously –while the prices have remained the same!

Les Terrasses VV 2010 12/750 ML \$320
(60% Carignan, 30% Garnacha, 5% Cabernet Sauvignon, 5% Syrah)

PSI

Ribera del Duero, Spain

Practicing Organic & Biodynamic



The Psi project was started by Peter Sisseck to save the old vines and soils of Ribera del Duero. In 1990 when Peter first came to Ribera del Duero there were 9,000 hectares of vines of which 6,000 were old vines. Today the DO has 22,000 hectares under vine and only 4,000 of which are old. Inspired by the Fair Trade Movement, Peter contracts with growers of old vines and pays them well above market value to keep the old vines and to practice biodynamics in the vineyards.

Psi 2009 12/750ml \$336
(100% Tinto Fino)

Presented by Blake & Kathleen Murdock
with Paul Tortora

Domaine Hüet

Vouvray, Loire

Certified Biodynamic



Domaine Hüet is one of the great reference points not only of the Loire Valley, but of France in general. The style of the wines is very precise, mineral-driven Chenin (not to mention age-worthy), whether in the Sec, Demi-Sec or Moelleux style. They were also one of the early proponents of Biodynamic viticulture and have been certified since the early '90s. Vinifications occur in a combination of tank and (older) wood, depending on the vintage and vineyard. The Hwang family continues the historic tradition of producing top quality, benchmark Vouvray.

Vouvray Demi-Sec Clos du Bourg 2010 12/750ml \$320

Királyudvar

Tokaj, Hungary



Located in Hungary’s storied Tokaj region, Kiralyudvar shares the same ownership as the Loire’s famed Domaine Hüet. The winery was started in 1997 by the Hwang family and has slowly become the reference point for riveting Tokaji dessert wines of the region. They also make a dry Tokaji from Furmint that is outstanding and unique in the world of wine.

Pezsgo Henye Sparkling 2007 12/750ml \$249

Kiralyudvar Tokaji 6 Puttonyos Aszu 2003 6/500ml \$320

RARE WINE CO.

Presented by Blake & Kathleen Murdock
with Paul Tortora

René Rostaing

Rhône, France



Since 1991, René Rostaing has emerged as one of the Northern Rhône’s most respected growers. Between 1991 and 1995, he assumed the vineyards of his uncle, the legendary Marius Gentaz, and his father-in-law, Albert Dervieux. From these two traditionalist titans, he also learned to value the noble qualities of classic Côte Rôtie. The wines have a good portion of whole clusters and are aged in mostly used demi-muids and barriques.

Côte-Rôtie "Ampodium" 2009 12/750ml \$680

Elio Perrone

Piedmont, Italy



Stefano Perrone is a former motorcycle racer who took over his father’s domaine in 1989. His vineyards are primarily northwest-facing to limit over-ripeness and to help him capture the elusive delicacy that he craves in his wines. He is a rare grower of Moscato who uses only hand-harvesting to limit oxidation of the grapes. The resulting wines inspired The Wine Advocate’s Antonio Galloni to declare Stefano “... a reference point producer for Moscato.”

Barbera d'Asti Tasmorcan 2010 12/750ml \$152

RARE WINE CO.

Presented by Blake & Kathleen Murdock
with Paul Tortora

Montepeloso

Tuscany, Italy



Tucked away in the hills of Suvereto near Bolgheri on the Tuscan Coast – one of the hottest areas in Tuscany – is the 15-acre Montepeloso estate. The wine-maker, Swiss-born Fabio Chiarelotto, admits about his wine that it’s “easy to produce concentrated wines in such a hot climate...but it’s much harder to achieve elegance and finesse.” In order to take full advantage of the terroir’s potential, he overhauled the vineyards in 1997 – retraining, pruning, and even regrafting many vines. In the cellar, he does relatively short macerations, employs natural yeasts during fermentation, and bottles without filtration.

A Quo Toscana Rosso 2010 12/750ml \$184
(30% Cabernet Sauvignon, 30% Montepulciano, 20% Sangiovese, 10% Marcellan, 10% Alicante Bouschet)

Bussola

Veneto, Italy



Tommaso Bussola took over over his uncle’s Valpolicella estate—with its prized old vineyards in the heart of the Classico zone—in the mid-1980’s. While vineyard work came naturally to him, he experimented relentlessly, and absorbed information and ideas from every source available. With each passing vintage, his wines came to show more polish, finesse, intensity, and personality. By the late nineties, his style had matured, and his wines had become world-famous for their incredible intensity of fruit. Like other top Veneto winemakers, he uses new barrels, but any hint of new wood is hidden by cascades of lush, opulent fruit.

Valpolicella Classico Superiore TB 2006 12/750ml \$320

*Presented by Blake & Kathleen Murdock
with Paul Tortora*

Rare Wine Historic Series

Madeira, Portugal



The Rare Wine Co. is America’s leading importer of great, vintage Madeira. In 2001, Rare Wine created their Historic Series blends to offer something the market had been missing - affordable Madeiras with real vintage character. RWC is buying small lots of old wines on the island and blending to enhance vintage and varietal character. RWC’s owner, Mannie Berk, has made a career out of tracking down and importing elusive, ancient, vintage Madeiras — a task made ever more challenging by the slowly diminishing stocks on the island. He is considered by many to be the most authoritative American scholar on the subject of these wines.

