

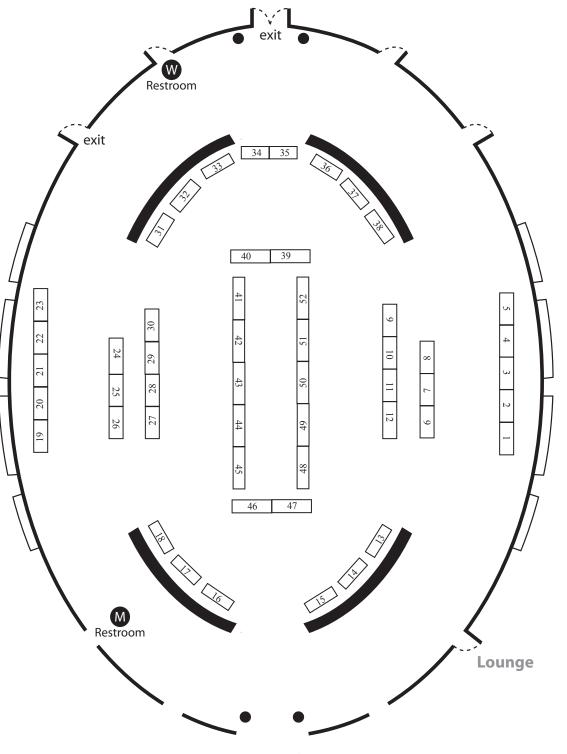
# ANNUAL PORTFOLIO TASTING Gotham Hall | March 5, 2013 | NYC

Photo by Clay McLachlan/ClayPix.com

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<b>POLANER</b> SELECTIONS

OPEN YOUR MIND AND TASTE www.polanerselections.com



ENTRANCE

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Cascina delle Rose	17	46	Gemstone	48	118	Morin	3	13	Tozai	29	74
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Chateau Peyredon	10	29	Huet	32	82	Ocone	27	68	Villalin	13	35
Chateau Sainte Marie	10	29	I Dolomitici	20	52	Ojai	52	125	Walter Hansel	52	127
Chidaine	13	36	J.K. Carriere	50	123	Orin Swift	41	106	Wind Gap	39	102
Ciro Picariello	27	67	Jean-David	11	30	Ovid	48	117	Zuazo Gaston	36	96
Collestefano	28	70	Johan	49	121	Pabiot	3	11			
				1.1.							

Please inquire for a complete list of available wines, formats and discounts.

## POLANER SELECTIONS

## TABLE 2

## **Agrapart & Fils**

Presented by Pascal Agrapart

Avize, Champagne

Practicing Organic

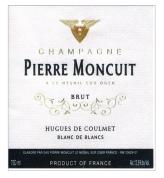


Specializing in the unique terroirs of the Côtes des Blancs, Agrapart has been producing Blanc de Blancs Champagnes since 1894 from their 9.7 hectares of "sélection massale" chardonnay vines. They work by hand, without chemical treatments, and carefully plow their soils to allow for a truly expressive and transparent wine. Depending on the cuvée, the wines are raised in a combination of tank and/or used 600-liter casks. Dosage levels are kept extremely low so as to not mask the fine mineral terroir of these exquisite Blanc de Blancs.

7 Crus Brut	NV	12/750ml	\$420
Terroirs Blanc de Blancs Extra Brut	NV	12/750ml	\$480
Mineral Blanc de Blancs GC	2006	12/750ml 6/1.5L	\$699 \$875

## **Pierre Moncuit**

Presented by Yves Moncuit



#### Mesnil-sur-Oger, Champagne

Champagne Pierre Moncuit is based in the superb Côte des Blancs village of Le Mesnil-sur-Oger. It is in this Grand Cru where the family owns 15 hectares of vines.

Today, the estate is under the direction of Pierre's daughter, Nicole, and her brother Yves. Champagne Pierre Moncuit is a Blanc de Blancs house par excellence, producing several distinct cuvées: Cuvée Hugues de Coulmet from holdings in Sézanne, Moncuit-Délos Grand Cru NV, a vintage-dated Grand Cru, plus an old vines selection produced in exceptional years called Cuvée Nicole, all from Mesnil-sur-Oger. These are classic, racy Blanc de Blancs from one of Champagne's finest villages.

Hugues de Coulmet Bl. de Blancs	NV	12/750ml	\$340
Bl. de Blancs GC [Cuvee 2009]	NV	12/750ml 6/1.5L 12/375ml	\$396 \$396 \$240
Bl. de Blancs GC	2005	12/750ml	\$560

TABLE 2

#### POLANER SELECTIONS

#### THOMAS CALDER SELECTIONS

Presented by Thomas Calder

## Gatinois

#### Äy, Champagne

Presented by Louis Cheval-Gatinois



The boutique Champagne house of Gatinois is located in the lovely village of Aÿ, in the Vallée de la Marne. Aÿ is one of the most important villages in all of Champagne, as its vineyards are all ranked as Grand Cru and it is considered one of the very top sources for Pinot Noir in the region. The current head of the house is Pierre Cheval-Gatinois, who has been at the helm since the early 1980s and oversees about 7 hectares of family-owned vineyards in Aÿ. Pierre is now joined by his son, Louis. Monsieur Cheval-Gatinois continues to sell off a portion of his crop to the Grande Marques, particularly Bollinger, but with each passing year he is bottling more of his own production. Pierre and Louis are very much the Champenois traditionalists (with family dating back 11 generations as vignerons in the region!), and has spoken out repeatedly about the potential pitfalls of using new oak in the fermentation and élévage of Champagne. The still wines are all fermented and aged in tank.

Tradition Brut GC (90% Pinot Noir, 10% Chardonn	NV ay)	12/750ml	\$360
Vintage Brut GC (100% Pinot Noir)	2006	12/750ml	\$560
Brut Rosé GC (90% Pinot Noir, 10% Chardonn	NV ay)	12/750ml	\$399

## Moutard



The families of Champagne Moutard-Diligent have been living in the village of Buxeuil since the mid-17th century, and have a long tradition of both grape growing and wine production. Founded in the 1600's, Moutard lies in the far southern edge of Champagne and specializes in the production of Pinot Noir from an ideal terroir. Located in the Côte des Bar, the vineyard soils are made up of clay and limestones, lending a good depth of fruit and minerality. The wines are vinified in a traditional manner and emerge from the cellars with lovely aromas and red fruit tones, with a supple texture and lingering finish. Champagnes are cellar-aged for at least three years for non- vintage wines, and ten to fifteen years for vintage wines. Moutard also make a small cuvée called "6 Cépages", made of equal parts Chardonnay, Pinot Noir, Pinot Meunier, plus the rare Champagne varieties of Arbanne, Petit Meslier, and Pinot Blanc; it is aged in neutral wood.

Grande Cuveé Brut	NV	12/750ml	\$320
(100% Pinot Noir)		6/1.5L	\$360
Brut Rosé (100% Pinot Noir)	NV	12/750ml	\$360

TABLE 3

Buxeuil, Champagne



## THOMAS CALDER SELECTIONS

Presented by Thomas Calder

## THOMAS CALDER SELECTIONS

Presented by Thomas Calder

Loire Valley, France

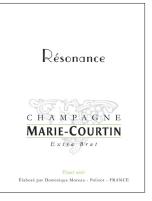
Certified Organic

TABLE 3

## **Marie Courtin**

#### Polisot, Champagne

Certified Biodynamic



Champagne Marie Courtin is located in the village of Polisot in the Côte des Bar, the southernmost sector of Champagne. With its slightly warmer temperatures combined with the Kimmeridgian limestone sub soils, this area is particularly prized for its Pinot Noir grapes. The Champagnes retain a freshness similar to Chablis, which is actually closer to Polisot than Reims! In fact, many of the Grand Marques source their Pinot Noir from the Côte des Bar because of this unique combination of texture and delineation that the sub-zone provides.

Dominique Moreau created the estate in 2005 with a vision to produce a series of single-vineyard, single variety, single vintage, non-dosé champagnes from biodynamically-grown grapes that are farmed and elaborated with meticulous care. This philosophy is in stark contrast with the predominant mindset in Champagne which is all about blending grapes, vineyards and vintages (for a consistent product), and with a tendency towards very high yields and full-on chemical treatments.

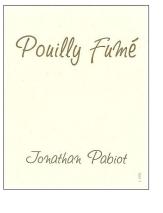
She is quietly becoming one of the new, rising stars in Champagne.

Resonance Extra Brut (100% Pinot Noir)

6/750ml \$240

[2009]

## Pabiot



An up-and-coming producer from Pouilly-Fumé, Jonathan Pabiot recently embarked on his trajectory towards superstar winemaker in 2005 when he was given two prime hectares of vines from his grandfather. He quickly converted to organic viticulture and created the much sought-after, high-end cuvées Prédeliction and Aubaine. Just as their high quality inversely mirrors their low availability, there are whispers that Jonathan is among those who carry the torch of the late, great Didier Dagueneau. That's quite a nod in his favor!

Pouilly-Fumé

2011 12/750ml \$184



## THOMAS CALDER SELECTIONS

Presented by Thomas Calder

#### THOMAS CALDER SELECTIONS Presented by Thomas Calder

## Morin

## CONSTANCE 2009 BOURGOGNE Chitry Olivier Morin

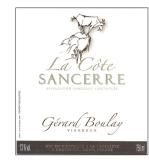
Chitry is located next to the village of Saint-Bris, right near Chablis. Like the terrific wines of Jean-Hugues Goisot, Morin's Bourgogne Blancs gain their complexity from the kimmerigian soils of the region, high in calcaire (chalk), that also form the subsoil in most of Chablis. This "Baby Chablis" is fermented all in tank to preserve its freshness and purity. The resulting wines are clear, precise and mineral-driven, and yes, very Chablisien indeed.

Chitry Blanc Constance

12/750ml \$152 2011

Practicing Organic

Loire Valley, France



This family domaine of 9 hectares located in Chavignol can trace its history back to 1380. The youngest vines at the domaine were planted by Mr. Boulay in 1972 and the average vine age is about 45 years old. Gerard Boulay works the soil manually. The wines ferment naturally with no added yeast and minimal amounts of SO2. Gerard's "regular" Sancerre-Chavignol is fermented in tank and undergoes a light filtration before bottling. His "cru" wines, from the three great terroirs of Chavignol (Mont Damnés, Clos de Beaujeu, and Grande Côte) are all aged in neutral 350-liter barrels, and are bottled unfiltered. He described his role as one of "surveillance" to make sure nothing goes wrong. In general he works by instinct, "au feeling" because he wants to "let the wine live" and tries not to interfere with the natural process. "C'est la nature qui fait le vin" (Nature makes the wine).

Sancerre Chavignol	2011	12/750ml	\$240	
Sancerre Monts Damnes	2011	12/750ml	\$360	

TABLE 3

**Burgundy**, France

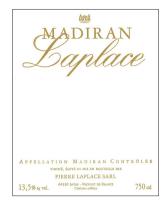
Practicing Organic

# THOMAS CALDER SELECTIONS

Presented by Thomas Calder

## Laplace

#### Madiran, France



The Laplace family is recognized as one of the leading quality producers of Madiran today. They are the owners of Château d'Aydie and descendents of Frédéric Laplace, the founding father of Madiran. Frédéric was the first pioneering winemaker to bottle and sell his Madiran wine under his own name when the appellation was first created in 1948. At the time, there were only 50 hectares of vineyard under production. This area has steadily increased to 1,650 total hectares which now produce Madiran wines.

The grape of Madiran, Tannat, is inherently ornery and inspired another pioneering experiment by the Laplace relations, resulting in a momentous development for the wine world. The Laplace family and their Château d'Aydie were the first to experiment with microoxygenation. This process both revolutionized the way Tannat was vinified in Madiran and also gained broad usage throughout the world of modern winemaking.

Madiran Rouge

12/750ml \$120

2010

## **Paris**

**Rhone**, France

#### Practicing Organic



Vincent Paris, whose first vintage was 1997, is as shy as his wines are bold. In his early 30's, he has retro sideburns, but not much else in the Cornas appellation's new star is "retro". Vincent's uncle is Robert Michel, one of Cornas' finest growers. He made his first-two wines with his uncle and then decided to seek autonomy and rented facilities for the vinification of his most recent wines. He is in the process of building his own winemaking facilities with a courtyard that holds his apricot orchard. His St Joseph red is made from 10 and 20 year old vines, and is vinfied 2/3 in barrel and 1/3 in tank.

Saint Joseph

2011 12/750ml \$264

## Château de Grandchamp

THOMAS CALDER SELECTIONS

#### **Bordeaux**, France

Practicing Organic (in conversion)



Presented by Thomas Calder

Château de Grandchamp is the only domaine on the hillside overlooking the ancient commune of Parsac, located in the Montaigne-Saint-Emilion appellation on the right bank of the Dordogne. Vigneron Maurice Ganzague manually farms Merlot, Cabernet Franc and Cabernet Sauvignon in densely planted vineyards rooted in clay-limestone soils with traces of iron. The vineyard has been in organic conversion since 2010. Grass is sown between vine rows and ploughing is done in alternating rows. Maurice's sole objective in the vineyard is to obtain perfectly ripe and clean fruit. Triage is done in both the vineyard and the cellar to ensure the highest quality grapes. In the cellar, grapes are vinified in small, temperature controlled tanks and then aged in a combination of tank and one to two year old barrels. Above all, Maurice seeks to preserve the fruit throughout the fermentation and ageing processes. The resulting wine is aromatically vibrant and beautifully balanced with soft tannins.

Montaigne-Saint Emilion 2009 12/750ml \$160 (75% Merlot, 20% Cabernet Franc, 5% Cabernet Sauvignon)

14

TABLE 4

#### POLANER SELECTIONS

#### POLANER SELECTIONS

# TABLE 4

## Domaine du Haut Bourg

Muscadet, France

Presented by Nicolas Choblet



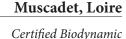
This excellent Muscadet from the sub-zone of Côtes de Grandlieu was recommended to us by François Chidaine. The first vine was planted in 1945 and today brothers Hervé and Nicolas Choblet run their 40 hectares estate vineyard together. The brothers practice "lutte raisonnée" in the vineyard, meaning they try to avoid chemical or mechanical intervention at all possible times during the growing season. Their vines average 30 years of age, with some vines as old as 60 years. These old vines are highly valued in providing structure and richness to their wines. They hand-plough the soil to encourage deep rooting for the vines, which increases minerality in their wines.

The wines are classic, bracing, salty, racy, and seriously lip-smacking. They also make a special cuvée aged 7 to 10 years on its lees.

Muscadet Côtes de Grandlieu	2012	12/750ml	\$112
Muscadet Côtes de Grandlieu [Late Release]	2002	12/750ml 6/1.5L	\$140 \$136

## Domaine de l'Ecu

Presented by Frédéric Niger Van Herck





For many years, under the guidance of the talented Guy Bossard, this domaine has held its place in the top eschelon of producers in Muscadet. The estate was also one of the early practitioners of organic viticulture, well before it was fashionable to do so, and has been certified Organic for over 40 years and certified Biodynamic for over 20. Bossard is fanatic in the vineyards, crops extremely low, and produces Muscadets that have remarkable depth, precision, as well as ageability. Unlike most regular Muscadet, the wines are aged sur-lie for around 15 months, so the current 2011 vintage is just being released. The estate produces three different "flagship" Muscadets, each crafted from different subsoils of the region: Gneiss, Orthogneiss and Granite.

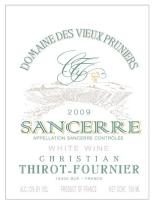
The estate has recently changed ownership, as Bossard had no heirs who wanted to take over the property. The estate is now owned by a passionate, wine-loving gentleman named Frederik Niger Van Herck. Frederick is most definitely a "hands-on" owner, and is dedicated to maintaining the greatness of this singular estate. To that end, he has retained Bossard as an ongoing consultant to work side-by-side in both the vineyards and cellar to make sure that the transition is smooth for years to come.

Ludwig Hahn Brut ( 30% Folle Blanche, 30% Chardonnay, 20% Melon	NV de Bourgo	12/750ml gne, 15% Caber	\$176 met Franc, 5% Pinot Noir)
Muscadet Sèvre et Maine Cuvee Classique	2011	12/750ml	\$152
Muscadet Sèvre et Maine Expression de Gneiss	2011	12/750ml	\$176
Muscadet Sèvre et Maine Expression d'Orthogneiss	2011	12/750ml 6/1.5L	\$176 \$196
Muscadet Sèvre et Maine Expression de Granite	2011	12/750ml	\$184
Muscadet Sèvre et Maine Taurus	2010	12/750ml	\$360

## **Domaine des Vieux Pruniers**

#### Sancerre, Loire

Presented by Christian Thirot Fournier & Elodie Thirot



Domaine des Vieux Pruniers is situated a mere 2.5 miles from Sancerre, in the village of Bué, known for its chalky soils and steep, amphitheater-like vineyards, where some of the hillsides approach 65° gradients.

Today, Christian Thirot-Fournier and his wife tend to their roughly 10 hectares of vines, divided between two varieties: 7 hectares of Sauvignon Blanc planted to chalky limestone soils, 3 hectares of Pinot Noir grown on clay-limestone. Together they raise the wine from start to finish, from growing the grapes to bottling the wines.