Savannah Verdelho NV 12/750ml \$540

Barbeito (Ricardo Freitas)

Madeira, Portugal



It is ironic that among major producers of Madeira, the youngest firm has the most impressive stock of very old wines not only on the island of Madeira, but in the world. Vinhos Barbeito was founded in 1946 by Mario Barbeito de Vasconcelos, a wealthy businessman. The firm’s incredible range of old vintages today is due to his foresight as he went around the island buying up large quantities of privately owned wine – some of it dating back to the 18th Century. Today the firm is headed by his grandson Ricardo Freitas who is both the protector of his grandfather’s collection, and also continues to expand it. In addition, Ricardo is making his own Madeiras, becoming both a revolutionary for breaking with some traditions, and at the same time, a press darling for their superb quality.

Barbeito Freitas Single Cask 2002 12/500ml \$420

Calera

Mt. Harlan, California

Presented by Marta Rich

Certified Organic



Calera is one of the greatest benchmarks in the world of California wines. They are a producer that epitomizes what Polaner Selections is all about – traditionally made wines (lots of stems and acidity) that have an amazing amount of soul, clarity and balance.

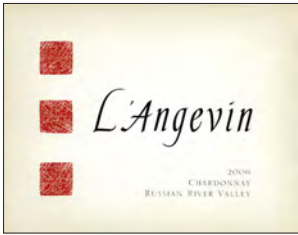
Owner and winemaker Josh Jensen was mentored in Burgundy prior to founding Calera in 1975. He planted his first vineyards using selected cuttings from Burgundy; subsequent vineyards are created from massale selections from older plots. The estate is Certified Organic, founded on limestone-based soils at 2,000-2,500 ft. elevations on Mt. Harlan, located 25 miles east of Monterey Bay. The winemaking is non-interventionist: the grapes are all hand-harvested and then gravity-fed into neutral oak barrels for the whites and open top fermenters for reds. For the Pinot Noirs, the must is vinified whole-cluster with 100% natural yeasts and minimal racking. The wines are fined and filtered only when necessary. [NY only]

Chardonnay Central Coast	2010	12/750ml	\$184
Chardonnay Mt Harlan	2010	6/750ml	\$160
Viognier Mt Harlan	2010	6/750ml	\$152
Pinot Noir Central Coast	2009	12/750ml	\$240
Pinot Noir Devilliers	2009	6/750ml	\$180
Pinot Noir Ryan Vyd	2009	6/750ml	\$200
Pinot Noir Mills Vyd	2009	6/750ml	\$216
Pinot Noir Selleck Vyd	2009	6/750ml	\$360
Pinot Noir Reed Vyd	2006	6/750ml	\$240
Viognier Doux Mt Harlan	2010	12/375ml	\$240

L’Angevin

Russian River Valley, CA

Presented by Alan Peirson



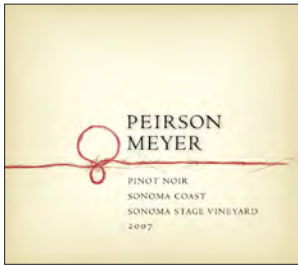
L’Angevin is a joint venture between winemaker Robbie Meyer and Alan Peirson, who spent a combined total of 25 years helping Peter Michael Winery become one of California’s most renowned Chardonnay producers. In 2001, they left to make L’Angevin, which is a French family name of Robbie’s, from “Ange” and “Vin,” or “Angel wine”. Their inspiration for leaving? Robbie and Alan had discovered a plot of 30-year-old Chardonnay vines on the eastern side of the Russian River Valley. They suspected that the relatively cool, fog-influenced, gravelly vineyard would help them make the kind of Chardonnay they love to drink -- rich with good acid and balanced minerality. They craft the wines with artisanal Burgundian techniques they learned at Peter Michael -- natural yeast fermentation, 100% malolactic fermentation, extended aging on lees (15-16 months), and unfined/unfiltered bottling.

Chardonnay RRV	2009	12/750ml	\$360
Chardonnay Laughlin Family RRV	2009	12/750ml	\$396

Peirson Meyer

Sonoma & Napa Valley

Presented by Alan Peirson



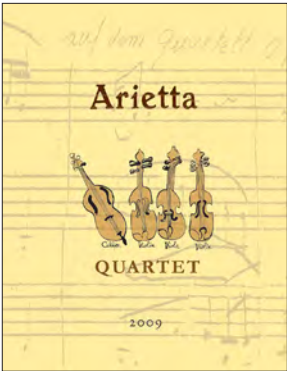
Peirson Meyer is their companion label, named after the two families of L’Angevin. These are small-lot artisan wines produced from small, diligently-farmed vineyards in the Sonoma Coast and Napa Valley.

Chardonnay Charles Heintz	2009	12/750ml	\$520
Cabernet Sauvignon Napa	2008	12/750ml	\$749

Arietta

Napa Valley, CA

Presented by Fritz & Caren Hatton



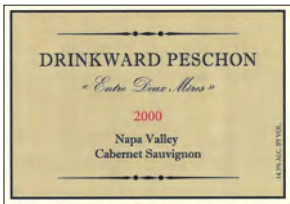
When Fritz Hatton joined John Kongsgaard in founding Arietta in 1996, two exceptional vineyard blocks on the Hudson Ranch had been singled out for the project. John and the extraordinary Napa-Carneros grower Lee Hudson had been working together since 1983, studying the combinations of exposure, soil type, grape variety, clone, rootstock, cover crop, trellis, yield, and the countless other critical details of growing grapes on the Hudson Ranch for the highest level of wine quality. In 2005 Fritz Hatton and his wife Caren purchased the Kongsgaard’s interest in Arietta, and became sole owners. The highly talented Andy Erickson was invited to become Arietta’s new winemaker, and worked alongside John Kongsgaard for a year before taking the reins in the summer of 2006.