They are moving towards a more "sustainable" viticulture regime, and no herbicides are used for the majority of their parcels. The wine is 100% tank-fermented. After several months aging on its fine lees, the wine is fined, filtered and bottled at the domaine. This is a clean, mineral, citrusy, racy style of Sancerre.

Sancerre

2012 12/750ml \$176

## Foucher-Lebrun

Presented by Jean Mounard



Foucher-Lebrun is a "Petit Negociant" specializing in wines from the Loire Valley. Foucher-Lebrun was founded in 1921 by Paulin Lebrun, a cooper by trade, who developed his company servicing a clientele made up of restaurants and cafés. During the 1950s, his son-in-law, Raymond Foucher, began bottling the company's wines. In 1985, he handed over the management to his son, Jacky Foucher.

In late 2009, the company decided to try to raise its image as well as develop its business overseas so they brought on a new partner, Jean Mounard, who ran a fine and rare wine brokerage business in Paris. Mounard is now overseeing the selection process for the wines of the company. He has begun producing small quantities of wine from selected plots in Sancerre, Pouilly-Fumé and Saumur-Champigny (from purchased grapes) and raising them in their cellars outside Pouilly-Fumé. The Sancerre Blanc Le Mont comes from the villages of Chavignol and Bué, both prized for their minerality. The Sancerre Rouge was aged in 80% tank, 20% oak (mostly used), and shows pretty Pinot Noir fruit. And the Chais St. Laurent Chinon, in both red and rosé, are some of the most exceptional cab franc values in the market.

Sancerre Blanc Le Mont	2012	12/750ml	\$176
Chais St. Laurent Chinon Rosé Vigne en Veron	2012	12/750ml	\$104
Sancerre Rouge Le Mont	2011	12/750ml	\$160
Chais St. Laurent Chinon Vigne en Veron	2011	12/750ml	\$104

TABLE 5

Loire Valley, France

### POLANER SELECTIONS

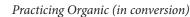
#### TABLE 6

Coteaux du Lavon, Loire

## **Domaine Aux Moines**

#### Savennières, Loire

Presented by Tessa Laroche





This mother-daughter run estate was founded in 1981, though there are records of vineyards planted in the region since the middle ages when the monks ("moines" in French) from the Abbaye de St Nicolas tended vines. Monique and Tessa Laroche manage 9.6 hectares of Chenin Blanc and .8 hectares of Cabernet Franc. The vineyards are all south and southwest facing hillsides, adjacent to the famed Coulée de Serrannt, in the sub-zone of Roches Aux Moines.

The proximity to the river helps to temper the cold of the region and encourage ripeness as well as protect against springtime frosts. The soils in Savennières are predominantly schist with some sandstone and clay located along the Loire River. The result is a flinty, drier style Chenin Blanc that can age for a long time. To prove this point, the estate embraces a philosophy of holding back multiple old vintages and offering them for sale!

# Moulin Touchais

Presented by Frederik Wilbrenninck



This is an historic property and a true hidden gem! The Touchais family has owned vineyards and produced Coteaux-du-Layon wines since the 18th century. Their winemaking today is still deeply rooted in these traditional techniques. The sweet Chenin Blanc vins liquoreux they produce are more a result of extremely ripe grapes and natural drying on the vine, called passerillage, than desiccation due to botrytis cinerea. Following the local tradition, the wine is fermented in cement vats and bottled early the following spring. The bottles are then aged in the estate's cellar for at least 10 years before being released for sale. Moulin Touchais is renowned for its ability to age - in great vintages, they can age for 50-100 years! A perfect match not only for dessert, but for cheeses as well.

Savennières Roches Aux Moines	2011	12/750ml 12/375ml	\$240 \$136	Coteaux de Layon	1996	12/750ml	\$376
Savennières Roches Aux Moines	1999	12/750ml	\$224	Coteaux de Layon	1992	12/750ml	\$280
Savennières Roches Aux Moines	1994	12/750ml	\$280	Coteaux de Layon	1985	12/750ml	\$520
Savennières Roches Aux Moines	1992	12/750ml	\$280	Coteaux de Layon	1981	12/750ml	\$396
				Coteaux de Layon	1971	12/750ml	\$699

## POLANER SELECTIONS

## **Collovray & Terrier**

#### Languedoc, France

TABLE 7

Presented by Jean-Luc Terrier



Jean-Luc Terrier and Christian Collovray were childhood friends from the village of Davayé in the Mâcon. Not only did they go into business together as the owners of Domaine des Deux Roches, but they also married sisters. They have recently branched out beyond the reaches of the Mâcon to the 125 acre Domaine Antugnac, located 50 kilometers south of Carcassonne in the foothills of the Pyrenées. With a slightly cooler climate and Chardonnay vines averaging 30 years of age, Antugnac produces magnificent value wines with finesse and crisp acidity. The domaine's Pinot Noir vines are up to 30 years of age. The wine from these vines is aged 8-10 months in barrel and produces a full, silky Pinot Noir with beautiful persistence. Jean-Luc and Christian also produce wines in the Mâcon under their own label, Collovray et Terrier, as well as other projects. One such project, Bourcier-Martinot, is a selection of some of the top Mâcon AOC vineyards surrounding Saint-Véran and Pouilly-Fuissé.

Antugnac Chardonnay VdP d'Oc	2011	12/750ml	\$112
Bourcier-Martinot Macon	2011	12/750ml	\$128
Antugnac Pinot Noir VdP d'Oc	2011	12/750ml	\$120

## Crêt De Ruyère

Presented by Jean-Luc Gauthier

Beaujolais, France

Certified Organic



Up in the hills of the Morgon appellation, between 400 and 500 meters in altitude, Jean-Luc Gauthier is crafting unique, naturally grown Beaujolais from the appellations of Morgon, Chiroubles and Beaujolais-Villages. The Gauthier family has been cultivating vines in the tiny hamlet of Saint-Joseph, near Villié-Morgon for over 200 years. The estate is certified organic (Ecocert/AB) and farmed biody-namically. They also have a unique philosophy of releasing wines with several years in bottle. In the vineyards, Jean-Luc tries to intervene as little as possible in order to allow the grapes to express themselves in the most unadulterated way. Jean-Luc is a firm believer in the spirit of the ancient Indian proverb: "The earth is not a gift from our parents, but a loan from our children."

Morgon Tradition	2008	12/750ml	\$176	
Morgon Les Vernes	2007	12/750ml	\$192	
Morgon Les Charmes	2009	12/750ml	\$220	
Morgon Les Charmes	2006	12/750ml	\$200	

## POLANER SELECTIONS

## TABLE 8

**Burgundy**, France

## Goisot

#### Burgundy, France

Certified Biodynamic



Presented by Guilhem Goisot

Jean-Hughes Goisot and his wife Ghislaine, along with their son, Guilhem, are tireless workers and perfectionists in Saint-Bris. This terroir, which shares the famous chalky soil and the cool northerly climate that is typical of its close neighbor Chablis, gives its wines a very distinctive character: it is more refined, firmer, more mineral, and often more thirst-quenching than wines from farther south in Burgundy. The Goisots plant all of their Sauvignon vines on the cooler north-facing slopes, on extremely chalky Kimmeridgian soil (the great classic soil of Chablis). This rare Irancy Rouge comes from a tiny parcel of 95 year old vines! The estate is certified bioydynamic.

Bourgogne Aligoté	2011	12/750ml	\$144
Exogyra Virgula Sauvignon de Saint-Bris	2011	12/750ml	\$164
Fié Gris Corps de Gaide Sauvignon de Saint -Bris	2010	12/750ml	\$200
Irancy Rouge Mazelots	2010	12/750ml	\$260

## **Fontaine-Gagnard**

Presented by Céline Fontaine & Alain Dourver



Domaine Fontaine-Gagnard is one of the finest and most important producers in the village of Chassagne-Montrachet. The domaine has its origin in the fine Gagnard-Delagrange holdings of fortyfive years ago, as the vineyards hail from the marriage of Richard Fontaine to Jacques Gagnard's oldest daughter, Laurence Gagnard, in 1982. The Gagnard family has always been very closely-knit, and much of the vineyard work amongst the various branches of the family continues to be done together. The heart and soul of Domaine Fontaine-Gagnard is their Chassagne-Montrachets, of which they own a fine clutch of premier crus and vines in the grand crus of Criots-Bâtard-Montrachet, Bâtard-Montrachet and Montrachet itself. All in all, Domaine Fontaine-Gagnard is one of the very best in Chassagne-Montrachet, and a consistently excellent source that we strongly recommend discovering.

Chassagne Maltroie 1er Cru	2011	12/750ml	\$699
Chassagne Maltroie 1er Cru	2007	12/750ml	\$649
Chassagne Vergers 1er Cru	2011	12/750ml	\$699
Chassagne Caillerets 1er Cru	2011	12/750ml	\$849
Chassagne Romanée 1er Cru	2011	12/750ml	\$899
Batard-Montrachet Grand Cru	2011	12/750ml	\$2,099

Trapet

26

#### POLANER SELECTIONS

#### **Burgundy**, France

Presented by Jean-Louis & Andrée Trapet

Certified Biodynamic

OPEN YOUR MIND AND TASTE



Domaine Trapet Père et Fils is one of the greatest estates of Gevrey-Chambertin, with superb holdings in three of the top grand crus in the village and a legacy of great wines that dates back to their earliest days of estate bottling. While the family has been important vineyard owners in Gevrey-Chambertin since 1870, it was not until the 1960s that they began to bottle a majority of their production and offer their wines directly for sale to clients. Previously they had been one of the finest sources for top négociants in the region, including Maison Leroy and Maison Joseph Drouhin. By the late 1920s, Domaine Trapet had become one of the most important vineyard owners in all of Burgundy, as they were the single largest owner in the great vineyard of Chambertin, as well as owning relatively large tracts of Latricières-Chambertin and Chapelle-Chambertin.

In addition to their Burgundy estate, Jean-Louis and his wife, Andreé, also produce wines from her family's property in Alsace. Here they grow Riesling, Gewurztraminer, and Pinot Auxerrois. These tend to be dryer-styled Alsatian wines, and are also produced from biodynamically-farmed vineyards.

Gewurztraminer Beblenheim	2010	12/750ml	\$168
Riesling Riquewhir	2008	12/750ml	\$160
Riesling Schoenenbourg Grand Cru	2008	12/750ml	\$396
Bourgogne Rouge	2011	12/750ml	\$256
Gevrey-Chambertin	2010	12/750ml	\$549
Gevrey-Chambertin Alea 1er Cru	2010	12/750ml	\$1049
Latricieres-Chambertin Grand Cru	2007	12/750ml	\$1199
Chambertin Grand Cru	2008	12/750ml	\$1799

POLANER SELECTIONS

## **Domaine Pignier**

Presented by Marie Florence Pignier

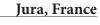


TABLE 10

Certified Biodynamic



Domaine Pignier is an estate steeped in history dating back to the 13th century when Calthusian monks first started making wine in the village of Montaigu. After the French Revolution, the monks were forced into exile, and the estate was sold to the Pignier family in 1794. Today, the estate is run by siblings, Jean-Etienne, Antoine and Marie Florence Pignier, who split the responsibilities of the winery.

Montaigu is located about 40 km south of Arbois, and is part of the Côtes de Jura appellation, famed for its unique blind valleys which cut into the Jurassic shelf. This geology provides a range of diverse soils with a mix of clay and limestone in various expositions. The vineyards at Domaine Pignier are unique in that they are the only plantings in the village. This provides them with a privileged and unobstructed ability to practice their Biodynamic methods without the influence of other surrounding vineyards. The Pigniers are strongly rooted in Biodynamics – certified by both Demeter and Ecocert - and are one of the few properties to grow, dry and prepare the majority of all of their BD preps and tisanes at the estate, using rain water collected by large underground cisterns.

Côtes du Jura Chardonnay Percenette	2011	12/750ml	\$264
Côtes du Jura Poulsard	2012	12/750ml	\$220
Cotes du Jura Trousseau	2011	12/750ml	\$264
Cotes du Jura Savagnin [Sous Voile]	2006	12/750ml	\$312

TABLE 10

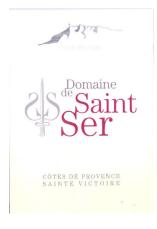
#### POLANER SELECTIONS

## TABLE 10

## **Domaine Saint-Ser**

Provence, France

Presented by Jacqueline Guichot



The Domaine Saint-Ser is from the sub-appellation of the Côtes de Provence called "Sainte Victoire". Containing only 30 producers, this region represents only 14% of the total Côtes de Provence appellation, and is considered a privileged area for wine production.

The vineyards along the edge of the Sainte Victoire Mountains are at an average elevation of 400 meters, and have extremely rocky soils with clay and limestone. The luminosity here favors photosynthesis, which increases concentration of the grape clusters. There is also a collective philosophy of sustainable viticulture for the subzone that forbids the use of chemical additives in the vineyards.

\$160

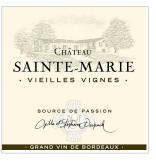
Côtes de Provence Sainte Victoire Rosé Prestige 2012 12/750ml (*Grenache, Cinsault, Syrah and Rolle*)

## Châteaux Sainte-Marie & Péyredon

Bordeaux, France

Presented by Stéphane Dupuch

Certifed Organic



Set right in the heart of the Entre-Deux-Mers region, this magnificent estate enjoys an excellent geographical position. The south-facing vineyard stretches over two very sunny hilltops which are among the highest points in the Gironde region. Gilles Dupuch and his family have run their family estate since 1956, with Gilles' son Stephane gradually taking over the property since 1997. The estate is now certified organic as of the 2010 harvest.

Stéphane and his wife also recently purchased a small estate in the Haut Médoc named Château Péyredon. Their debut release was 2009!

Ch. Sainte Marie Entre Deux Mers Vieilles Vignes (63% Sauvignon Blanc, 27% Semillon, 10% Muscad	2012 lelle)	12/750ml	\$136
Ch. Sainte Marie Bordeaux Superieur Vieilles Vignes (64% Merlot, 28% Cabernet Sauvignon, 8% Cabern		12/750ml	\$136
Chateau Péyredon Lagravette Haut-Medoc	2010	12/750ml	\$256

Chateau Péyredon Lagravette Haut-Medoc 2010 12 (63% Cabernet Sauvignon, 37% Merlot)

## POLANER SELECTIONS

## TABLE 11

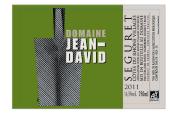
Rhône, France

## Jean-David

Presented by Martine & Jean David

## Rhône, France

Certified Organic



Domaine Jean-David is a small estate located in Seguret in the Côtes-du-Rhône Villages appellation. They are strong believers in organic viticulture and have been certified organic for years. There have never been chemical additives used in their vineyards.

This 17 hectare estate is run by the amicable couple, Jean and Martine David. The work in the vineyards is all done by hand, with respect for the environment as well as the natural rhythm of the seasons. There is an effort to create a biodiversity in the vineyards with various flora and fauna interplanted with the vines. The soils are plowed, and all pruning and harvesting is done by hand. The estate also has a good number of old vine parcels spread throughout the village of Seguret, some of which are classified in Côtes-du-Rhône and some in Côtes-du-Rhône Villages.

Côtes du Rhône (80% Grenache, 10% Carignan, 10% Syrah)	2011	12/750ml	\$136	
Côtes du Rhône Villages Seguret (71% Grenache, 14% Carignan, 8% Cinsault,	2011 4% Mourv	12/750ml edre, 3% Syrah)	\$160	
Beau Nez Seguret CDR-Villages [Sans Soufre] (74% Grenache, 20% Syrah, 6% Carignan)	2011	12/750ml	\$196	

## Domaine de Piaugier

Presented by Sophie & Jean-Marc Autran



The estate encompasses 30 hectares found mostly in Sablet (Côtesdu-Rhône Villages) but also in the surrounding Côtes-du-Rhône. The grapes are hand-harvested and fermented with indigenous yeasts in concrete tanks. The wines are aged in a combination of concrete tanks, as well as a mixture of small and large barrels (mostly used wood). Their Sablet Rouge is a blend of 80% Grenache and 20% Syrah grown on a mix of terroirs in Sablet, and aged in older barriques.

Côtes-du-Rhône Rouge La Grange	2011	12/750ml	\$120
(Grenache, Carignan, Cinsault, Syr	rignan, Cinsault, Syrah)		
Sablet Côtes-du-Rhône Villages	2010	12/750ml	\$144
(80% Grenache, 20% Syrah)			

#### POLANER SELECTIONS

## TABLE 12

## Mas des Brousses

#### Languedoc, France

Presented by Xavier Peyraud & Géraldine Combes

Practicing Organic

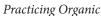


Located in the hills above the fertile Herault river valley, just south of Pic St. Loup, is the village of Puechabon. Xavier Peyraud, grandson of Lulu and Lucien Peyraud of the famed Domaine Tempier in Bandol, together with his wife Geraldine Combes, have taken over her family vineyards. Their farm is nearly 20 acres of vines planted to Grenache, Syrah, Merlot and Cabernet Sauvignon, along with Mourvedre cuttings from Domaine Tempier. The young couple handle every aspect of viticulture and winemaking from vine to bottle. They work manually in the vineyards, have never used pesticides or herbicides, and view plowing as a vital part of their commitment to natural viticulture. The wines are bottled unfiltered to capture the intense fruit and garrigue aromas that the terroir has to offer. The wines have power and balance and their rusticity is coupled with finesse and elegance.