On The White Keys	2010	12/750ml	\$560
Quartet	2009	12/750ml	\$480
Cabernet Sauvignon	2009	12/750ml	\$1,099
H Block Hudson Vineyard	2009	12/750ml	\$1,299
Variation One (Merlot/Syrah)	2009	12/750ml	\$899

Drinkward Peschon

Sonoma & Anderson Valley

Presented by Lisa Drinkward



Lisa Drinkward and Francoise Peschon were introduced to each other by their children and became fast friends. They, in fact, liken their philosophy about wine to their philosophy of raising children, and named their wine “Entre Deux Meres” (between two mothers, in this case), “Give them a lot of tender loving care, nurture always, then let them go on to express themselves and become the unique individuals they were meant to be.” They believe that gentle handling and minimalist intervention yields unique wines that are elegant and balanced -- a true expression of the roots.

Cabernet Sauvignon Napa 2009 12/750ml \$549

Bedrock

Sonoma, CA

Presented by Morgan Twain-Peterson



Morgan Twain-Peterson is the brains and energy behind Bedrock, an itsy-bitsy winery making wine in a converted chicken coop. The focus for Bedrock is old-vine Sonoma sites. The fruit is hand pitch-forked into the destemmer, fermented in open top redwood containers and stainless vats using only native yeasts. Due to the inherent low yields of these old sites, production is always low for these wines.

Abrente Albarino Napa	2011	12/750ml	\$208
Sauvignon Blanc Kick Ranch	2011	12/750ml	\$228
Cuvee Karatas	2010	12/750ml	\$296
Rose of Mourvedre Ode to Lulu	2011	12/750ml	\$196
Shebang Red	NV	12/750ml	\$128
Syrah Hudson Vineyard T'n'S Blocks	2010	12/750ml	\$360

Orin Swift

Northern & Central Coast, CA

Presented by Tom Traverso



The wines of Dave Phinney and Orin-Swift Cellars capture the imagination in a way unlike almost any we know of. It all starts with some of the most intriguing and compelling labels and packaging in the business. The wines themselves of course deliver on their promise as well. They are unapologetically full-flavored and intense, yet with a backbone of structure that holds it all in place. Dave is not afraid to mix vineyards, varietals and even appellations to create the desired alchemy for each and every wine. He is ultra strict with his selection, however, and will always de-classify a wine or even skip a release entirely if it is not up to his standards. [NY only]

Abstract Napa/Sonoma	2010	12/750ml	\$280
Palermo Cabernet Sauvignon (Extremely limited)	2010	12/750ml	\$340
Mercury Head Cabernet Sauvignon (Extremely limited)	2009	6/750ml	\$380

Fleur de California

Northern California

Presented by Ken Foster



With an enthusiasm for the red wines of Burgundy and confidence in California’s potential for producing world-class wines, Francis & Kathy Mahoney have realized a dream: growing fine Burgundian Pinot Noir in the Northern California soil and climate. On a modest budget, a small, functional winery was built in 1972. Francis knew that his best tool was his palate. Calling on his experience in the cellars of Burgundy, the profile of superb Pinot Noir was in his memory, soon to be expressed at Fleur de California Winery.

Chardonnay Carneros	2010	12/750ml	\$144
Pinot Noir Rose North Coast	2011	12/750ml	\$136
Pinot Noir Carneros	2010	12/750ml	\$152
Petite Sirah North Coast	2008	12/750ml	\$136

Mahoney Vineyards

Carneros, CA

Presented by Ken Foster



In 1972, a time when most California Pinot Noir was unremarkable, Francis Mahoney was among the first to produce noble wines from the now-renowned region of Carneros at Carneros Creek Winery. Mahoney Vineyards blossomed from Francis Mahoney’s desire to grow and produce Pinot Noir which would evoke in him the same passion as that of Burgundy. Together with winemaker Ken Foster, Francis has expanded focus of his various projects to include Petite Sirah from the Central Coast, and Chardonnay, Vermentino, and other Italian varieties from Carneros.

Vermentino Las Brisas	2011	12/750ml	\$144
Pinot Noir Carneros	2007	12/750ml	\$184

Crocker & Starr

Napa Valley, CA

Presented by Pam Starr

Practicing Organic



Crocker & Starr handcrafts a small production of exquisite, world-class wines from the organic vineyard estate in St. Helena. Charlie Crocker and Pam Starr’s commitment to sustainable and organic farming techniques combined with cutting edge winemaking tools and guided by expert hands come together to combine the best of both old world philosophy and new world fruit. Winemaker and co-owner Pam Starr “designs” the estate’s Cabernet Sauvignon, Cabernet Franc and Sauvignon Blanc to capture the essence of the extraordinary terroir of the vineyard.

The estate is located on the south side of St. Helena, where grapes have been grown since the 1870’s. The most celebrated Bordeaux varieties are grown in varying soils that gradually change as the terrain gently slopes towards the Napa River. Nine acres have been successfully replanted using a variety of rootstocks and clonal selections that best match the soil. Now in their fourteenth year, farming organically and sustainably is the foundation of their winemaking, as well as small lot fermentations (most fermentations are spontaneous, rarely requiring added yeasts), minimal racking, and no fining or filtration.

Sauvignon Blanc Napa	2011	12/750ml	\$296
Cabernet Franc Napa	2008	12/750ml	\$540
Cabernet Franc Napa	2009	12/750ml	\$540
Cabernet Sauvignon Stone Place	2008	12/750ml	\$799

Elke Vineyards

Anderson Valley, CA

Presented by Mary Elke



Elke Vineyards creates elegant, age-worthy Pinot Noir from their family-owned vineyards in California’s premiere Anderson Valley, with the help of artisan winemaker Tom Farella.