## Mas de Daumas Gassac

Languedoc, France

Presented by Virgile Rousseau





For many, this estate needs no introduction. Often referred to as the Grand Cru of the Midi (South of France), the Mas de Daumas Gassac top-tier wines have reached international cult status. Located in the majestic Gassac Valley, the estate benefits from the cool microclimate derived from the Gassac River, several natural springs (from which the Guibert family drinks), and the influence of the nearby mountains. The soil that dominates the valley is a rare and still unexplained red, powder-fine glacial soil, which is strikingly similar to that found in the prime areas of Burgundy. This combination of characteristics is quite unique in Southern France. The Moulin de Gassac line of wines is an excellent introduction to the estate and offers stunning values across the board. [NJ only]

Chasseur des Brousses (60% Merlot, 40% Grenache)	2011	12/750ml	\$128	Moulin de Gassac Guilhem Blanc (40% Grenache Blanc, 30% Sauvignon Bla	2012 nc, 30% C	12/750ml Elairette)	\$104
Terrasses du Larzac (60% Syrah, 40% Mourvedre)	2010	12/750ml	\$208	Moulin de Gassac Guilhem Rosé (40% Grenache, 40% Carignan, 20% Syrah	2012 2)	12/750ml	\$104
				Moulin de Gassac Guilhem Rouge (40% Syrah, 25% Grenache, 20% Mourved	2011 re, 15% C	12/750ml arignan)	\$104
				Mas de Daumas Gassac Blanc (20% Viognier, 20% Chardonnay, 20% Peti	2011 t Manseng	12/750ml g, 20% Chenin Bl	\$396 lanc, and 20% rare grape varieties)

Mas de Daumas Gassac Rouge201012/750ml\$396(80% Cabernet Sauvignon and 20% rare grape varieties)\$396

Coutier

#### POLANER SELECTIONS

## Champagne, France

Presented by Polaner Selections

Practicing Organic

Languedoc, France



Since 1619, Champagne R. H. Coutier has been in the grand cru village of Ambonnay, one of the top wine-producing villages on the Montagne de Reims. The Coutiers own nine hectares of vineyards in Ambonnay, and interestingly, although Ambonnay is generally regarded as Pinot Noir country, the Coutiers' vineyards are planted with one-third Chardonnay and two-thirds Pinot Noir. In fact, in 1946 René Coutier's father was the first vigneron in Ambonnay to plant Chardonnay in the village, which has done well over the ensuing decades and now is as highly regarded as the Pinot Noir from this grand cru village.

Tradition Brut	NV	12/750ml	\$360
(70% Pinot Noir, 30% Char	donnay)		
Brut Rosé	NV	12/750ml	\$380
(55% Chardonnay, 45% Pin	ot Noir)		

## Gaujal de Saint-Bon

Presented by Polaner Selections



Domaine Gaujal de St. Bon is a small operation run with extreme diligence by a mother-daughter team, Simone and Virginie Gaujal. They are proud defenders of Picpoul, and endeavor to make the finest and truest expressions of the variety in the appellation. The Gaujals also make a delicious, fresh and berry-scented rosé from 85% Cinsault and 15% Syrah.

Picpoul de Pinet Cuvée Dames	2011	12/750ml	\$96
Gaujal St Bon VdP Cote de Thau Rosé	2012	12/750ml	\$88

## Domaine de Villalin

POLANER SELECTIONS

Presented by Polaner Selections



Practicing Organic



Located in the heart of the Villalin lieu-dit, five generations of family vignerons have worked the domaine's 7.5 hectares of Sauvignon Blanc and 1 hectare of (non-AOC) Pinot Noir and Pinot Gris throughout the decades. The vines for this cuveé are from a tiny part of the appellation on the east side of the Cher River (only 2% of the appellation). This small sector has soils of silex and clay which give an added complexity and minerality to the cuveé. Today, a portion of the vines are still worked with horse-drawn plows. Husband and wife team Maryline and Jean-Jacques Smith still harvest completely by hand — a practice that best ensures quality of fruit. They ferment the wines with indigenous yeasts in temperature-controlled tanks, creating the most natural wines possible that express the typicity of their Quincy soils.

Quincy Grandes Vignes de Villalin 2011 12/750ml \$160

## **Gilbert Picq**

Presented by Polaner Selections

Chablis, France

Practicing Organic



The Picqs are among the elite growers who understand that quality starts in the vineyards, which in their case, are immaculate. Didier Picq vinifies only in stainless steel tanks. The terroir of Chichée, well-known for its marne kimmeridgian soil, does not yield high-alcohol wines (11.5 to 12%), but classic, mineral wines with beautiful purity and acidity, and a long track record for aging.

David Schildknecht of Robert Parker's Wine Advocate writes: "... [Picq] is one of the finest, not to mention finest value sources of Chablis."

Chablis	2011	12/750ml	\$176
Chablis Vieilles Vignes	2011	12/750ml	\$208

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TABLE 13

#### POLANER SELECTIONS

Montlouis, Loire

Certified Biodynamic



François Chidaine

Presented by Polaner Selections

François Chidaine has quickly become not only the quality leader in Montlouis, but also one of the greatest estates in all of the Loire.

Chidaine is a champion of the biodynamic movement and now has prestigious holdings in Vouvray, particularly the famous Clos Baudoin which François bought from Prince Poniatowski. His 16 hectares in Montlouis are comprised of eight distinct plots: Clos du Breuil, Clos Habert, le Volagray and les Landes, which have soils of clay with flint (silex), locally called Perruches; Clos Renard and les Epinais are clay with flint (silex) and limestone, locally named Aubuis; and finally, les Bournais, a more recently planted plot that overlooks the Loire river, consisting of clay and a type of limestone called Bournais.

François Chidaine's wife Manuéla is from the South of Spain, where the Chidaine family has spent years vacationing. They are now producing tiny quantities of wine from high elevation, old vine vineyards of tempranillo and monastrell in the D.O of Bullas.

Brut Methode Traditionelle	NV	12/750ml	\$176
Montlouis Clos Breuil [sec]	2011	12/750ml	\$200
Vouvray Bouchet [demi-sec]	2010	12/750ml	\$220
Bullas Tres P (60% Monastrell, 40% Tempranillo)	2011	12/750ml	\$144

## Gauthier

Presented by Polaner Selections



Domaine du Bel Air is a certified organic estate that has been creating traditional wines from Bourgueil for the past five generations. Throughout the decades, the Gauthier family enjoyed their wines privately until 1979, when they began to sell their wines commercially. Pierre Gauthier oversaw this transformation, and continues to make the wines today alongside his son, Rodolphe (collaborating together since 2005).

Bourgueil Jour de Soif

2011 12/750ml \$144

## Entrefaux

Presented by Polaner Selections



Practicing Organic (in conversion)

Rhône, France

The Tardy family has been growing grapes for generations and they began to estate-bottle in 1979. They farm 25 hectares of vines: 21 hectares of Syrah and 4 hectares of Marsanne. The average yields are a modest 40 hectoliters/hectare with average vine age of 30 years. The vineyards lie in Mercurol, thought to be one of the best sectors within Crozes-Hermitage. For years, they have avoided using any chemical additives in their vineyards (practicing organic). The grapes are hand harvested, 100% de-stemmed and fermented with natural yeasts. Elevage takes place in a mix of foudres, tank and mostly-used barriques.

Crozes-Hermitage

2010 12/750ml \$192

OPEN YOUR MIND AND TASTE



TABLE 14

#### POLANER SELECTIONS

## TABLE 14

## Vignobles Mayard

Rhône, France

Presented by Polaner Selections



This 5th generation estate is run by two sisters, Françoise and Béatrice Mayard. Their 40 separate parcels are scattered throughout the appellation, with the largest pieces in the south of the appellation and the northeastern sub-zone of "La Crau". The diversity of soils and terroirs gives them the opportunity to blend and create a "best of vintage" offering for each of their 3 cuvées of Châteauneuf. We offer their superbly-drinking "Clos de Calvaire", and their 80-100 year old-vine wine named "La Crau de Ma Mère".

Robert Parker wrote: "These consistently reliable Châteauneufdu-Papes are always representative of Provence, and are made in a rich, earthy, peppery, fruity style with plenty of body as well as Châteauneuf-du-Pape typicity. Not generally wines to lay away, rather, they are to consume during their first 10-12 years of life, with the only exception being certain vintages of the top cuvée, La Crau de Ma Mere."

Châteauneuf-du-Pape Clos de Calvaire	2011	12/750ml	\$288
(70% Grenache, 20% Syrah, 10% Cinsault)		6/1.5L	\$320
Châteauneuf-du-Pape Crau de Ma Mere (70% Grenache, 20% Mouvedre, 10% Syrah	2010 1)	12/750ml	\$380

## Châteaux Cantelaudette & Fantin

Bordeaux, France

Presented by Polaner Selections



A refuge for monks in the 16th century, Château Fantin has been in the Houbaer family since 1890. Jean-Michel Chatelier, the current owner, is the great-grandson on the maternal side of the family. On the steep slopes overlooking the Dordogne river, the vineyard of Château Fantin faces south-south-east, towards the medieval town of Saint-Emilion. The slopes and sandy soil composition provide good drainage and keep the soil from compacting. A good, sunny exposure and the beneficial influence of the Dordogne river ensure that the grapes ripen evenly.

Chatelier also owns an estate in the satellite region of Graves des Veyres called Château Cantelaudette. The region is known for its gravelly soils which impart a fine minerality to the wines ("Baby Graves").

Ch. Fantin Bordeaux Blanc	2012	12/750ml	\$112
(80% Semillon, 18% Sauvignon Blanc, 2% .	Muscadelle	?)	
Ch. Cantelaudette Graves de Vayres Blanc (88% Semillon, 9% Sauvignon Blanc, 3% M	2012 Iuscadelle)	12/750ml	\$144
Ch. Fantin Bordeaux Superieur Rouge (90% Merlot, 10% Cabernet Franc)	2011	12/750ml	\$120
Ch. Cantelaudette Graves de Vayres Rouge	2010	12/750ml	\$144
(70% Merlot, 20% Cabernet Sauvignon, 10	% Caberne	et Franc)	

## POLANER SELECTIONS

#### TABLE 14

## Château Clos de la Cure

Bordeaux, France

Presented by Polaner Selections

Practicing Organic (in conversion)



In the capable hands of Alexia and Pierre Bouyer, the estates of Clos de la Cure and Château Milon represent more than seven generations of viticultural heritage. With the purchase of 4.5 additional hectares in 2008, situated on superb gravel terroir, the estate increased to 18 hectares. A portion of the Clos de la Cure vines are situated on the Saint Christophe des Bardes plateau in a beautiful walled vineyard and the rest lie on the plateau of Saint Etienne de Lisse. While the average vine age is 30 years, it is believed that vines were planted on these plateaus in the Middle Ages. The vineyards share the same soil composition as Château Cheval Blanc – gravel and clay with iron-rich deposits – and they are densely planted at 6600-9000 vines per hectare. The Bouyer family is committed to farming ecologically with great respect for the Grand Cru terroir.

Vinification methods aim to preserve freshness and highlight the fullness of Merlot. Fermentation occurs in tank with punch downs and 3-4 weeks post fermentation maceration in temperature controlled tanks.

The Château Clos de la Cure Saint-Emilion Grand Cru is an excellent example of Saint-Emilion at its best, a truly pedigreed wine. It is marked by intense red fruit character underpinned by delicate tannins. After a long absence from the market, we are delighted to welcome Clos de la Cure to the Polaner Selections portfolio.

 Clos de la Cure
 2010
 12/750ml
 \$320

 (75% Merlot, 25% Cabernet Franc)
 \$320
 \$320
 \$320

Château Milon

Presented by Polaner Selections

Practicing Organic (in conversion)

**Bordeaux**, France



In the capable hands of Alexia and Pierre Bouyer, the estates of Close de la Cure and Château Milon represent more than seven generations of viticultural heritage. With the purchase of 4.5 additional hectares in 2008, situated on superb gravel terroir, the estate increased to 18 hectares. A portion of the vines for Château Milon's Cuvée Caprice are situated at the base of the Saint Christophe des Bardes slope and the rest lie on the gravel soils of Saint Sulpice. While the average vine age is 30 years, it is believed that vines were planted on the plateau in the Middle Ages. The vineyards are densely planted at 6600-9000 vines per hectare and there is a diverse array of soils dominated by sand, sandstone and clay. The Bouyer family is committed to farming ecologically with great respect for the terroir.

We were thrilled to discover this exceptional value in red Bordeaux. It is a pleasure to add the Chateau Milon Cuvée Caprice to our long list of wines that truly over deliver.

 Cuvée Caprice
 2010
 12/750ml
 \$160

 (75% Merlot, 25% Cabernet Franc)
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**Piedmont**, Italy

## POLANER SELECTIONS

## TABLE 16

**Piedmont**, Italy

## Giacomo Conterno

Presented by Roberto Conterno



Giacomo Conterno was a legendary traditionalist in the Piedmont town of Monforte d'Alba. He has been one of Barolo's driving forces since their first vintage of Monfortino in 1920. Today, his grandson Roberto continues to produce one of the appellation's finest and most traditional Barolos. All of these wines come from the 14-hectare Cascina Francia vineyard in Serralunga d'Alba. Monfortino is a cuvée name, and is made in only the best vintages from the best parcels of that particular vintage.

Barbera Cascina Francia	2010	12/750ml	\$429	
Barolo Cascina Francia	2008	12/750ml	\$1,399	
Barolo Monfortino Riserva	2005	12/750ml	\$3,999	

## **Giuseppe Mascarello**

Presented by Elena Mascarello



The Mascarello family began growing grapes in the late 1800s and has been expanding ever since. Today, Mauro Mascarello, a fourth generation winemaker, still follows his family's traditional style of winemaking: long macerations and extended aging in botte grande. Not a barrique to be found! Monprivato, from the commune of Castiglione Faletto, is his top Barolo cru, and is unique in its very high composition of limestone soils (think: "Musigny of Barolo").

Barbera S. Stefano di Perno	2008	12/750ml	\$340
Langhe Nebbiolo	2010	12/750ml	\$320
Barolo Monprivato	2008	12/750ml	\$1,049
Barolo Monprivato Ca' d' Morissio	2004	6/750ml	\$1,999

## POLANER SELECTIONS

## TABLE 17

Piedmont, Italy

Practicing Organic

## Trinchero

Presented by Ezio Trinchero & Monica Reissent

## Piedmont, Italy

Practicing Organic



The organically farmed vines from which the flagship Vigna Del Noce Barbera comes are now over seventy-five years old. The wine is made with a forty-five day maceration period on the skins, and aged for a minimum of two to three years, and often longer, in large botti. We have been fortunate enough to taste these wines back to the 1982 vintage, and clearly, this Barbera has the structure and power to last. Barbera doesn't get more exciting than this!

Trinchero Barbera d'Asti Superiore	2007	12/750ml	\$160
Vigna del Noce Barbera d'Asti	2006	12/750ml	\$320
Vigna del Noce Barbera (Riserva Speciale - 7 anni in Castagno)	1999	12/750ml	\$480
Rosso del Noce (A blend of Vintages '97, '98, '99, '01)	NV	12/750ml	\$280

## Roagna

Presented by Luca Roagna



Roagna is an utterly fantastic producer of traditional Barolo and Barbaresco, boasting over 150 years of winemaking history. Now in the hands of the family's fourth generation, the winery is run by the dynamic Luca Roagna.

The wines are some of the most traditional in all of Piedmont: the grape skins macerate slowly for 50-60 days often longer; aging is done in traditional Slovenian *botte grande* for 3-8 years; and the wines are bottled without fining or filtration. He often delays the release of many wines to ensure quality maturation. The Barbarescos come from the famed Pajé vineyard, which is adjacent to the winery. The Barolos come from the superb cru in Castiglione Faletto: La Pira. The Barolos are now vinified in their new winery in Castiglione.

Our portfolio also includes an extensive array of Roagna's library vintages — exceptional values that are drinking beautifully right now!

Dolcetto d'Alba	2011	12/750ml	\$144
Barbaresco Pajé	2007	12/750ml	\$580
Barbaresco Pajé VV	2007	12/750ml	\$899
Barbaresco Montefico VV	2007	12/750ml	\$899
Barbaresco Asili VV	2007	12/750ml	\$899
Barolo La Pira	2007	12/750ml	\$580
Barolo La Pira VV	2007	12/750ml	\$899

## POLANER SELECTIONS

## TABLE 18

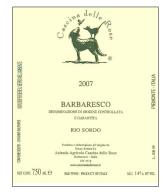
Piedmont, Italy

## Cascina Delle Rose

Piedmont, Italy

Presented by Giovanna Rizzolio & Italo Sobrino

Practicing Organic



Cascina delle Rose is located in the Rio Sordo Valley in Barbaresco. This 3 hectare estate is run by Giovanna Rizzolio and Italo Sobrino and their son, Davide. As its name suggests, roses are indeed omnipresent on the farm and in the vineyards. It has been a family run business since 1948, but they only bottled and sold under the Casina delle Rose label after Giovanna took over in 1992. They practice organic viticulture.

Their small production focuses on Barbaresco from both the clay soils of the vineyard Rio Sordo, and also from the calcareous soils of the Tre Stelle vineyard. These steep hillside vineyards are all worked by hand, grapes are harvest, de-stemmed, and fermented with natural yeasts. They are then aged for 24-30 months in large, old Botti Grande.

Barbera d'Alba	2009	12/750ml	\$180
Barbera d'Alba Donna Elena	2008	12/750ml	\$220
Barbaresco	2009	12/750ml	\$376
Barbaresco Rio Sordo	2009	12/750ml	\$396
Barbaresco Tre Stelle	2009	12/750ml	\$480

## Cantalupo

Presented by Angela & Alberto Cantalupo



Though this winery was only built in 1977, the Arlunno family has been cultivating vineyards in Ghemme, in northern Piedmont, for many generations. The vineyards of Cantalupo are situated in the hills above the town of Ghemme, referred to in Roman times as Agamium. Today, Alberto Arlunno manages this estate, assisted by renowned consulting winemaker Donato Lanati. Ghemme must be at least 75% Nebbiolo, known in the region as "Spanna", but the Arlunno family prefers to highlight the quality of their vineyards by bottling only 100% Nebbiolo wines.

Il Mimo Rosato	2012	12/750ml	\$136
Agamium	2007	12/750ml	\$160
Ghemme	2006	12/750ml	\$296
Breclemae Ghemme	2004	12/750ml	\$440

#### POLANER SELECTIONS

## TABLE 19

Valle d'Aoste, Italy

Practicing Organic

## **Tenute Sella**

Presented by Cristiano Garells

Piedmont, Italy

Practicing Organic



Tenute Sella is a benchmark producer in the northern satellite regions of Piedmont, Lessona and Bramaterra. These two tiny DOC's – 6.5 HA and 28.7 Ha respectively – are some of the most undiscovered and underrated areas for producing stunningly complex and age-worthy Nebbiolo-based wines. The Sella family has been producing wine from their own vineyards since 1671, making it one of Italy's oldest and most historic wineries.

Today the estate encompasses 22 Ha and produces a range of wines from indigenous varietals from the region including Nebbiolo, Vespolina, Croatina and Erbaluce. Traditionally, these non-Nebbiolo (or Spanna as it is called in the region) grapes are interplanted with other varietals in "field blends". Given the high average age of the vines, the yields remain extremely low, around 1.5 tons per acre (or 35 quintali/Ha). The grapes are all hand-harvested.

Majoli Rosato	2012	12/750ml	\$160
Coste della Sesia Orbello	2010	12/750ml	\$160
(Nebbiolo, Barbera, Croatina, Vesp	olina, Cal	pernet Sauvigno	on)
Bramaterra	2007	12/750ml	\$280
(70% Nebbiolo, 20% Croatina & 10	0% Vespoli	ina)	
Bramaterra I Porfidi	2005	12/750	\$360
(70% Nebbiolo, 20% Croatina & 10	0% Vespoli	ina)	
Lessona (80% Nebbiolo & 20% Vespolina)	2006	12/750ml	\$320
Lessona Omaggio a Quintino Sella (85% Nebbiolo & 15% Vespolina)	2005	12/750ml	\$520

## La Crotta di Vegneron

Presented by Eric Garella



Like the vineyards of Donnas, these are steep, south-facing vineyards pasted to the sides of the mountains that soar above them. The vines grow between 450 and 1050 meters of altitude in soils formed from millions of years of glacial runoff. These soils are very mineral and are composed largely of rocks and sand, lending a strong underlying minerality to the wines. The winemaking philosophy is one that respects the underlying terroirs and indigenous varietals of the region. Although there is some barrel-aging employed with some of the wines, new oak is kept to a bare minimum. The grapes are all hand-harvested and the red wines are fermented with natural yeasts to help emphasize their individual expression.

Chambave Muscat	2011	12/750ml	\$168
Pinot Noir Bianco	2012	12/750ml	\$160
Pinot Noir	2011	12/750ml	\$160
Chambave Rosso (Petite Rouge, Gamay, Pinot Nois	2011 r)	12/750ml	\$160
Nus Superieur Crème (50% Vien de Nus, 25% Petit Roi	2010 ıge, 25% F	12/750ml Field Blend)	\$220
Fumin	2010	12/750ml	\$256

## POLANER SELECTIONS

#### TABLE 20

Trentino, Italy

Certified Biodynamic

## Sorelle Bronca

Presented by Polaner Selections

## Veneto, Italy

Certified Organic

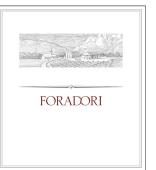


Sisters Antonella and Ersiliana Bronca have steered their estate along the path of quality since taking over the reigns from their father Livio. Joined by Antonella's husband, Pietro, a winemaker, and Ersiliana's daughter Elisa, who has recently graduated with a degree in enology, this family team works hard in the vineyard and in the cellar to produce the purest Prosecco out there. In the cellar, techniques lean towards high-tech: As soon as the grapes are pressed, the pure must - primarily Prosecco with small amounts of the indigenous varieties Perera, Verdiso and Bianchetta - is brought down in temperature, right before the point where the liquid starts to solidify. Preserved in this stasis, an exact amount is extracted at the time of bottling (several bottlings are made per year), leaving the remaining must conserved in optimal condition while the base wine is returned to ferment by "charmat" method (in tank) into the freshest, sparkling Prosecco possible. The "Particella 68" is made from the estate's oldest vines planted on super-steep hillsides on rocky soil.

Prosecco di Valdobbiadene [Extra Dry]	NV	12/750ml	\$152
Particella 68 Prosecco di Valdobbiadene [Extra Dry]	NV	12/750ml	\$200

## Foradori

Presented by Elisabetta Foradori



Today, Foradori has become the reference point for Teroldego. In 1985, when Elisabetta Foradori took over the family's Trentino estate, the local grape was given scant attention. Elisabetta is now one of the most respected winemakers in all of Italy, her reputation built solely upon her rediscovery and development of Teroldego. Everything at the estate, including the cellar, is immaculate and perfectly managed. The grapes are grown on the Foradori estate, plus some other sites that Elisabetta controls. Since 2001, Foradori has farmed their land biodynamically, and as of 2006, she has ceased to use any new wood for the aging of her wines. She is now experimenting with aging some of her wines in amphora.

Fontanasanta Manzoni Bianco	2011	12/750ml	\$240
Fontanasanta Nosiola	2011	6/750ml	\$192
Teroldego	2010	12/750ml	\$220
Teroldego Sgarzon	2010	6/750ml	\$192
Teroldego Morei	2010	6/750ml	\$192
Granato Vigneti delle Dolomiti Rosso	2009	12/750ml	\$496

## POLANER SELECTIONS

## TABLE 20

Alto Adige, Italy

Practicing Organic

## **Muri-Gries**

Presented by Christian Werth



In 1845, Benedictine monks coming from the monastery of Muri in Switzerland took over the abandoned Canons Monastery of the Gries (in Italy), and from then on, the monastery was known as Muri-Gries. Since 1947, the Muri-Gries Monastery's winery has produced wines in the DOC of Alto Adige, which are sold in Italy and abroad. Winemaker Christian Werth was one of the first in the area to focus on Lagrein, restructuring the old vineyards and experimenting in the cellar with fantastic results. They are now considered a benchmark producer of this fascinating, indigenous variety. The wines of this ancient monastery represent intense varietal purity coupled with great value.

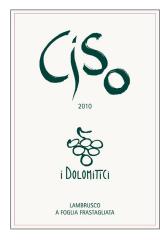
Pinot Grigio	2012	12/750ml	\$144
Müller Thurgau	2012	12/750ml	\$152
Lagrein Rosato	2012	12/750ml	\$144
Lagrein Rosso	2011	12/750ml	\$160
Lagrein Riserva Abtei	2009	6/750ml	\$192

# I Dolomitici

Presented by Elisabetta Foradori

Practicing Biodynamic

Trentino, Italy



bonded together to rescue an old vineyard of a rare local heirloom varietal and to collaboratively produce a single wine from these grapes. The "spiritual leader" of the group is Elisabetta Foradori who, together with fellow winemaker colleagues, have formed a group to promote biodiversity, sustainable farming and the preservation and revival of indigenous varieties of the Trentino region (against the onslaught of the ever-popular Pinot Grigio!). The wine they have produced is called "Ciso" which after the farmer, Narciso, who gave them the vineyard for the wine. The vineyard is planted to an obscure indigenous grape called Lambrusco a Foglia Frastagliata (Lambrusco with Jagged Leaves). Many of the vines in this vineyard are over 100 years in age and they are all ungrafted.

I Dolomitici is an association of Trentino winemakers who have

I Dolomitici Ciso

2010 12/750ml \$260

#### ENOTECA DE RHAM Presented by Barbara de Rham

ENOTECA DE RHAM Presented by Barbara de Rham

## Berlo

#### Veneto, Italy



Building on the enormous success of the Botter Prosecco we had been selling for years, we, along with Botter, designed a bright new fun package that captures the essence of this joyous bubbly elixir from the hills of Northeastern Italy! Berlo means "Drink it!" in Italian. Berlo is made in the frizzante style - not fully sparkling but softly sparkling. And as always, is crafted in a style that is light, fresh and on the dry side.

\$104

Prosecco DOC NV 12/750ml

## Boira

#### Veneto, Italy Certified Organic

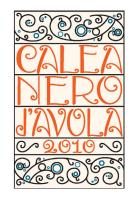


The Boira Pinot Grigio della Venezia is made from certified organically farmed vineyards surrounding the city of Verona. The vineyards are rich in limestone, which gives this wine bright aromatics and a refreshing lift on the palate. After a 12-hour skin maceration to obtain enhanced aromatics, the wine is fermented in stainless steel.

Pinot Grigio della Venezia 2012

12/750ml \$120

## Calea



Fiano Salento Nero d'Avola Sicilia

2012	12/750ml	\$104
2012	12/750ml	\$104

Tratturi



Tratturi is the word for the ancient drovers trails in the countryside of Puglia that shepherds used in the old days to bring their flocks of sheep and other animals down from the mountains in autumn. This countryside of Puglia, specifically the subzone of Salento, is the source of this bold, spicy, and delicious Primitivo.

Primitivo is said be related to the Zinfandel grape which many old Italian immigrants planted in Northern California in the late 19th and early 20th century. The Tratturi label was inspired by the designs of Italy of this era. The background of the label is made up of Trulli houses, which dot the countryside in Pugia. The wine was aged entirely in tank. Its round, spicy profile is a perfect match for pasta, pizza, or anything off the BBQ.

Primitivo di Salento 2012

12/750ml \$96

#### Sicily, Italy

**Puglia**, Italy

Polaner Selections has painstakingly sought out top growers willing to join us in our quest to craft the definitive version of affordable, authentically pure and pleasurable Nero d'Avola and Fiano. The label for Calea combines elements from Sicily's rich architectural traditions and colors that call to mind the bright sunlight and burnished earth of this ancient crossroads of the Mediterranean. Antonio Galloni of The Wine Advocate writes: "The 2007 Nero d'Avola from Calea offers up an enticing array of dark red fruits intermingled with flowers, minerals and licorice. This soft-textured, easygoing red from Sicily shows terrific balance and harmony, not to mention it happens to be a ridiculous value ... "

54

## POLANER SELECTIONS

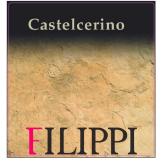
## TABLE 22

## Fillipi

#### Presented by Filippo & Paola Filippi

## Veneto, Italy

Certified Organic



Filippi's estate and vineyards are located in Castelcerino, in the highest part of the Soave DOC. The property was owned by a noble Tuscan family, the Conti Alberti, from the 1300's to the beginning of the twentieth century. In the beginning of the 1900's they sold the villa and cantina to the Visco family. Filippo Filippi, who runs the estate, represents the current generation of the family. His mother's maiden name is Visco so Filippo is related to both families – the Visco and the Conti Alberti.

Filippi began bottling his own wine in 2003 but his family has been making wine since the Visco family bought the estate from the Alberti. He began farming organically and was certified organic in 2007. Over the years, he's incorporated some of the principles of biodynamic farming as well. The soil in the vineyards is mostly rocky, volcanic clay with parts that are rich in limestone (particularly the Vigne della Bra). The property and vineyards are unique in that there is a rich biodiversity including wooded areas surrounding the vineyards. This is a critical aspect to the estate's practices, as it allows for the vineyards to exist in harmony with the surrounding nature.

Castelcerino Soave Classico	2011	12/750ml	\$120
Vigne della Bra Soave Colli Scaligeri	2009	12/750ml	\$180

## Cantina Lonardo

Presented by Ludovico & Enza Lonardo



Practicing Organic (in conversion)



The property only began producing estate-bottled wines in 1998, before which the grapes were sold to the cooperative. The philosophy is one of "enlightened traditionalism": macerations are long (30 to 60 days) and aging is done in 600-liter tonneaux, with only a small percentage of new wood so as to not mask the aromas of the wines. The resulting wines are pure expressions of Aglianico, in an old and soulful sense. They are big, deep, powerful and tannic, and unabashedly so. Perhaps not for everyone, but then again you could always lay them down for 40 years...

Taurasi	2007	12/750ml	\$380
Taurasi Coste	2007	12/750ml	\$560
Taurasi Vigne d'Alto	2007	12/750ml	\$560

Sicily, Italy

#### POLANER SELECTIONS

## TABLE 23

## **Emidio Pepe**

Presented by Sofia & Chiara de Iulis Pepe

Abruzzo, Italy Practicing Biodynamic

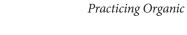


While the wines of Abruzzo are best known in this country for mass-produced versions of Montepulciano d'Abruzzo, Emidio Pepe is a singular producer creating amazingly complex age-worthy reds and whites. The winemaking has remained unchanged philosophically since Emidio Pepe took over the estate in 1964. Grapes are grown biodynamically, hand-harvested, hand-destemmed, naturally fermented and aged 18-24 months in glass-lined tanks. The wines are bottled unfined and unfiltered, without added SO2, and left to develop in the cellar. An extensive stock of older vintages is kept in the cellar. Before release, the wines are decanted into new bottles and labeled by hand.

Trebbiano d'Abruzzo	2007	12/750ml	\$620
Montepulciano d'Abruzzo	2003	12/750ml	\$620
Montepulciano d'Abruzzo	2001	12/750ml	\$1,049
Montepulciano d'Abruzzo	2000	12/750ml	\$1,199
Montepulciano d'Abruzzo	1985	6/1.5L	\$1,549
Montepulciano d'Abruzzo	1983	12/750ml	\$1,299
Montepulciano d'Abruzzo	1982	12/750ml	\$1,999
Montepulciano d'Abruzzo	1974	12/750ml	\$1,899

## Valle dell'Acate

Presented by Gaetana Jacono





Valle dell'Acate is run by Gaetana Jacono, representing the sixth generation of this family run estate. The estate covers over 100 hectares and the soil - locally known as "Milaro" - is characterized by a particular substrate of calcareous sandstone, interspersed with packets of clay. Valle dell'Acate produces a range of prized, radiant wines: the celebrated Cerasuolo di Vittoria DOCG (the first Sicilian red wine to win DOCG recognition in 1973), as well as the Nero d'Avola "Il Moro", Frappato, Syrah, Insolia, and, most recently, Tané, created from the best bunches of the harvest.

Zagra (Grillo)	2012	12/750ml	\$152
Frappato Vittoria	2011	12/750ml	\$160
Cerasuolo di Vittoria (Nero d'Avola/Frappato)	2009	12/750ml	\$180
Moro Sicily (Nero d'Avola)	2008	12/750ml	\$180

## POLANER SELECTIONS

## TABLE 24

## Skerk

#### Presented by Marisa Huff

Friuli, Italy

Practicing Organic



In the far northeast of Italy there is a strip of coast that connects Trieste to Friuli-Venezia-Giulia. Above this narrow strip of coast is a ridge. Near the crest of the ridge is a strip of solid limestone and red, iron-rich soil – this is the Carso. Halfway up this ridge there are century-old plantings of Glera, the main grape of Prosecco which was brought from this part of Friuli to the Veneto. There is a ancient tradition of winemaking in this area but the tradition of bottling wine is relatively recent. Sandi Skerk produces about 24,000 bottles annually, about 420 cases of each wine. As is tradition in the region, the whites are fermented on their skins. All of his vineyards are farmed organically. All of his wines have amazing character and make for some of the most interesting food and wine pairings. For sure, these small production wines are well-worth seeking out.

## Malacari

Presented by Alessandro Starrabba



Practicing Organic



The roots of wine production in Conero (located in the middle of the Marche) date back to the 10th century BC, during the Etruscan period. Compared to that, the Malacari family's 500 years in the region seems rather brief. The family produces wine from their 16 hectares of Montepulciano vineyards in the town of Offagna, known for its sandy and limestone soil.

This Rosso Conero has an intense ruby red color with red fruit fragrances of blackberries and cherries, and spiced and balsamic notes.