Mary Elke tells it best: “There’s a balance in both life and wine that I try to reflect in the vineyard. My Pinot Noir has complexity and a vibrancy that shows off its terroir in the Anderson Valley. Our Donnelly Creek Vineyard is proof of something I never thought I’d see out here in the rural countryside: location, location, location.”

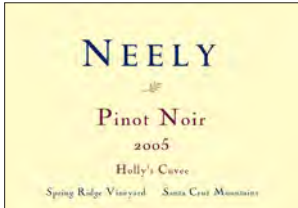
Pinot Noir Boonville Barter	2010	12/750ml	\$208
Pinot Noir Donnelly Creek Anderson Vly	2009	12/750ml	\$276
Pinot Noir Donnelly Creek Anderson Vly	2007	12/750ml	\$296

Neely & Foxglove

Santa Cruz Mountains, CA

Presented by Bob Varner

Practicing Organic



In 1980, twin brothers Jim and Bob Varner began their labor of love when they planted Spring Ridge Vineyards in Portola Valley in the northern part of the Santa Cruz Mountain Appellation. They produce wine for their Varner label from here, as well as Neely, a joint-venture between the Varners and Dr. Neely, the owner of Spring Ridge. This vineyard is made up of several separate blocks of vines, each with its own microclimate and soil. It has been dry farmed since 1988, and insecticides have never been used. The grapes are hand-harvested only in the morning into small lug boxes to allow natural cooling of the juice. Bob works in the rows during each harvest, insuring that sorting is done at the vine rather than at the winery. The wine is treated as naturally as possible, using indigenous yeast and malolactic bacteria from the vineyard. Rather than fining and filtering, the barrels are hand-racked, using a fontaine d'aspiration and a hand-cranked barrel lifting device. With this method, the lees are not disturbed and the wine is clarified without filtration.

Foxglove Chardonnay San Luis Obispo	2010	12/750ml	\$144
Foxglove Cabernet Sauvignon Paso Robles	2010	12/750ml	\$144
Foxglove Zinfandel Paso Robles	2010	12/750ml	\$144
Neely Pinot Noir Hidden Block Santa Cruz Mtns	2008	12/750ml	\$380
Neely Pinot Noir Upper Picnic Block Santa Cruz Mtns	2008	12/750ml	\$380

Lucques

Sonoma, CA

Presented by Pax Mahle

Practicing Organic



Lucques represents our commitment to maintaining the highest quality standards in our principal brands. These delicious blends may be press lots, declassified barrels or bits and pieces of a trial or experiment from the cellar or even a section of a single-vineyard that was underperforming and harvested in isolation. These hand made wines are blended and cared for in the same cellar and by the same hands as our top wines. We have bottled these wines for immediate consumption and priced them for daily drinking.

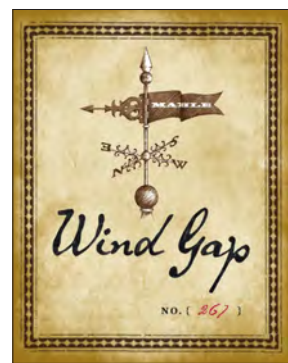
Lucques Blanc	2009	12/750ml	\$196
Lucques Rose	2011	12/750ml	\$184
Lucques Rouge	2009	12/750ml	\$196

Wind Gap Wines

Sonoma, CA

Presented by Pax Mahle

Practicing Organic



Wind Gap is an exciting project by Pax and Pam Mahle. The winery is focused on producing honest, authentic and compelling wines from special vineyard sites. They source from vineyards throughout California: from the limestone and granite soils of Chalone, to the shale and limestone blanketed hills of western Paso Robles, to the windy, cold Sonoma Coast. Many of their vineyards are planted along or are directly influenced by one wind gap or another. These geological breaks in the coastal hills funnel wind inland and strongly influence the growing and ripening of their grapes. It seemed only fitting that their name should celebrate the forces of nature that shape their wine!

They harvest low-yields , ferment with natural yeasts and partially with stems on certain varieties. Pump-over and pump-downs are done manually, if ever, and are designed to extract a balance of tannins and fruit. Fermentation and aging occurs in a selected combination of concrete, stainless steel, and old neutral French oak. Extremely limited.

Trousseau Gris Russian River Valley	2011	12/750ml	\$216
Pinot Gris Windsor Oaks Vineyard	2010	12/750ml	\$320
Pinot Noir Sonoma Coast	2010	12/750ml	\$336
Rana (Grenache/Mourvedre/Syrah)	2009	12/750ml	\$396
Syrah Sonoma Coast	2009	12/750ml	\$336

Arnot-Roberts

Sonoma, CA

Presented by Duncan and Erin Meyers

Practicing Organic



Arnot-Roberts Wines is a joint project of Duncan Arnot Meyers and Nathan Lee Roberts. Their goal is to make natural wines that express the uniqueness and beauty of their variety and location. To accomplish this, they draw on Duncan's years of experience in some of California's greatest wineries, Nathan's craftsmanship as a cooper and the distinctive vineyards of a few meticulous Northern California grape growers.

Rose of Touriga Nacional	2011	12/750ml	\$200
Campagni Portis Old Vine White	2010	12/750ml	\$296
Syrah North Coast	2010	12/750ml	\$320
Syrah Clary Ranch	2010	12/750ml	\$380
Syrah Griffin's Lair	2009	12/750ml	\$496
Cabernet Sauvignon Bugay	2008	6/750ml	\$380

Kongsgaard

Napa, CA

Presented by Evan Frazier and Alex Kongsgaard



After 20 years of winemaking in the Napa Valley, John Kongsgaard launched his own brand of Chardonnay with the 1996 vintage. As former winemaker for Newton Vineyards, John had already become well known for creating California’s first unfiltered Chardonnay. Since then, he and his wife Maggy have added Syrah and a Viognier-Roussanne blend to their portfolio of wines.