Vitovska	2010	12/750	\$280	Malacari Rosso Conero	2008	12/750ml	\$144
Malvasia	2010	12/750	\$320				
Ograde (Vitovska, I	2010 Malvasia, R	12/750 Sibolla, Glera, S	\$340 auvignon, Pinot Grigio)				
Terrano	2010	12/750	\$280				

## POLANER SELECTIONS

## TABLE 25

## Fèlsina

Presented by Andrea Bonivento

## Tuscany, Italy

Practicing Biodynamic



Fèlsina is one of the great estates in Tuscany and one of the most famous properties in all of Italy. The winery was founded in 1966, though it didn't start bottling under the Fèlsina label until the early `80's. The property is composed of 11 farmhouses (poderi) of medieval origin, each one characterized by a single vineyard. Unlike most other top estates in the region, Fèlsina's Chianti Classicos as well as its IGT, Fontalloro, are all based on the purity, sanctity and complexity of Sangiovese in mono-cépage. The estate farms organically, while its flagship Rancia vineyard is now farmed biodynamically.

Felsina Chardonnay I Sistri	2010	12/750ml	\$220	
Felsina Chianti Classico	2010	12/750ml	\$208	
Felsina Chianti Classico Riserva	2009	12/750ml	\$252	
Felsina Chianti Classico Rancia Riserva	2009	12/750ml	\$420	
Felsina Fontalloro	2008	12/750ml	\$480	
Felsina Cabernet Sauvignon Maestro Raro	o 2007	6/750ml	\$240	

## La Berta

Presented by Andrea Bonivento



Emilia-Romagna, Italy

Practicing Biodynamic

The Poggiali family, owners of the Fattoria di Felsina winery since the 1960's, are originally from Ravenna in Emilia-Romagna. They have had the intention for some time of having a winery in their native land. That dream was finally realized in 2009 when they bought Podere La Berta in the town of Brisighella. The estate was previously owned by Marcello Giovannini whose work helped La Berta gain a reputation as one of the top wine producers in the region. There is a natural connection to Felsina in that the most important grape in Romagna is Sangiovese. Sangiovese is the focus at La Berta as well as the famed Albana di Romagna - Italy's first DOCG white wine. In addition to the Albana, they make great examples of Trebbiano as well as the local wine Pagadebit. This is a wine made mainly from Bombino Bianco - a grape that is fairly resistant to disease and produces a reliable harvest even in lesser vintages. The wine gets its name from the fact that the farmers would rely on the sales of the Bombino bianco crop to pay their previous year's debts.

The vineyards at La Berta are farmed with the same care and attention as those at Fattoria di Felsina. They are farmed with minimal impact. They practice biodynamic farming methods but do not plan to be certified. The soil here is a mix of clay and sand rich in marine deposit. The vineyards sit in a choice position in the foothills of the Appenine Mountains with influence from the Adriatic as well. The entry-level Sangiovese di Romagna offers great value whereas the cru Solano shows more of the potential of the area. It is natural to compare these wines to those of Tuscany but they should really be viewed in their own light – the best wines can hold their own in any setting.

La Berta Sangiovese di Romagna	2011	12/750ml	\$120
La Berta Sangiovese di Romagna Solano	2010	12/750ml	\$160

## POLANER SELECTIONS

## Farnetella

Tuscany, Italy Practicing Biodynamic

Presented by Andrea Bonivento



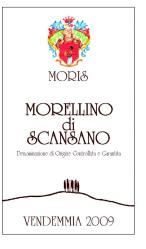
In 1981 the owners of Felsina purchased the historic estate of Castello di Farnetella. Located about 30 minutes southeast of Castelnuovo Berardenga, this property should be considered a monopole cru among the otherwise uninspired appellation of Chianti Colli Senesi. The property and village of Farnetella encompasses a large hill, the top of which is near 560 meters in elevation. It has a mix of soils on it including sand, clay and limestone. While Farnetella is well-suited to Sangiovese, which makes up a majority of its plantings, there are also plots of Merlot, Syrah, Pinot Noir and Cabernet Sauvignon.

The vineyards at Farnetella are all hand harvested and are farmed with the same attention and precision as those at Felsina. Organic, sustainable agriculture is practiced and they have incorporated some of the principals of biodynamics as well. Also, as at Felsina, the entire production is made from estate fruit.

Farnetella Chianti Colli Senesi	2010	12/750ml	\$128
Farnetella Chianti Colli Senesi Riserva	2009	12/750ml	\$200

## Morisfarms

Presented by Giulio Parentini



Morisfarms, a family-owned operation run by the Parentini family, is actually two estates. One, near Grosseto, where the Morellino comes from, and the other, near Massa Marittima, where their Avvoltore & Monteregio Rosso come from. The name of the estate recalls the mother's maiden name, Moris, which dates back to the family's arrival in Tuscany from Moorish Spain in the 15th century. The family was one of the original producers of Morellino and helped put the appellation on the map. The majority of their vineyards are over 30 years old, situated on hillside sites, approximately 100 meters above sea level. They grow mostly Sangiovese, along with limited plots of Merlot, Syrah, and Cabernet Sauvignon. These are elegant, often stunning, expressions of the Maremma terroir.

Morellino di Scansano	2011	12/750ml	\$144
Monteregio	2010	12/750ml	\$160
Avvoltore	2009	12/750ml	\$380

**TABLE 26** 

**Tuscany**, Italy

## POLANER SELECTIONS

## TABLE 27

Campania, Italy Practicing Organic

## Rodano

Presented by Enrico Pozzesi



Rodano is located in the heart of Chianti Classico in the famed commune of Castellina. Its pristine vineyard holdings (spread over 100 hectares) are located 200-300 meters above sea level and have been in the family since the 1700s. The pride and joy of the property is their Viacosta vineyard, a perfect south-facing amphitheater vineyard with 40- to 50-year-old vines. This vineyard provides the fruit for the estate's superb Riserva Viacosta, made only in the best of vintages. The wines are aged in a combination of traditional botte grande and small barriques, mostly used. The result is wine with new-world purity and old-world soul. Not to be missed are the estate's terrific value bottlings, Poggialupi, a satisfying blend of Sangiovese with a touch of Merlot, and their terrific old-world style Chianti Classico.

Poggialupi IGT	2011	12/750ml	\$112
Chianti Classico	2007	12/750ml	\$160
Chianti Riserva Viacosta	2007	12/750ml	\$240
Monna Claudia	2007	12/750ml	\$336

#### Tuscany, Italy

Practicing Organic

Ciro Picariello

Presented by Ciro Picariello



Ciro Picariello has quickly become one of the star producers of Fiano di Avellino. He and his wife started their winery in 1997 but their first vintage under their own label was not until 2004. Their 7 HA of vineyards are located at relatively high elevation in the province of Campania; the vineyards are divided between the villages of Montefredane (1,600 feet above sea level) and Summonte (2,100 feet). The harvest for the Fiano occurs in late October, very late for white wine. The grapes are hand-picked and carefully sorted and then pressed slowly with only the first press fraction used in the DOCG Fiano. The wines are then fermented with indigenous yeasts in stainless tanks. The Fiano is aged on its fine lees for an extended period between 11-12 months (plus several months more in bottle before release), with the Irpinia Fiano and reds slightly shorter, 7-8 months. Use of SO2 is minimal; the wines are not filtered or fined. They also hold back small quantities of their age-worthy fiano for later release.

Irpinia Fiano	2011	12/750ml	\$160
Fiano di Avellino	2010	12/750ml	\$200
Fiano di Avellino [Late Release]	2007	12/750ml	\$240

## POLANER SELECTIONS

## TABLE 28

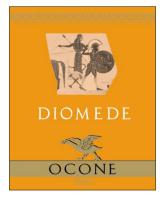
Emilia-Romagna, Italy

## Ocone

Presented by Domenico Ocone & Nicola Pastore

#### Campania, Italy

Certified Organic



The Ocone Estate lies in the province of Benevento in the Campania region of Italy. In this very rocky, mountainous area, some 40 miles east of Naples, Domenico Ocone produces several of Italy's most original and compelling wines from "heirloom varieties": Aglianico, Coda di Volpe, Falanghina and Greco. They flourish in Ocone's biodynamically farmed vineyards. The winery is a member of the Italian Association for Organic Farming (AIAB). The only fertilizer used is natural, and no pesticides or additives of any kind, including sulphur dioxide, are employed in the winemaking process. Such natural viticultural practices are not common in Ocone's part of Italy.

Flora Falanghina Taburno	2012	12/750ml	\$136
Giano Greco Taburno	2012	12/750ml	\$136
Plutone Piedirosso	2012	12/750ml	\$136

Apollo Aglianico del Taburno 2007 12/750ml \$144

## Barbolini

Presented by Ludovico Tricoci



The Barbolini family dates back to 1889, and hails from Casinalbo in Emilia-Romagna—a beautiful area at the doorstep of Modena, which is located just a few kilometers away. The Barbolini farmhouse sits in the center of this village; it was built and rebuilt in the 18th and 19th centuries, and houses a vinegar loft where the family has created and aged balsamic vinegars for generations. Nearby is the Barbolini winery which has been recently renovated to handle all stages of modern winemaking, from harvest to final bottling.

The family owns vineyard in Grasparossa di Castelvetro DOC located in the south, and in the Sorbara DOC in the north. They grow Trebbiano, Malvasia and Pignoletto dell'Emilia—a lively, crisp grape indigenous to this region. The grapes are cultivated with techniques aimed at keeping yields low.

Lancillotto Lambrusco Grasparossa di Castelvetro NV 12/750ml \$128

## POLANER SELECTIONS

## TABLE 28

Piedmont, Italy

## Collestefano

Presented by Polaner Selections

Marche, Italy

Certified Organic



Collestefano was started in 1998 when Fabio Marchionni took over the estate that had been in his family for years. After getting his degree in agriculture, where he did his thesis on Verdicchio di Matelica, he went to Germany to work for Weingut Zähringer where he learned to work and farm organically with minimal impact to the environment. He then worked briefly in wine bars and restaurants before taking over the family farm.

His Verdicchio has been consistent in quality, winning at least two glasses from Gambero Rosso since the 2001 vintage (twice winning three glasses). It is a great value for an organic wine. This wine easily competes with any Verdicchio on the market, most of which are more expensive. The Matelica zone is further inland and at a higher elevation than the more common Verdicchio di Castelli di Jesi. Matelica wines tend to be brighter and more elegant whereas the Castelli di Jesi wines often have a little more fruit and heft. Collestefano is textbook for the Matelica style – bright and crisp with floral notes and a hint of pine.

Verdicchio di Matelica

2011 12/750ml \$144

12/750ml

12/750ml

2003

2001

## Calabretta

Presented by Polaner Selections



Sicily, Italy Practicing Organic

OPEN YOUR MIND AND TASTE

Calabretta's Etna Rosso is made from 70-80 year old vines, mostly ungrafted. It is aged for 7-8 years in large botti. There is an old Nebbiolo-like profile to these wines. The aromas are steeped in dried cherries, tar, licorice, and hints of ashy/volcanic soil tones. Given the high elevation and big diurnal temperature shifts (they have ski slopes on Etna as well!), the wines retain a freshness and delineation that recalls a mature Barolo, northern Rhone or even a sturdier, earthier red Burg.

\$240

\$240

Etna Rosso	
Etna Rosso	

## Francesco Rinaldi

Presented by Polaner Selections



At more than eighty years old, Luciano Rinaldi is a charter member of Barolo's old school. He still makes his great Barolos from the Cannubi and Brunate vineyards, much as he did in 1938—except that he doesn't tread the grapes by foot himself, as he did back then. Today, he works with his niece, Paola, and owns vines in six different Barolo crus. The most important vineyards are in Brunate and Cannubi (which Luciano calls by its ancient name, Cannubbio). His Barolos from these sites are classic, with lengthy macerations, and long aging in botti. His Barolos are consistently powerful yet fine, and capable of long development in bottle.

Barolo	2008	12/750ml	\$420
Barolo Brunate	2008	12/750ml	\$520
Barolo Cannubbio	2008	12/750ml	\$549

\$144

\$144

Presented by Jonas Carlson, Kelley Rochna & Drew Kligman

### Ama No To

### Akita, Japan



Practicing Organic

"Go local" is the motto of this Akita-based brewery. All the sake brewing resources and staff are from Akita, which is not so usual as breweries often source rice and even labor from other prefectures. Ginnosei rice is grown within sight of the brewery.

Quality Grade: Tokubetsu Junmai (at least 30% polished away, "Tokubetsu" = "Special") Seimaibuai: 55% (45% of rice grain polished away) Brewery Name: Asamai Shuzo (founded in 1917) Toji (Master Brewer): Koichi Maoriya

Heaven's Door NV 6/720ml 12/300ml

### Konteki

### Kyoto, Japan



Konteki is one of Japan's smallest breweries, creating these Daiginjo sakes with Japan's highest quality rice and local Fushimi mizu—the soft, pure water found in Japan's Eastern Mountains.

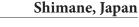
Quality Grade: Junmai Daiginjo Seimaibuai: 50% (50% of rice grain polished away) Brewery Name: Higashiyama Toji (Master Brewer): Mr. Takakura

 Pearls of Simplicity
 NV
 6/720ml
 \$160

 12/300ml
 \$160

**VINE CONNECTIONS** *Presented by Jonas Carlson, Kelley Rochna & Drew Kligman* 

### Rihaku



Practicing Organic

Hokkaido, Japan

TABLE 29



Rihaku is proud to boast the highest average rice milling rate of any other brewery in its prefecture (Shimane). This sake also proudly honors famous Chinese poet, Li Po (Rihaku in Japanese). This well-rounded sake with notes of banana and very-ripe honeydew aroma has clean, crisp acidity that highlights its light-to-medium body. The lingering finish moves from juicy fruitiness to green, herbal notes making it a great food companion.

Quality Grade: Junmai Ginjo (at least 40% of rice grain polished away) Seimaibuai: 55% (45% of rice grain polished away) Brewery Name: Rihaku Shuzo (founded in 1882) Toji (Master Brewer): Osanobu Osako

NV

Wandering Poet

6/720ml \$152 12/300ml \$152

### Takasago

# 

This sake is drip-pressed (shizuku) — a rarity in and of itself — and it is also the only sake in the world drip-pressed in an ice igloo! The igloo is rebuilt every year outside the main brewery building in Hokkaido, Japan's northernmost island.

Quality Grade: Junmai Daiginjo Seimaibuai: 50% (50% of rice grain polished away) Brewery Name: Takasago Shuzo (Founded1899) Toji (Master Brewer): Tokujiro Sasaki

Ginga Shizuku Divine Droplets NV 6/720ml \$280

12/300ml \$280



Presented by Jonas Carlson, Kelley Rochna & Drew Kligman

### Takatenjin

Shizuoka, Japan



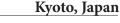
This is a special Junmai Daiginjo brewed in memory of former Takatenjin Master Toji Shokichi Hase. Toji Hase worked tirelessly at the same brewery for over 40 years which in itself is surely an achievement worth honoring. The brewery continues its former sensei's traditions with this clean, dry and rich brew which is considered one of Japan's most highly regarded sake.

Quality Grade: Junmai Daiginjo Seimaibuai: 50% (50% of rice grain polished away) Brewery Name: Doi Shuzo (Founded 1868) Toji (Master Brewer): Minori Shinba

Soul of the Sensei

NV 6/720ml \$240

### Tozai





Made with a unique blend of 3 rices: Yamada Nishiki, Gohyakumangoku, and Nihonbare and milled an additional 5% over the grade minimum to create a dry cloudy sake with beautiful finesse. Citrus and banana aromas practically jump out of the glass reminiscent of a tropical paradise.

Brewery Name: Daimon Shuzo Brewery Founded: 1826 Brewery Location: Osaka Prefecture Toji (Master Brewer): Yasutaka Daimon

Voices in the Mist Ginjo	NV	6/720ml	\$120
		12/300ml	\$120

**VINE CONNECTIONS** *Presented by Jonas Carlson, Kelley Rochna & Drew Kligman* 

### Hermanos



Domingo Molina is a family winery managed by three brothers (Osvaldo, Gabriel & Rafael Domingo) who grew up in Cafayate, and their winery represents the second generation of Domingo brothers making wine together. The name Hermanos translates to "brothers". Their Torrontes is from 25 year old ungrafted vines grown at 5,576 feet in altitude. This Malbec/Tannat is 70% Malbec and 30% Tannat. The vines are grown at close to 7,000 feet in the Yacochuya and Rupestre Valleys.

Torrontes Cafayate	2012	12/750ml	\$144
Malbec/Tannat Cafayate	2011	12/750ml	\$144

### Finca Las Nubes

### Salta, Argentina

TABLE 30

Salta, Argentina



José Luis Mounier is one of the most respected winemakers in all of Argentina. Originally from Mendoza, José is considered the "Master of Torrontes" in Salta. Finca la Nubes - "farm of the clouds" wines are crafted at very high altitudes. This torrontes is made from 40 year old ungrafted vines at 6,000 plus feet.