The core of their endeavor is the ten acre vineyard planted on a rocky hilltop in southeast Napa Valley which has belonged to the Kongsgaard family since the 1920’s. For 50 years the volcanic slopes sustained a small herd of skinny cattle and provided the idyllic romping grounds for two generations of lucky kids including John. In the 70’s John and Maggy planted eight acres to Chardonnay, adding an acre of Roussanne and Viognier in 1995 and the final acre of Cabernet Sauvignon in 2001 (which had its first crop in 2004).

Chardonnay Napa	2009	12/750ml	\$849
Kongsgaard Syrah Napa	2007	12/750ml	\$1,599

Larkmead

Napa Valley, CA

Presented by Lauren Marsh



Larkmead was one of the earliest founders of the Napa Valley Vintners Association and is proud to be embarking on their third century of crafting 100% Estate grown, 100% Napa Valley wines. This wonderfully diverse site is located on Larkmead Lane in the Northern part of Napa Valley. Andy Smith, the talented winemaker of DuMOL, crafts stylish, complex wines reflective of this historic site.

Cabernet Sauvignon Napa (Extremely limited)	2009	12/750ml	\$640
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DuMOL

Russian River Valley, CA

Presented by Andy Smith



Today there is a new generation of sophisticated Chardonnay and Pinot Noir specialists. Of them, Andy Smith, the winemaker behind the red-hot DuMOL, is one of the most gifted and charismatic. Andy’s stock-in-trade is intense Burgundian Chardonnays -- offering deep, mineral flavor with great texture and wonderful balance -- and Pinot Noirs of uncommon depth and complexity. Part of the secret is his winemaking regime, which includes extended fermentations to enhance aromatics; elevage with a high percentage of solids, but with limited lees stirring; and no fining or filtration.

The real keys to the transcendent quality of DuMOL’s wines, however, are Andy’s gift for blending sites, clones, and maturity levels to achieve chromatic diversity ... and, of course, the fruit, which is farmed under his control in Green Valley, the coolest part of the Russian River Valley.

Viognier Lia RRV	2010	6/750ml	\$276
Chardonnay RRV	2009	12/750ml	\$499
Chardonnay Isobel Green Vly	2009	6/750ml	\$320
Pinot Noir RRV	2009	12/750ml	\$649
Pinot Noir Estate RRV	2009	6/750ml	\$420
Syrah RRV	2009	12/750ml	\$540
Syrah Eddie’s Patch RRV	2009	6/750ml	\$399

Morlet Family Vineyards

Sonoma Coast, CA

Presented by Luc Morlet



Winemaker Luc Morlet was born in France, but has become known in California for his work at Peter Michael Winery (where his brother, Nicholas is the winemaker, and he works on the winemaking team), Newton, and Staglin Family Vineyard. He started Morlet Family Vineyards, his first solo project, in 2006 with his wife, Jodie.

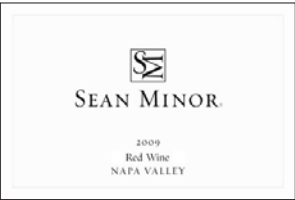
Passionate for both the expression of the various California terroirs, as well as the continuous pursuit of the ultimate quality, Luc calls his winemaking philosophy “neo-classical laissez-faire without compromise.” In other words, his is a non-interventionist wine-making style driven by an ongoing search for quality improvement. With over two decades of vintages under his belt (he worked 9 years in France, before coming to California), and with his own zest for innovation, Luc uses century old principles and classic Burgundy and Bordeaux methods, while adapting to California’s natural conditions. Some items extremely limited.

La Proportion Doree Sonoma County	2010	6/750ml	\$320
Chardonnay Ma Douce	2010	6/750ml	\$396
Chardonnay Ma Princesse	2010	6/750ml	\$440
Pinot Noir Coteaux Nobles	2010	6/750ml	\$440
Pinot Noir En Famille	2010	6/750ml	\$496
Cabernet Mon Chevalier Knights Vly	2009	6/750ml	\$749
Cabernet Coeur de Vallee [To-Kalon] Napa	2009	6/750ml	\$849
Cabernet Passionnement Oakville	2009	6/750ml	\$1,099

Sean Minor Wines

Northern & Central Coast, CA

Presented by Sean Minor & Phil Tartaglione



Sean Minor has been in the wine business for 20+ years, starting at Beaulieu Vineyards and then moving to Oregon to run King Estate and Benton Lane wineries. He returned to California to oversee Renwood Winery and then started his own label in 2005.

The original name of the label was 4 Bears Winery (which refers to Sean’s four children), but has transitioned to become Sean Minor Wines. Sean is a “modified négociant”, producing his wines with purchased juice as well as purchased grapes. Sean’s goal is to keep costs down and yet maximize quality at every step. As Sean states, “My winemaking philosophy is to offer wines that exude quality and truly represent the appellation from which they’re produced, yet are affordable for everyday enjoyment.”