Torrontes Cafayate

afayate 2012 12/750ml \$160

### Luca

### Mendoza, Argentina



Laura Catena, daughter of Argentine wine pioneer Nicolás Catena, has a vision of creating a new breed of Argentine wines: small quantities, artisan quality, and true to their individual terroirs. She starts with some of Argentina's best fruit from low-yield, high elevation vineyards. They are the ultimate expression of rigorous vineyard management, viticultural experimentation, strict irrigation controls, skilled winemaking, and a quest for quality at any cost

Chardonnay	2010	12/750ml	\$264
Malbec	2010	12/750ml	\$264

Presented by Jonas Carlson, Kelley Rochna & Drew Kligman

### Crios

### Mendoza, Argentina

**Practicing** Organic



Like many great wineries around the world, Susana Balbo makes a rigorous selection of the finest barrels prior to making her final blends, dividing them into the parents (reserve level wines) and offspring or "crios". In 2011, Susana passed the leadership role of the blending process of the Crios wines to her own son José Lovaglio. José continues to translate his mother's vision while bringing his own unique style to the wines. The Rose of Malbec is a saignee rose made from 33+ year old ungrafted vines from both Lujan de Cuyo and La Consuta in the Uco Valley.

Rose of Malbec 2012 12/750ml

La Posta

### Mendoza, Argentina

\$120



At la posta del vinatero, or "tavern of the grape grower" a handful of growers converge to drink wine and speak passionately about their soils, their vines, and their quest for superior flavors in their grapes. La Posta is made solely from these growers' special grapes, and these vineyard-designated releases are a salute to their hard work and skill.

Cocina Tinto201112/750ml\$136(Malbec/Bonarda/Syrah)Malbec Pizzella Vyd201012/750ml\$152

VINE CONNECTIONS

### Coquena



Coquena wines are produced by the sons of Arnaldo Etchart, one of the great wine pioneers of Salta Province. They believe that great wine comes from great grapes, and give special care to their low-yielding vineyards to create unique, truly pleasurable wines. These wines are made from ungrafted vines near Tolombón at just above 5,000 feet.

Malbec Cafayate	2011	12/750ml	\$168
Tannat Cafayate	2011	12/750ml	\$184

### Tacuil

### Salta, Argentina

TABLE 30

Salta, Argentina

Practicing Organic



The Dávalos Family has crafted Tacuil Wines since the early 1800's, passing their secrets and knowledge to each new generation. Fourth-generation owner, Raúl Dávalos, truly elevated the concept of terroir, exploring and cultivating high elevation vineyards, believing that these climates are optimal for the creation of ultra premium wines. The road to Tacuil winds skyward into the mountains to just over 8,200 feet where you will find the highest elevation estate vineyards in the world. Tacuil is a place of incredible natural beauty, blessed with a climate that is ideal for the cultivation of wine grapes. It is also one of the rare instances of a winery that has its own appellation (Valle Tacuil). They use no oak, only use wild yeast, and are literally "off the grid". A singular estate.

RD Valle Tacuil20116/750ml\$196(80% Malbec, 20% Cabernet Sauvignon)

## TIONS

Presented by Jonas Carlson, Kelley Rochna & Drew Kligman

Presented by Jonas Carlson, Kelley Rochna & Drew Kligman

### Susana Balbo

### Mendoza, Argentina

Practicing Organic



In a country dominated by male winemakers, Susana Balbo stands out not only for her gender, but for her incredible skill and experience. She has been making wine since she earned her enology degree in 1981, and she has probably produced a wider variety of wines than any other winemaker in Argentina. Susana was the first Argentine winemaker to be hired as a consultant to make wine outside of Argentina. She has made wine in Australia, California, Chile, France, Italy, South Africa, and Spain, and she spends a month each year in a different wine region of the world studying with local winemakers and growers. Susana's Signature wines are the ultimate expression of her skill and vision. Top barrel selections from her overall production are complex and powerful, yet with an elegance and finesse that only Susana can achieve quite so perfectly. Susana strives for balance in her wines, with layers of complexity coming from the individually fermented varietals.

Cabernet Sauvignon 2010 12/750ml \$216

<u>Tikal</u>

### Mendoza, Argentina



Tikal is owned by Ernesto Catena, son of Argentine wine pioneer Nicolas Catena. There are few wine brands that reflect the sensibilities of their owner more than Tikal. Ernesto pursues all that gives pleasure in life. The style of his wines are an expression of emotion rather than intellect. Ernesto named this particular wine "Amorio" (Love Affair) to convey the deep and enduring feelings that both he and the Argentine people have toward the delicious Malbec grape.

CLOCK N.

Amorio

2010 12/750ml \$280

VINE CONNECTIONS

Presented by Jonas Carlson, Kelley Rochna & Drew Kligman

### Mendel

Presented by Anabelle Sielecki



Proprietor and longtime wine lover, Anabelle Sielecki, diligently tracked down the very best talent Argentina had to offer when seeking Mendel's winemaker, and with utmost charm and perseverance, brought Roberto de la Mota on board. Roberto, son of legendary winemaker Raul de la Mota, has an impressive winemaking record and a lifetime of winemaking education and practice. Together, they choose the best blocks from their ancient vineyards, and every artisan winemaking step is rigorously performed.

Lunta is a new addition made by Santiago Mayorga (Roberto's protégé) from 80+ year old, ungrafted Malbec vines located in the Lunlunta Hills.

Semillon	2012	6/750ml	\$120
Lunta Malbec	2010	12/750ml	\$168
Malbec	2010	12/750ml	\$256
Unus (Malbec/Cabernet Sauvignon)	2010	6/750ml	\$208
Finca Remota <i>(Malbec)</i>	2009	3/750ml	\$240

Mendoza, Argentina

TABLE 30

**RARE WINE CO.** *Presented by Blake & Kathleen Murdock* 

### Descendientes de J. Palacios

Presented by Ricardo Perez

Practicing Organic & Biodynamic

**Bierzo**, Spain

TABLE 32



Along with uncle Alvaro Palacios, Ricardo Perez is largely responsible for the meteoric rise of the Bierzo appellation. Starting in 1999, they pain-stakingly rehabilitated vineyards of ancient Mencia throughout Bierzo. In the town of Corullón, Alvaro and Ricardo believe they have found a unique combination of soils, old vines, and a distinctive variety that will yield their own grands crus. The Corullón assemblage makes a strong case for the town's special status. It offers generous Mencia fruit, but tempers it with restraint and precision not often found in other Bierzos. Since 2001, the pair have made miniscule quantities of single vineyard wines from this special zone.

Petalos (Mencia)	2010	12/750	\$176
Corullon (Mencia)	2010	12/750ml	\$384
Moncerbal (Mencia)	2010	12/750ml	\$899

### **Alvaro Palacios**

Presented by Ricardo Perez

Priorat, Spain Practicing Organic & Biodynamic



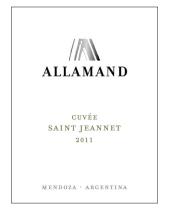
If anyone embodies the promise and spirit of "The New Spain", it is Alvaro Palacios. Along with Peter Sisseck of Dominio de Pingus, Alvaro is widely considered to be making some of the most important Spanish wines in a generation. Here in the Priorat, the soils are friable schist on steep, terraced slopes. The winery is practicing biodynamic and organic, the grapes are harvested by hand and the wines are not filtered. Les Terrasses is one of the most famous of his wines, and starting in 2007, the wine became "Velles Vinyes" or Old Vines only. This move cut the production of Les Terrasses by about 2/3rds and increased the quality of the wine tremendously.

Les Terrasses VV	2010	12/750ml	\$320
(60% Carignan, 30% Ga	rnacha, 5%	Cabernet Sauv	ignon, 5% Syrah)

Presented by Martin Castro

Allamand

Mendoza, Argentina Practicing Organic



Coming from a family with a longstanding tradition of "working the land", and after making wine at Navarro Correas, Cavas de Rosell Boher, and Chandon, Cristian Allamand is now making his own signature line of terroir driven natural wines. His main objective is to produce wines that clearly identify the different appellations where the Allamands own or manage vineyards and express, "to its fullest potential", the particulars of each distinctive area. To that end, Allamand has avoided using any chemical additives in his vineyards for many years, and prefers to plow the soils in his high-altitude vineyards. Starting with the 2009 vintage, Cristian Allamand has begun to bottle small amounts of his best wine from the vintage under a label called "H". Each year the wine may change but for 2009 it is a 60/40 blend of Malbec and Cabernet...as for why it is called "H" – ask Martin!

Cuvee Saint Jeannet	2012	12/750ml	\$112
Valle de Uco Malbec	2011	12/750ml	\$96
Н	2009	6/750ml	\$136

**RARE WINE CO.** *Presented by Blake & Kathleen Murdock* 

### Királyudvar

### Tokaj, Hungary

Practicing Organic



Located in Hungary's storied Tokaj region, Kiralyudvar shares the same ownership as the Loire's famed Domaine Hüet. The winery was started in 1997 by the Hwang family and has slowly become the reference point for riveting Tokaji dessert wines of the region. They also make a dry Tokaji from Furmint that is outstanding and unique in the world of wine.

Furmint Sec201112/750ml\$176Kiralyudvar Tokaji 6 Puttonyos Aszu20066/500ml\$336

### Auratus

RARE WINE CO.

Presented by Blake & Kathleen Murdock



Marcial Dorado set out to make the finest Albariño of all so he crossed the Minho river from his native Rias Baixas into Portugal. Near the town of Seixas, at the mouth of the river, he found a stunning ampitheater-shaped vineyard on a rare outcropping of schist. This became the Feital estate, the home of the Auratus wine.

Alvarinho-Trajadura 2011 (50% Alvarinho, 50% Trajadura)

2011 12/750ml \$136 ajadura)

### **Domaine Hüet**

### Vouvray, Loire

### Certified Biodynamic



Domaine Hüet is one of the great reference points not only of the Loire Valley, but of France in general. The style of the wines is very precise, mineraldriven Chenin (not to mention age-worthy), whether in the Sec, Demi-Sec or Moelleux style. They were also one of the early proponents of Biodynamic viticulture and have been certified since the early '90s. Vinifications occur in a combination of tank and (older) wood, depending on the vintage and vineyard. The Hwang family continues the historic tradition of producing top quality, benchmark Vouvray.

Vouvray Demi-Sec Haut-Lieu 2007 12/750ml

### Pallus

### Practicing Biodynamics (in concersion)

Chinon, France



Bertrand Sourdais returned to his native Chinon in 2003, determined to take up the challenge of his beloved Cabernet Franc. His father's estate, Domaine de Pallus, is located in the heart of the appellation and is blessed with some of Chinon's choicest vineyards. With vines averaging over 35 years old, Pallus held all the potential Bertrand could hope for. Beginning with the 2003 harvest, Bertrand began his quest to find the ultimate limit for Pallus. As of 2010, Bertrand is converting the winery and his vineyards fully to biodynamic practices.

Pensees de Pallus Chinon 2010 12/750ml \$176

Vinho Verde, Portugal

TABLE 32

\$296

RARE WINE CO. Presented by Blake & Kathleen Murdock

### **René Rostaing**

### Rhône, France



Since 1991, René Rostaing has emerged as one of the Northern Rhône's most respected growers. Between 1991 and 1995, he assumed the vineyards of his uncle, the legendary Marius Gentaz, and his father-in-law, Albert Dervieux. From these two traditionalist titans, he also learned to value the noble qualities of classic Côte Rôtie. The wines have a good portion of whole clusters and are aged in mostly used demi-muids and barriques.

Cote-Rotie La Landonne 2009 6/750ml \$699

# Antidoto

RARE WINE CO.

Presented by Blake & Kathleen Murdock

### Ribera del Duero, Spain

**TABLE 33** 

Practicing Organic & Biodynamic

**Tuscany**, Italy

Practicing Organic



Bertrand Sourdais' goal is to capture the essence of the Soría region by sourcing from the best vineyard sites-many of which date from the time before Phylloxera—and by ultimately managing the viticulture himself. Wherever possible, he employs organic and/or biodynamic methods. Antidoto is Spanish for "antidote". Bertrand hopes this wine serves as an antidote to the many Ribera del Duero wines that substitute heavy-handed winemaking for a sense of place and variety.

Cepas Viejas (Tempranillo) 2010 12/750ml \$184

### Bernabeleva



Madrid, Spain



Bernabeleva or 'the path of the bear' is located in the ancient Celtic hunting grounds marked with stone bears North and West of Madrid. The estate is the dream of Vincente Alvarez-Villamil who purchased the land in 1926. It took until 2006, when his two great grand children brought that dream to reality. The estate's vineyards are now 84 years old and planted to Garnacha and Albillo in the best sub zone of the Vinos de Madrid DO known as San Martin de Valdeiglesias.

In this location, the soils are very poor - made up of decomposed granite - and at very high altitudes. These heights create very large diurnal temperature shifts and allow for very ripe yet fresh and elegant Garnacha. The vines and wines are looked after with great care by one of the young up and coming winemakers in Spain named Marc Isart Pinos. Marc works very responsibly adhering to principles of organics, biodynamics and natural winemaking.

Navaherreros Tinto 2010 12/750ml \$192 (Garnacha)

### Cerbaiona

Presented by Nora Molinari



For the past two decades, the public's idea of Brunello has increasingly been a modern wine, deeply colored, layered with oak, and delivering flavors not dissimilar to bold red wines from other regions and other countries. But long before Modernism came to Montalcino, Brunello was second only to Barolo as Italy's most revered wine precisely because it was unlike any other wine in the world - possessing a warm autumnal color, uniquely compelling forest-floor aromas and an opulent texture of pure velvet, unadorned by flavors of new wood. The more we taste Brunello, the more we understand the wines most deserving of our reverence are those of a handful of surviving traditionalists who continue to make such wines, and to do so at the very highest level. One of the very greatest of these is Diego Molinari's tiny Cerbaiona estate.

Rosso di Montalcino	2010	6/750ml	\$252
Brunello di Montalcino	2008	6/750ml	\$899



**RARE WINE CO.** *Presented by Blake & Kathleen Murdock* 

### Montepeloso

### Tucscany, Italy

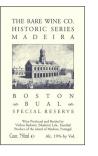


Tucked away in the hills of Suvereto near Bolgheri on the Tuscan Coast – one of the hottest areas in Tuscany – is the 15-acre Montepeloso estate. The wine-maker, Swiss-born Fabio Chiarelotto, admits about his wine that it's "easy to produce concentrated wines in such a hot climate...but it's much harder to achieve elegance and finesse." In order to take full advantage of the terroir's potential, he overhauled the vineyards in 1997 – retraining, pruning, and even regrafting many vines. In the cellar, he does relatively short macerations, employs natural yeasts during fermentation, and bottles without filtration.

A Quo 2011 12/750ml \$196 (30% Cabernet Sauvignon, 30% Montepulciano, 20% Sangiovese, 10% Marcellan, 10% Alicante Bouschet)

### **Rare Wine Historic Series**

Presented by Blake & Kathleen Murdock



RARE WINE CO.

The Rare Wine Co. is America's leading importer of great, vintage Madeira. In 2001, Rare Wine created their Historic Series blends to offer something the market had been missing - affordable Madeiras with real vintage character. RWC is buying small lots of old wines on the island and blending to enhance vintage and varietal character. RWC's owner, Mannie Berk, has made a career out of tracking down and importing elusive, ancient, vintage Madeiras — a task made ever more challenging by the slowly diminishing stocks on the island. He is considered by many to be the most authoritative American scholar on the subject of these wines.

NV

Boston Bual

### Bussola

### Veneto, Italy



Tommaso Bussola took over over his uncle's Valpolicella estate—with its prized old vineyards in the heart of the Classico zone—in the mid-1980's. While vineyard work came naturally to him, he experimented relentlessly, and absorbed information and ideas from every source available. With each passing vintage, his wines came to show more polish, finesse, intensity, and personality. By the late nineties, his style had matured, and his wines had become world-famous for their incredible intensity of fruit. Like other top Veneto winemakers, he uses new barrels, but any hint of new wood is hidden by cascades of lush, opulent fruit.

Valpolicella Classico Superiore TB 2007 12/750ml \$320 (50% Corvina and Corvinone, 40% Rondinella, 10% other varieties)

### Ricardo Freitas Signature (Barbeito) Madeira, Portugal



It is ironic that among major producers of Madeira, the youngest firm has the most impressive stock of very old wines not only on the island of Madeira, but in the world. Vinhos Barbeito was founded in 1946 by Mario Barbeito de Vasconcelos, a wealthy businessman. The firm's incredible range of old vintages today is due to his foresight as he went around the island buying up large quantities of privately owned wine – some of it dating back to the 18th Century. Today the firm is headed by his grandson Ricardo Freitas who is both the protector of his grandfather's collection, and also continues to expand it. In addition, Ricardo is making his own Madeiras, becoming both a revolutionary for breaking with some traditions, and at the same time, a press darling for their superb quality.

Single Harvest 2000 (*Tinta Negra Mole*) 2000 12/500ml \$420

87



Madeira, Portugal

### Douro & Porto, Portugal

Practicing Organic

Presented by Verena Niepoort

Niepoort



While several notable Scottish and English families emigrated to the Douro valley in the 18th century, other Port-importing countries had their share of emigrants, which is how the Niepoorts arrived from the Netherlands. Dirk Niepoort now runs the family firm with a dedication and enthusiasm that has made him one of the most popular figures in the wine trade.

In addition to a great Port tradition, Dirk has proven that worldclass dry wines can be made in the Douro as well. The dry wines include whites Redoma and Redoma Reserva, and reds Vertente, Redoma, Batuta, and Charmes. "Wine & Spirits" magazine named Dirk as one of the 50 "Most Influential Winemakers of 2004," and Niepoort as "Winery of the Year."

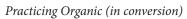
Redoma Branco	2011	6/750ml	\$104
Twisted Tinto	2010	12/750ml	\$144
Vertente Tinto	2010	6/750ml	\$112
Redoma Tinto	2010	6/750ml	\$192
Charme Tinto	2010	6/750ml	\$336
Batuta Tinto	2010	6/750ml	\$336
Ruby	NV	12/750ml	\$128
LBV	2008	6/750ml	\$112
20 Year Tawny	NV	6/750ml	\$336

### OPEN YOUR MIND AND TASTE

### **Bohigas**

Presented by Maria Casanovas

POLANER SELECTIONS





Fermí Bohigas is a family-owned winery that has roots dating back to the 13th century. The estate is located in the town of Òdena in the River Anoia valley, about 45 minutes west of Barcelona. The current family and their ancestors have been growing grapes and making wines at this location consecutively since 1290. Their first bottling took place in 1870. They first used the name "Bohigas" on a wine label in 1978. Today, the family's estate encompasses 300 hectares of which 110 are split between two separate vineyard properties, named "Can Maciá" and "Can Batllevell", both of which have their own cellars. Current owner is Jordi Casanovas Bohigas, who carries on the family tradition of producing high-quality wines from 100% estate-grown grapes.

Blanc de Blancs Xarel-lo	2012	12/750ml	\$96
Brut Reserva Cava (Xarel-lo, Macabeo, Parellada)	NV	12/750ml	\$144
Brut Rosat Cava (Trepat)	NV	12/750ml	\$144

TABLE 35

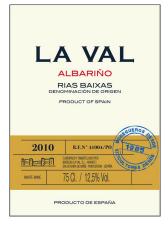
**Riax Baixas**, Spain

### POLANER SELECTIONS

### TABLE 35

### La Val

Presented by Inés Oro



Bodegas La Val was established in 1985 and was one of the first wineries in Rias Baixas. Unusual for the area, La Val only uses its own estate grown grapes rather than buying them from local growers. They own 150 acres of Albariño most of which are located in the Condado do Tea sub-region. The vineyards are trained in the pergola system which, in this very humid and rainy climate, allows for better air flow and ripening. The particular micro-climate of their main holding in Condado do Tea allows them to be the first winery to open the harvest, which is typically in the first half of September. Jose Maria Ureta is the current winemaker and he is extremely well respected in the D.O. and considered to be one of the young up-and-comers.

Garnacha

2011 12/750ml \$88

Albariño

2011 12/750ml \$136

### Navarra, Spain

Presented by Inés Oro

Lurra



Lurra or "terroir" in Basque comes from the appellation of Navarra in the heart of the Basque Country and sheep country - hence the label! This region is located in the northeast of Spain and lies in between Rioja and the French border. The region is quite large and spans from the areas close to the Atlantic, where it is very cool, to the south, where it is more continental in climate. The Garnacha vineyards for Lurra are from the southern section where it is warmer but also fairly high in altitude about 1,300 feet on average. The soils here are a combination of chalk and clay. The Lurra Garnacha is made very simply in stainless steel and sees no oak aging so that it is a pure expression of its terroir.

## Utiel-Requena, Spain

Practicing Organic

Presented by Inés Oro

Temperamento



Temperamento is made from the Bobal grape grown in Utiel-Requena. The D.O. of Utiel-Requena is located in Valencia in south eastern Spain. This area has a very warm Mediterranean climate, but the vineyards here are moderated by being at very high altitudes.

Bobal is the indigenous grape to this area and can be a very challenging variety to grow. Its vigor must be curbed in order to produce quality wines. Bodegas Sierra Norte which makes Temperamento, has very old vines of Bobal (many exceeding 60 years of age) that it farms organically near the town of Camporrobles.

### Antxiola

Presented by Fernando Rojo

POLANER SELECTIONS



TABLE 35

### Getariako-Txakoli, Spain

Practicing Organic

The winery was founded in 1989 the same year that the DO of Getaria txakolina was founded. The Errasti family has been growing grapes and making wine from these vineyards for over 40 years working with the local varieties of Hondarrabi Zuri and Hondarrabi Beltza. The vineyards and winery are near the coast line among rolling hills at about 90 meters above sea level. The sunniest and windiest slopes are the ones planted to vines so that the grapes can get ripe and also remain dry and avoid fungal and rot issues. All work in the vineyards is done by hand including harvest. Fermentation takes place naturally in stainless steel tanks over a period of about 20 days. The wine is then bottled while young to retain some of its natural effervescence.

Bobal

2010 12/750ml \$136

Getariako-Txakolina (Hondarrabi Zuri & Beltza) 12/750 \$136

Monterrei, Spain

### POLANER SELECTIONS

### TABLE 36

### **Finca Os Cabatos**

Presented by Manuel Mendez



The Mendez family has been making wine and working the land in Galicia's Ribeiro region in Northwest Spain for 30 years. In 2006, the family purchased the Tapias vineyard in Monterrei which is in Galicia. This vineyard is planted with Godello on slate based soils. From these grapes they make a wine called Finca Os Cobatos which is 100% Godello fermented in stainless steel using native yeasts and then aged on the lees for two months and bottled without malolactic fermentation.

### **Rey Santo**

Presented by Yolanda Alonso



Bodega Javier Sanz was founded in the beginning of the 19th century by Sanz's great-grandfather, Agustín Nanclares. It is located on the left bank of the Duero River in La Seca in the middle of the Castilla-León plateau at high elevations of 2,300 feet. The winery dedicates itself to the production of high quality wine from meticulously cared for vineyards, most of which were planted over 50 years ago.

The estate covers 250 acres with soils comprised of small stones and sand on the surface for about 7-8 meters, followed by a layer of clay and then a subsoil of limestone underneath. This soil structure helps to impart a core of minerality to each of the wines. The emphasis of the estate's holdings are older plantings of the indigenous Verdejo varietal, 138 acres in total. The rest of the vineyards are made of Viura (60 acre), Sauvignon Blanc (34 acres) and Tempranillo (24 acres). The vineyards are farmed sustainably.

Godello

2012 12/75ml \$104

Rey Santo Rueda (Verdejo/Viura) 2012 12/750ml \$96

### Rueda, Spain

**Rioja**, Spain

### POLANER SELECTIONS

### TABLE 36

Mallorca, Spain

### Zuazo Gaston

Presented by Alberto Anoz



Located in the little village of Oyon in Rioja Alavesa, Bodegas Zuazo Gaston is a family winery managed by Prudencio Zuazo Gaston, where artisan quality wines are produced using family-owned vineyards. Their vineyards encompass 50 hectares of calcareous clay soil and limestone where they cultivate Tempranillo, Garnacha, Mazuelo, Graciano and Viura grape varieties. The vines are an average age of 30 years, and are located about 450 meters above sea level, taking advantage of a southern orientation and long, sunny days.

Vendemia Seleccionada	2011	12/750ml	\$88
(95% Tempranillo, 5% Graciano)	)		

Crianza 2009 (95% Tempranillo, 5% Graciano) 12/750ml \$136

### Jose Luis Ferrer

Presented by Xavier Cartaña

Añada	Roble



Crianza Mallorca

Ferrer's vineyards are situated in the DO of Binissalem, about 25 km outside of the capital, Palma. The soils here are a reddish-colored limestone locally known as "Cal Vermell", and give the wines a refreshing minerality. The majority of their holdings are planted in the local indigenous varietals, Manto Negro and Callet with tiny percentages of Tempranillo, Syrah and Cabernet Sauvignon that are added for complexity. The grapes are harvested by hand, destemmed, and fermented in tank, predominantly with indigenous yeasts (30% of the Roble is done with inoculated yeast only). American oak is used for ageing.

The wines of Ferrer reflect their Mediterranean roots. They are somewhat brash and bold, with somewhat of a young Bandol-like attitude. But like all "Island wines", they have their own unique soul and flavor profile.

Añada Roble Mallorca201012/750ml\$136(90% Manto Negro, 5% Tempranillo, 5% Cabernet Sauvignon)

2009 12/750ml \$192

(53% Manto Negro, 22% Cabernet Sauvignon, 19% Tempranillo, 3% Callet, 2% Syrah)

### POLANER SELECTIONS

### TABLE 38

Jerez, Spain

### Algueira

### Ribeira Sacra, Spain

Presented by Fernando & Fabio Gonzalez Perez

Practicing Organic & Biodynamic



Located on the steep banks of the river Sil in the majestic beauty of Ribeira Sacra lies Adega Algueira. At the top of the banks, amongst chestnut and oak trees, lies the winery built in the Romanesque style to mimic the monasteries crafted by monks in this area back in the 12th Century. Here the vineyards are on very steep inclines and planted on terraces made from pure schist soils, much like Cote-Rotie or the Mosel. The slate soils, steep inclines and tempering effects of the river provide the perfect micro climate for producing truly special and unique wines.

Algueira Brandan Blanco (100% Godello)	2011	12/750ml	\$160
Algueira Mencia	2011	12/750ml	\$136
Algueira Pizarra (100% Mencia)	2010	6/750ml	\$192
Algueira Merenzao (100% Trousseau)	2010	6/750ml	\$200
Algueira Brancellao	2010	6/750ml	\$192
Algueira Fincas (Souson & Caiño)	2010	6/750ml	\$220

### Valdespino

Presented by Jaime Gil



The heart of Valdespino is its vineyards. They are the only sherry house to make single vineyard wines. The vineyard, Macharnudo, is one of the "grand crus" of Jerez, located at the highest altitude and on pure Albariza soils (bright white chalk). The single vineyard Macharnudo wines are part of the Grandes Pagos de España, an elite group of very special vineyard sites and Valdespino is the only sherry house with this status.

Manzanilla Deliciosa	NV	6/750ml 12/375ml	\$96 \$96
Fino Inocente	NV	6/750ml 12/375ml	\$112 \$120
Amontillado Tio Diego	NV	6/750ml	\$104
Palo Cortado Viejo Calle Ponce	NV	6/750ml	\$180
Oloroso Viejo VOS Don Gonzalo	NV	6/750ml 12/375ml	\$180 \$200
Oloroso VOS Solera 1842	NV	6/750ml 12/375ml	\$180 \$200
Moscatel Promesa	NV	6/750ml	\$120

### POLANER SELECTIONS

### TABLE 39

### Leo Steen

Sonoma, CA

Presented by Leo Hansen



Leo Hansen was born and raised in Denmark. His father was a chef and hotelier, and food and wine have always been a part of his life. Leo's first career was as a sommelier in some of Europe's best restaurants including Kong Hans which was Copenhagen's first one-star Michelin guide restaurant. Having caught the wine bug, Leo came to the United States in 1999 to check out the food and wine scene, and never went back! He migrated to the Sonoma wine country, and soon got a job as a waiter and sommelier and ultimately a wine buyer at the wine-centric Dry Creek Kitchen and Cyrus restaurants in Healdsburg. He later began working at Stuhmuller winery in the Alexander Valley, and started making a bit of his own wine, at the Stuhmuller facilities, in 2004

All Leo Steen wines are from hand-harvested grapes fermented with indigenous yeasts. The Chenin Blanc ferments in stainless steel tanks, and then ages for 3-4 months in neutral barrels and is bottled with only about 20-25% malolactic completed. The Calpella ferments in tank and then is aged for 8-9 months in 25% new French oak and the rest in neutral puncheons.

Chenin Blanc Dry Creek Valley	2011	12/750ml	\$184
Chenin Blanc Dry Creek Valley	2012	12/750ml	\$184
Calpella Red (Carignan & Petite Syrah)	2011	12/750ml	\$196

### Lucques

Presented by Pax Mahle & Susan Larossa

Sonoma, CA Practicing Organic



Lucques represents our commitment to maintaining the highest quality standards in our principal brands. These delicious blends may be press lots, declassified barrels or bits and pieces of a trial or experiment from the cellar or even a section of a single-vineyard that was underperforming and harvested in isolation. These hand made wines are blended and cared for in the same cellar and by the same hands as our top wines. We have bottled these wines for immediate consumption and priced them for daily drinking.

Lucques Blanc (50% Chardonnay, 20% skin-fe	2010 ermented	12/750ml Viognier, 20%	\$220 Marsanne,	10% Roussane)
Lucques Rose (65% Trousseau Gris, 35% Pin	2012 ot Noir)	12/750ml	\$184	
Lucques Rouge (60% Syrah, 40% Grenache)	2010	12/750ml	\$220	

### POLANER SELECTIONS

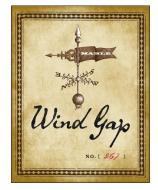
### TABLE 40

### Wind Gap Wines

Presented by Pax Mahle & Susan Larossa

### Sonoma, CA

Practicing Organic



Wind Gap is an exciting project by Pax and Pam Mahle. The winery is focused on producing honest, authentic and compelling wines from special vineyard sites. They source from vineyards throughout California: from the limestone and granite soils of Chalone, to the shale and limestone blanketed hills of western Paso Robles, to the windy, cold Sonoma Coast. Many of their vineyards are planted along or are directly influenced by one wind gap or another. These geological breaks in the coastal hills funnel cooling wind inland and strongly influence the growing and ripening of their grapes. It seemed only fitting that their name should celebrate the forces of nature that shape their wine!

They harvest low-yields, ferment with natural yeasts and partially with stems on certain varieties. Pump-over and pump-downs are done manually, if ever, and are designed to extract a balance of tannins and fruit. Fermentation and aging occurs in a selected combination of concrete, stainless steel, and old neutral French oak.

Trousseau Gris RRV	2012	12/750ml	\$220
Chardonnay Yuen Central Coast	2009	12/750ml	\$336
Pinot Gris Windsor Oaks Vyd	2011	12/750ml	\$320
Pinot Noir Sonoma Coast	2011	12/750ml	\$336
Old Vine Grenache Sceales Vyd	2011	12/750ml	\$336
Wind Gap Syrah Sonoma Coast	2010	12/750ml	\$336

### Calera

Presented by Marta Rich



### Mt. Harlan, California

Certified Organic

Calera is one of the greatest benchmarks in the world of California wines. They are a producer that epitomizes what Polaner Selections is all about – traditionally made wines (lots of stems and acidity) that have an amazing amount of soul, clarity and balance.

Owner and winemaker Josh Jensen was mentored in Burgundy prior to founding Calera in 1975. He planted his first vineyards using selected cuttings from Burgundy; subsequent vineyards are created from massale selections from older plots. The estate is Certified Organic, founded on limestone-based soils at 2,000-2,500 ft. elevations on Mt. Harlan, located 25 miles east of Monterey Bay. The winemaking is non-interventionist: the grapes are all handharvested and then gravity-fed into neutral oak barrels for the whites and open top fermenters for reds. For the Pinot Noirs, the must is vinified whole-cluster with 100% natural yeasts and minimal racking. The wines are fined and filtered only when necessary. [NY only]

Chardonnay Central Coast	2011	12/750ml	\$184
Viognier Mt Harlan	2010	6/750ml	\$152
Pinot Noir Central Coast	2011	12/750ml	\$240
Pinot Noir De Villiers Mt Harlan	2010	6/750ml	\$208
Pinot Noir Ryan Vyd	2010	6/750ml	\$208
Pinot Noir Selleck Vyd	2003	6/750ml	\$400

### L'Angevin

### Russian River Valley, CA

Presented by Alan Peirson

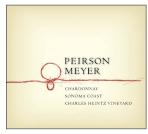


L'Angevin is a joint venture between winemaker Robbie Meyer and Alan Peirson, who spent a combined total of 25 years helping Peter Michael Winery become one of California's most renowned Chardonnay producers. In 2001, they left to make L'Angevin, which is a French family name of Robbie's, from "Ange" and "Vin," or "Angel wine". Their inspiration for leaving? Robbie and Alan had discovered a plot of 30-year-old Chardonnay vines on the eastern side of the Russian River Valley. They suspected that the relatively cool, fog-influenced, gravelly vineyard would help them make the kind of Chardonnay they love to drink -- rich with good acid and balanced minerality. They craft the wines with artisanal Burgundian techniques they learned at Peter Michael -- natural yeast fermentation, 100% malolactic fermentation, extended aging on lees (15-16 months), and unfined/unfiltered bottling.

Chardonnay RRV	2010	12/750ml	\$360
Chardonnay Laughlin Family RRV	2010	12/750ml	\$396
Pinot Noir RRV	2010	12/750ml	\$396

### **Peirson Meyer**

Presented by Alan Peirson



Peirson Meyer is their companion label, named after the two families of L'Angevin. These are small-lot artisan wines produced from small, diligently-farmed vineyards in the Sonoma Coast and Napa Valley.