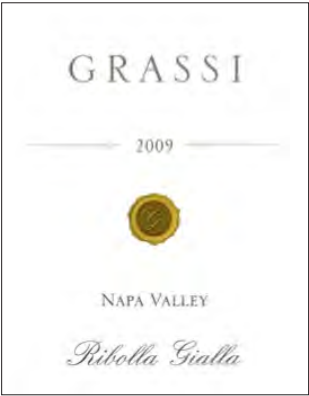
4B Sauvignon Blanc Sonoma County	2010	12/750ml	\$128
4B Chardonnay Central Coast	2010	12/750ml	\$128
4B Pinot Noir Central Coast	2010	12/750ml	\$144
4B Cabernet Sauvignon Paso Robles	2010	12/750ml	\$136
Pinot Noir Carneros	2010	12/750ml	\$184
Cabernet Sauvignon Napa	2009	12/750ml	\$184
Napa Valley Red Napa	2009	12/750ml	\$184

Grassi

Napa, CA

Presented by Mark & Cassandra Grassi

Practicing Organic



Grassi is a small, estate Cabernet Sauvignon producer from Atlas Peak in Napa Valley. Mark Grassi is originally a builder by trade, and he is responsible for the construction of many of the wineries in the valley, including Ovid. He bought this plot of land in 1989 and, in 2002, with the help of Harlan vineyard manager Mary Maher and Peter Franus of Franus Wines, Mark and Jami Grassi planted their first Cabernet Sauvignon vines

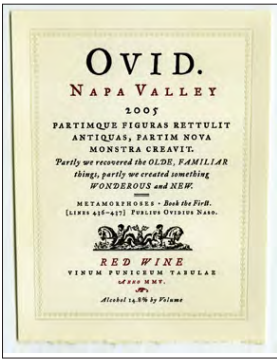
Ribolla Gialla Napa	2011	12/750ml	\$296
Cabernet Sauvignon Napa	2008	12/750ml	\$496
Cabernet Sauvignon Napa	2009	12/750ml	\$496

Ovid

Napa, CA

Presented by Austin Peterson

Practicing Organic



When Mark Nelson and Dana Johnson first drove up this hill in 1998 to look at an open parcel of land, they came around a corner and suddenly the view expanded to the whole of verdant Napa Valley as the birds see it--from 1,000 feet in the sky. As soon as they caught their collective breaths, Mark said, “This looks very promising.”

The view and the incredible natural beauty of the land made it an irresistible home site for their family. Realizing many of their neighbors were making great wine, Mark and Dana began to explore the potential for grape growing on the land. They asked David Abreu, who planted and takes care of many of the great Napa Valley vineyards, for advice. His excitement about the land and its potential for making profound wines was infectious, and the dream of Ovid began to take shape.

Experiment E0.4 Napa Vly	2004	3/750ml	\$220
(56.19% Cabernet Sauvignon, 12.38% Cabernet Franc, 15.24% Merlot, 16.19% Petit Verdot)			
Napa Valley Red	2008	3/750ml	\$420
(47% Cabernet Franc, 35% Cabernet Sauvignon, 10% Merlot, 8% Petit Verdot)			

Gemstone

Napa Valley, CA

Presented by Molly Roberts

Practicing Organic



The Gemstone vineyard is comprised of nineteen micro-blocks planted to 5 clones of Cabernet Sauvignon, 2 clones of Merlot, 2 clones of Cabernet Franc, and 1 of Petite Verdot. The plantings were done with a variety of rootstocks carefully matched to the soils. Labor intensive cane pruning, meticulous canopy management and nutritional monitoring were employed.

In the winery, each micro-block is vinified separately, and then later blended to make the final wine. Anything that does not make the ruthless first selection, is blended into the second wine, Facets, or sold off in bulk. The result is a wine of the highest quality each year, with a true Gemstone vineyard “signature”. In 2005, Philippe Melka, one of Napa Valley’s best known consulting winemakers, became winemaker for Gemstone wines. Extremely limited.

Estate Red Wine, Napa Valley	2009	12/750ml	\$699
(71% Cabernet Sauvignon, 21% Merlot, 4% Petit Verdot, 4% Cabernet Franc)			
Cabernet Sauvignon, Napa	2008	6/750ml	\$649

Outpost

Napa Valley, CA

Presented by Frank Dotzler



Outpost creates 100% varietal wines (Cabernet, Petite Sirah and Zinfandel) from their hand-cultivated, organically farmed 42-acre estate vineyard. Their guiding principle is to realize the full potential of the land, to create a living history of vintages with immense character and a true sense of place. The unique terroir of the Outpost vineyards - the hard, rocky red soil, high altitude, gentle cooling breezes and sunny western exposure - produces fruit of incredible intensity and richness, with a distinctive spice.

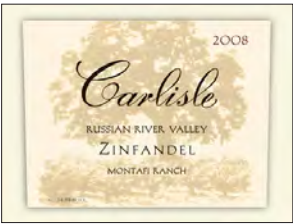
Under the expert guidance of winemaker Thomas Brown, Outpost grapes are harvested very late in the season - by hand, at dawn - to preserve the full intensity and distinctive spicy character of the mountain fruit. The grapes are processed with as little manipulation as possible. Grapes from each block are fermented separately so that the winemaking team can be very selective about the lots that comprise the final blend. Wines are neither fined nor filtered, allowing for the full expression of the vintages' potential. Outpost employs sustainable farming practices at every stage of cultivation, resulting in higher quality fruit with expressive consistency each year.

Zinfandel Howell Mountain	2009	12/750ml	\$420
Petite Sirah The Other, Howell Mountain	2009	12/750ml	\$449
Cabernet Sauvignon Howell Mountain	2009	12/750ml	\$680

Carlisle

Russian River Valley, CA

Presented by Jay Maddox and Karen Coster



Carlisle Winery & Vineyards is the realization of a dream for long time home winemakers Mike and Kendall Officer. After a decade of producing award-winning wines at home for family and friends, they crushed their first “commercial” grapes in 1998. Focusing on Zinfandel and Rhone-based varieties, their goal is simple but ambitious: to produce small lots of world-class wines from some of California’s most exceptional vineyards which they meticulously farm themselves.

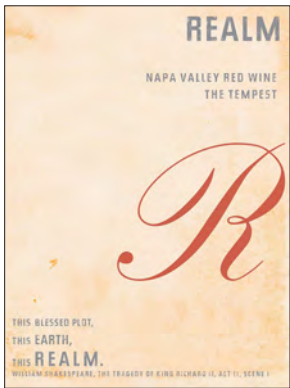
Winemaker’s Note on Zinfandel: Approximately 12% of inter-planted mixed blacks (Alicante Bouschet, Grand noir, Petite Sirah, Peloursin, Petite Bouschet, Bastardo, and others) were included in the final blend. All French oak, 24% percent new, and bottled unfined and unfiltered. 527 cases produced.

Zinfandel Dry Creek	2010	12/750ml	\$320
Syrah Papa’s Block	2009	12/750ml	\$420

Realm Cellars

Napa Valley, CA

Presented by Wendell Laidley & Juan Mercado



Realm Cellars was founded by Juan Mercado and Wendell Laidley with the simple mission of producing superior quality, small production, hand-crafted wine from Bordeaux varieties culled from some of the most distinctive Napa Valley vineyards. Realm’s debut vintage, 2002, was both a popular and critical success. The Realm wines are made by the winemaking team of Michel Rolland & Benoit Touquette. These wines are all extremely limited.

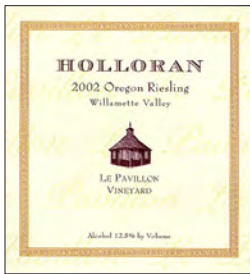
The Tempest Proprietary Red Napa (53% Merlot, 42% Cabernet Sauvignon, 5% Petit Verdot)	2009	12/750ml	\$820
The Falstaff Napa (55% Cabernet Franc, 43% Cabernet Sauvignon, 10% Merlot, 5% Petit Verdot)	2009	12/750ml	\$899
The Bard Proprietary Red Napa (93% Cabernet Sauvignon, 7% Petit Verdot)	2009	12/750ml	\$999
Cabernet Sauvignon Farella Napa	2009	12/750ml	\$1,099
Dr Crane Cabernet Sauvignon Napa	2009	12/750ml	\$1,399
To Kalon Cabernet Sauvignon Napa	2009	12/750ml	\$1,499

Holloran

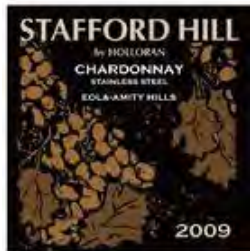
Willamette Valley, OR

Presented by William Holloran

Practicing Organic/Biodynamic



Located in Oregon’s Willamette Valley, Holloran is a small production label focusing on Pinot Noir, Chardonnay, and Riesling. Winemaker Mark Lagasse, practices organic farming and traditional Burgundian techniques, small lot fermentations, and minimal handling or processing. Nearly all the wines are vineyard-designated, and many of the vineyard holdings are 20-30 years in age. They are typically bottled unfined and unfiltered, to preserve their individual character and flavor. Total annual production is roughly 2,000 cases.

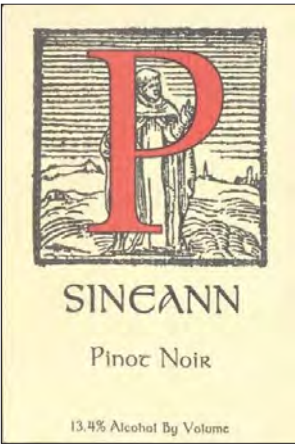


Stafford Hill Pinot Noir Eola-Amity Hills	2010	12/750ml	\$184
Holloran Pinot Noir Willamette Vly	2009	12/750ml	\$220
Holloran Pinot Noir La Chenaie Eola-Amity Hills	2009	12/750ml	\$240
Holloran Pinot Noir La Pavillon Dundee Hills	2009	12/750ml	\$356

Sineann

Oregon & Washington

Presented by Peter Rosback



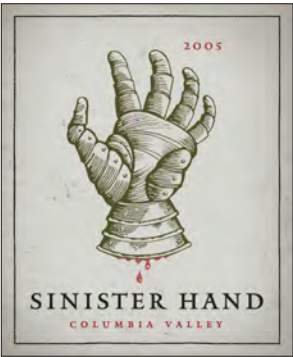
Sineann’s Peter Rosback started his wine journey as an amateur winemaker. While helping at Elk Cove Winery during crush, he met David O’Reilly, who was then working in the winery’s marketing department. With Irish heritage and love of good wine in common, they struck a partnership and created Sineann in 1996. Today, under Rosback’s sole direction, Sineann produces single vineyard Pinot Noir, Zinfandel, Cabernet Sauvignon, Merlot, Gewurztraminer, Sauvignon Blanc, and Pinot Gris sourced from throughout Washington, Oregon, and more recently, vineyards in California and New Zealand as well.

Gewurztraminer Resonance Vyd	2011	12/750ml	\$184
Pinot Noir Oregon	2009	12/750ml	\$296
Pinot Noir Schindler Eola-Amity Hills	2009	12/750ml	\$396
Pinot Noir Wyeast Columbia Gorge	2009	12/750ml	\$336
Abondante Columbia Vly (Merlot, Cabernet Franc, Cabernet Sauvignon, Zinfandel)	2009	12/750ml	\$240
Cabernet Sauvignon Columbia Vly	2009	12/750ml	\$296

Owen Roe

Oregon & Washington

Presented by Angelica & Dominic O’Reilly



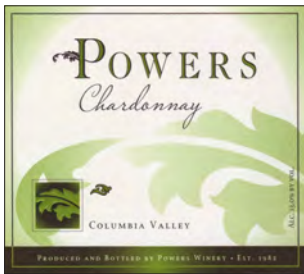
Owen Roe is devoted to producing the most intense wines possible from great vineyards in the Pacific Northwest. Grapes are sourced from excellent vineyards in the Willamette, Mid-Columbia, Yakima, and Walla Walla Valleys. Each vineyard is contracted by the acre with strict controls on yields and vine development. The protocol in the winery follows similarly tight controls- minimal handling, racking by gravity, and excellent cooperage greeting the fruit.

Pinot Noir Sharecropper's	2010	12/750ml	\$256
Syrah Ex Umbris Columbia Vly	2010	12/750ml	\$256
Sinister Hand Red Columbia Vly (71% Grenache, 24% Syrah, 5% Mouvedre)	2010	12/750ml	\$256
Cabernet Franc Rosa Mystica	2009	12/750ml	\$360
Yakima Red (24% Cabernet Franc, 17% Cabernet Sauvignon, 59% Merlot)	2009	12/750ml	\$360
Cabernet Sauvignon DuBrul	2009	12/750ml	\$540

Powers Winery

Columbia Valley, WA

Presented by Mickey Dunne



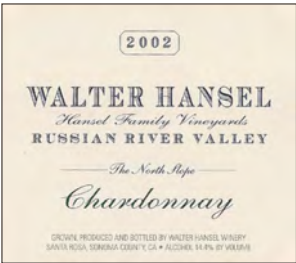
Since 1982, Powers Family Winery has selected grapes from some of the finest vineyards in Washington State’s Columbia Valley. Winemaker Greg Powers oversees these grapes from vine to bottle, producing wines of character and distinction. Powers wines have been recognized by such notables as the Wine Spectator, which has referred to the winery as a “rising star”. The Wine Enthusiast named Powers Family Winery as one of the “50 Great U.S. Cabernet Producers.”

Chardonnay Columbia Vly	2009	12/750ml	\$112
Chardonnay Power Box WA	2010	6/3 L	\$112
Merlot Columbia Vly	2008	12/750ml	\$128
Syrah Columbia Vly	2008	12/750ml	\$128
Cabernet Sauvignon Power Box WA	2009	6/3 L	\$120
Cabernet Sauvignon Columbia Vly	2009	12/750ml	\$120
Cabernet Sauvignon Champoux Vyd Horse Heaven Hills	2008	12/750ml	\$256

Walter Hansel

Russian River Valley, CA

Presented by Polaner Selections



Walter Hansel planted his estate’s original 250 vines in 1978. Today his son, Stephen, has taken up where his father left off, creating Burgundian-styled Pinot Noir and Chardonnay from the Russian River Valley. He focuses on low yields for greater complexity (a tiny range of 1.5 to 2.7 tons/acre). Before hand-harvesting, Stephen makes on average 9 total passes through each vineyard. Fermentations are with natural yeasts, fining and filtration are minimal. The Pinots are held on the lees without racking for 12 months. The Chardonnays are whole-cluster fermented and gently pressed to extract the juice.

Chardonnay Cahill Lane	2009	12/750ml	\$392
Pinot Noir Cahill Lane RRV	2009	12/750ml	\$396

Burn Cottage

Central Otago, New Zealand

Presented by Polaner Selections

Practicing Biodynamic



We’re excited to welcome Burn Cottage Pinot Noir to our portfolio! Produced in Central Otago, New Zealand, the wine is made by Ted Lemon of Littorai, who brings his extensive experience in Burgundy and the Sonoma Coast to New Zealand. The property is owned and operated by the Sauvage family, who also own property in the Pfalz. The vineyard is a natural amphitheater that is part of a larger bio-diversity farm which is farmed 100% biodynamically. As with Littorai, the wines are made in a non-interventionist way with a judicious use of new oak.

Pinot Noir Central Otago	2010	6/750ml	\$240
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Ojai

Santa Barbara, CA

Presented by Polaner Selections



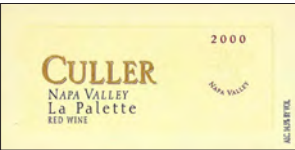
The Ojai Vineyard, owned by Adam & Helen Tolmach, works closely with over a dozen different vineyards up and down the Central Coast and produces wines from Chardonnay, Grenache, Mourvedre, Pinot Noir, Roussane, Sauvignon Blanc, Syrah, and Viognier. Adam is one of the best known and most prolific winemakers in Santa Barbara, but he even branches out as far north as Santa Lucia Highlands to make wine from Pisoni Vineyard.

Chardonnay Bien Nacido	2009	12/750ml	\$256
Syrah Santa Barbara	2008	12/750ml	\$240
Syrah Melville	2007	12/750ml	\$340

Culler Wines

Napa Valley, CA

Presented by Polaner Selections



When Karen Culler started producing her own wines in 1997, after 12 years with Robert Mondavi Winery, she wanted to make wines that she liked to drink—just in case they weren’t a hit with the public. She decided to make Syrah and Cabernet Sauvignon from Sonoma and Napa. Fortunately the wines have been a great success, and in each vintage they are in high demand.

We are also working with Karen’s second label, Casaeda Cabernet. Karen’s wines always reflect the power of California fruit while maintaining a signature elegance.

Casaeda Cabernet Sauvignon Napa	2009	12/750ml	\$280
La Palette Red Napa	2009	12/750ml	\$449

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