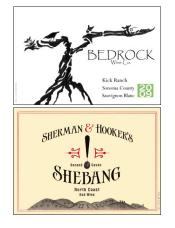
Sauvignon Blanc Napa	2011	12/750ml	\$280
Chardonnay Charles Heintz	2010	12/750ml	\$520
Cabernet Sauvignon Napa	2009	12/750ml	\$799

OPEN YOUR MIND AND TASTE

Sonoma & Napa Valley

### Bedrock

Presented by Chris Cottrell



Morgan Twain-Peterson is the brains and energy behind Bedrock, an itsy-bitsy winery that started out making wine in a converted chicken coop. The focus for Bedrock is old-vine Sonoma sites. The fruit is hand pitch-forked into the destemmer, fermented in open top redwood containers and stainless vats using only native yeasts. Due to the inherent low yields of these old sites, production is always low for these wines.

Sherman & Hooker Shebang is a project by Morgan Twain-Peterson, named after the two Civil War generals who founded Bedrock Vineyard in 1854. It is a blend of declassified Syrah, Petite Sirah, and Zinfandel from Bedrock Wine Co., along with selected bulk lots from other small producers.

Shebang White	NV	12/750ml	\$128
Sauvignon Blanc Kick Ranch	2012	12/750ml	\$228
Rose of Mourvedre Ode to Lulu	2012	12/750ml	\$196
Shebang Red	NV	12/750ml	\$128
Syrah North Coast	2011	12/750ml	\$240
Zinfandel Old Vines Sonoma Valle	ey 2011	12/750ml	\$264
Zinfandel Saitone Ranch	2011	12/750ml	\$360
Heritage Red Pagani Ranch	2011	12/750ml	\$360

TABLE 41

TABLE 41

### POLANER SELECTIONS

### POLANER SELECTIONS

Fleur de California

# Northern California

**TABLE 42** 

**Orin Swift** 

### Northern & Central Coast, CA

Presented by Tom Traverso



The wines of Dave Phinney and Orin-Swift Cellars capture the imagination in a way unlike almost any we know of. It all starts with some of the most intriguing and compelling labels and packaging in the business. The wines themselves of course deliver on their promise as well. They are unapologetically full-flavored and intense, yet with a backbone of structure that holds it all in place. Dave is not afraid to mix vineyards, varietals and even appellations to create the desired alchemy for each and every wine. He is ultra strict with his selection, however, and will always de-classify a wine or even skip a release entirely if it is not up to his standards.



On behalf of Dave Phinney of Orin-Swift Cellars, we are pleased to announce the new joint venture called Locations. Constructed to be an international portfolio, it consists of a series of wines featuring provincial character combined with individual personality. The offerings will originate from Spain (E), France (F), Italy (I), and beyond.

[NY only]

Locations F-1 French Red Wine	2011	12/750ml	\$160
Locations I-1 Italian Red Wine	2011	12/750ml	\$160
Abstract Napa/Sonoma	2011	12/750ml	\$280
Palermo Cabernet Sauvignon (Extremely Limited)	2011	12/750ml	\$348
D66 VdP Cotes Catalanes	2010	12/750ml	\$360

Presented by Joe Nagan



With an enthusiasm for the red wines of Burgundy and confidence in California's potential for producing world-class wines, Francis & Kathy Mahoney have realized a dream: growing fine Burgundian Pinot Noir in the Northern California soil and climate.

On a modest budget, a small, functional winery was built in 1972. Francis knew that his best tool was his palate. Calling on his experience in the cellars of Burgundy, the profile of superb Pinot Noir was in his memory, soon to be expressed at Fleur de California Winery.

Chardonnay North Coast	2011	12/750ml	\$136
Pinot Noir Rose North Coast	2012	12/750ml	\$144
Pinot Noir Carneros	2011	12/750ml	\$152
Petite Sirah North Coast	2009	12/750ml	\$144

### **Mahoney Vineyards**

Presented by Joe Nagan



In 1972, a time when most California Pinot Noir was unremarkable, Francis Mahoney was among the first to produce noble wines from the now-renowned region of Carneros at Carneros Creek Winery. Mahoney Vineyards blossomed from Francis Mahoney's desire to grow and produce Pinot Noir which would evoke in him the same passion as that of Burgundy. Together with winemaker Ken Foster, Francis has expanded focus of his various projects to include Petite Sirah from the Central Coast, and Chardonnay, Vermentino, and other Italian varieties from Carneros.

Vermentino Las Brisas	2012	12/750ml	\$144
Pinot Noir Carneros	2009	12/750ml	\$208

OPEN YOUR MIND AND TASTE

TABLE 42

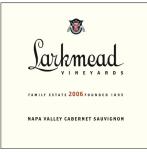
### POLANER SELECTIONS

Napa Valley, CA

Napa, CA

### Larkmead

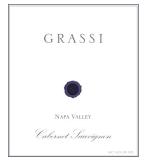
Presented by Lauren Marsh



Larkmead was one of the earliest founders of the Napa Valley Vintners Association and is proud to be embarking on their third century of crafting 100% Estate grown, 100% Napa Valley wines. This wonderfully diverse site is located on Larkmead Lane in the Northern part of Napa Valley. Andy Smith, the talented winemaker of DuMOL, crafts stylish, complex wines reflective of this historic site.

### Grassi

Presented by Cassandra Grassi



Grassi is a small, estate Cabernet Sauvignon producer from Atlas Peak in Napa Valley. Mark Grassi is originally a builder by trade, and he is responsible for the construction of many of the wineries in the valley, including Ovid. He bought this plot of land in 1989 and, in 2002, with the help of Harlan vineyard manager Mary Maher and Peter Franus of Franus Wines, Mark and Jami Grassi planted their first Cabernet Sauvignon vines

Cabernet Sauvignon Napa (Extremely limited) 2010 6/750ml \$320

Cabernet Sauvignon Napa

12/750ml \$496

TABLE 43

### POLANER SELECTIONS

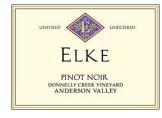
### TABLE 43

### **Elke Vineyards**

### Anderson Valley, CA

Central Coast, CA

Presented by Mary Elke



### Elke Vineyards creates elegant, age-worthy Pinot Noir from their family-owned vineyards in California's premiere Anderson Valley, with the help of artisan winemaker Tom Farella.

Mary Elke tells it best: "There's a balance in both life and wine that I try to reflect in the vineyard. My Pinot Noir has complexity and a vibrancy that shows off its terroir in the Anderson Valley. Our Donnelly Creek Vineyard is proof of something I never thought I'd see out here in the rural countryside: location, location, location."

Pinot Noir Boonville Barter Anderson Vly	2011	12/750ml	\$208
Pinot Noir Donnelly Creek Anderson Vly	2009	12/750ml	\$296

## Foxglove

Presented by Jim Varner



### The Foxglove wines are made by Bob Varner, also the winemaker at Varner Wines. Beginning with their first vintage in 1991, Bob sources the wine from a variety of places, all of which are in Edna Valley. The resulting wines are excellent values for the customer who loves the Varner estate wines.

Chardonnay San Luis Obispo	2011	12/750ml	\$144
Cabernet Sauvignon Paso Robles	2011	12/750ml	\$144
Zinfandel Paso Robles	2011	12/750ml	\$144

## Varner & Neely

Presented by Jim Varner



### Santa Cruz Mountains, CA

Practicing Organic

In 1980, twin brothers Jim and Bob Varner began their labor of love when they planted Spring Ridge Vineyards in Portola Valley in the northern part of the Santa Cruz Mountain Appellation. They produce wine for their Varner label from here, as well as Neely, a joint-venture between the Varners and Dr. Neely, the owner of Spring Ridge. This vineyard is made up of several separate blocks of vines, each with its own microclimate and soil. It has been dry farmed since 1988, and insecticides have never been used. The grapes are hand-harvested only in the morning into small lug boxes to allow natural cooling of the juice. Bob works in the rows during each harvest, insuring that sorting is done at the vine rather than at the winery. The wine is treated as naturally as possible, using indigenous yeast and malolactic bacteria from the vineyard. Rather than fining and filtering, the barrels are hand-racked, using a fontaine d'aspiration from Burgundy and a hand-cranked barrel lifting device. With this method, the lees are not disturbed and the wine is clarified without filtration.

Varner Chardonnay Amphitheater Santa Cruz Mtn (Extremely limited - June arrival)	2011	12/750ml	\$396
Varner Chardonnay Home Block Santa Cruz Mtn (Extremely limited - June arrival)	2011	12/750ml	\$396
Varner Chardonnay Bee Block Santa Cruz Mtn (Extremely limited - June arrival)	2011	12/750ml	\$420
Neely Chardonnay Holly's Cuvee Santa Cruz Mtns (Extremely limited - June arrival)	2011	12/750ml	\$420

### POLANER SELECTIONS

### TABLE 45

### **Arnot-Roberts**

Presented by Duncan Meyer & Nathan Roberts

### Sonoma, CA

Practicing Organic



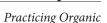
Arnot-Roberts Wines is a joint project of Duncan Arnot Meyers and Nathan Lee Roberts. Their goal is to make natural wines that express the uniqueness and beauty of their variety and location. To accomplish this, they draw on Duncan's years of experience in some of California's greatest wineries, Nathan's craftsmanship as a cooper and the distinctive vineyards of a few meticulous Northern California grape growers.

The hard work and dedication of this dynamic duo paid off this year as they were named "Winemakers of the Year" in the San Francisco Chronicle!

Rose	2012	12/750ml	\$220
Syrah North Coast	2011	12/750ml	\$320
Syrah Clary Ranch	2011	12/750ml	\$420
Syrah Griffin's Lair	2011	12/750ml	\$496
Cabernet Sauvignon Bugay	2010	6/750ml	\$380
Cabernet Sauvignon Clajeux	2010	6/750ml	\$380
Cabernet Sauvignon Fellom Ranch	2010	6/750ml	\$380

## Kongsgaard

Presented by Alex Kongsgaard & Evan Frazier



Napa, CA



After 20 years of winemaking in the Napa Valley, John Kongsgaard launched his own brand of Chardonnay with the 1996 vintage. As former winemaker for Newton Vineyards, John had already become well known for creating California's first unfiltered Chardonnay. Since then, he and his wife Maggy have added Syrah Cabernet Sauvignon, Albarino and a Viognier-Roussanne blend to their portfolio of wines.

The core of their endeavor is the ten acre vineyard planted on a rocky hilltop in southeast Napa Valley which has belonged to the Kongsgaard family since the 1920's. For 50 years the volcanic slopes sustained a small herd of skinny cattle and provided the idyllic romping grounds for two generations of lucky kids including John. In the 70's John and Maggy planted eight acres to Chardonnay, adding an acre of Roussanne and Viognier in 1995 and the final acre of Cabernet Sauvignon in 2001 (which had its first crop in 2004).

Albarino Napa	2011	12/750ml	\$420
Chardonnay Napa	2010	12/750ml	\$849
Chardonnay Judge Napa	2010	12/750ml	\$1,799
Syrah Napa	2008	12/750ml	\$1,599
Cabernet Sauvignon Napa	2010	12/750ml	\$1,599

### TABLE 46

### **Drinkward Peschon**

### Sonoma & Anderson Valley

Presented by Lisa Drinkward



Lisa Drinkward and Francoise Peschon were introduced to each other by their children and became fast friends. They, in fact, liken their philosophy about wine to their philosophy of raising children, and named their wine "Entre Deux Meres" (between two mothers, in this case), "Give them a lot of tender loving care, nuture always, then let them go on to express themselves and become the unique individuals they were meant to be." They believe that gentle handling and minimalist intervention yields unique wines that are elegant and balanced -- a true expression of the roots.

Cabernet Sauvignon Napa (Extremely limited) 2010 12/750ml \$549

### **Morlet Family Vineyards**

### Sonoma Coast, CA

Presented by Luc Morlet



Winemaker Luc Morlet was born in France, but has become known in California for his work at Peter Michael Winery (where his brother, Nicholas is the winemaker, and he works on the winemaking team), Newton, and current Staglin Family Vineyard. He started Morlet Family Vineyards, his first solo project, in 2006 with his wife, Jodie.

Passionate for both the expression of the various California terroirs, as well as the continuous pursuit of the ultimate quality, Luc calls his winemaking philosophy "neo-classical laissez-faire without compromise." In other words, his is a non-interventionist winemaking style driven by an ongoing search for quality improvement. With over two decades of vintages under his belt (he worked 9 years in France, before coming to California), and with his own zest for innovation, Luc uses century old principles and classic Burgundy and Bordeaux methods, while adapting to California's natural conditions. Most items extremely limited.

La Proportion Doree (64% semillon, 34% sauvignon blanc and 2%	2011 muscadet	6/750ml	\$320
Chardonnay Ma Douce	2011	6/750ml	\$396
Chardonnay Ma Princesse	2011	6/750ml	\$440
Pinot Noir Coteaux Nobles	2011	6/750ml	\$440
Pinot Noir En Famille	2011	6/750ml	\$496
Syrah Bouquet Garni Bennett Valley	2010	6/750ml	\$440
Cabernet Mon Chevalier Knights Vly	2010	6/750ml	\$749
Cabernet Coeur de Vallee [To-Kalon] Napa	2010	6/750ml	\$849
Cabernet Passionnement Oakville	2010	6/750ml	\$1,099
Billet Doux Late Harvest Semillon	2009	12/375ml	\$840

### Sean Minor Wines

### Northern & Central Coast, CA

Presented by Sean Minor & Phil Tartaglione



Sean Minor has been in the wine business for 20+ years, starting at Beaulieu Vineyards and then moving to Oregon to run King Estate and Benton Lane wineries. He returned to California to oversee Renwood Winery and then started his own label in 2005.

The original name of the label was 4 Bears Winery (which refers to Sean's four children), but has transitioned to become Sean Minor Wines for his range of appellation wines. Sean is a "modified négociant", producing his wines primarily with purchased grapes but also small amounts of wine. Sean's goal is to keep costs down and yet maximize quality at every step. As Sean states, "My winemaking philosophy is to offer wines that exude quality and truly represent the appellation from which they're produced, yet are affordable for everyday enjoyment."

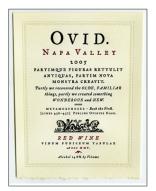
4B Sauvignon Blanc California	2011	12/750ml	\$128
4B Chardonnay Central Coast	2010	12/750ml	\$128
4B Pinot Noir Central Coast	2011	12/750ml	\$144
4B Cabernet Sauvignon Paso Robles	2010	12/750ml	\$136
Pinot Noir Carneros	2010	12/750ml	\$184
Cabernet Sauvignon Napa	2010	12/750ml	\$184
Napa Valley Red	2009	12/750ml	\$176

### Ovid

Presented by Austin Peterson



Practicing Organic



When Mark Nelson and Dana Johnson first drove up this hill in 1998 to look at an open parcel of land, they came around a corner and suddenly the view expanded to the whole of verdant Napa Valley as the birds see it--from 1,000 feet in the sky. As soon as they caught their collective breaths, Mark said, "This looks very promising."

The view and the incredible natural beauty of the land made it an irresistible home site for their family. Realizing many of their neighbors were making great wine, Mark and Dana began to explore the potential for grape growing on the land. They asked David Abreu, who planted and takes care of many of the great Napa Valley vine-yards, for advice. His excitement about the land and its potential for making profound wines was infectious, and the dream of Ovid began to take shape.

Napa Valley Red (Extremely limited) (30% Cabernet Franc. 58% ( 3/750ml \$440

(30% Cabernet Franc, 58% Cabernet Sauvignon, 8% Merlot, 4% Petit Verdot)

Gemstone

### POLANER SELECTIONS

### Napa Valley, CA

Practicing Organic



Presented by Molly Roberts

The Gemstone vineyard is comprised of nineteen micro-blocks planted to 5 clones of Cabernet Sauvignon, 2 clones of Merlot, 2 clones of Cabernet Franc, and 1 of Petite Verdot. The plantings were done with a variety of rootstocks carefully matched to the soils. Labor intensive cane pruning, meticulous canopy management and nutritional monitoring were employed.

In the winery, each micro-block is vinified separately, and then later blended to make the final wine. Anything that does not make the ruthless first selection, is blended into the second wine, Facets, or sold off in bulk. The result is a wine of the highest quality each year, with a true Gemstone vineyard "signature". In 2005, Philippe Melka, one of Napa Valley's best known consulting winemakers, became winemaker for Gemstone wines. Extremely limited.

Estate Red Wine, Napa Valley	2009	12/750ml	\$699
(71% Cabernet Sauvignon, 21%	Merlot, 4	% Petit Verdot,	4% Cabernet Franc)

Cabernet Sauvignon, Napa 2009 6/750ml \$649

### Carlisle

Presented by Jay Maddox

POLANER SELECTIONS



Carlisle Winery & Vineyards is the realization of a dream for long time home winemakers Mike and Kendall Officer. After a decade of producing award-winning wines at home for family and friends, they crushed their first "commercial" grapes in 1998. Focusing on Zinfandel and Rhone-based varieties, their goal is simple but ambitious: to produce small lots of world-class wines from some of California's most exceptional vineyards, many of them 80-100+years old, which they meticulously farm themselves.

Zinfandel Dry Creek Vly	2011	12/750ml	\$320
Zinfandel DuPratt Vyd Men- docino Ridge	2011	12/750ml	\$380
Syrah Papa's Block RRV	2011	12/750ml	\$380

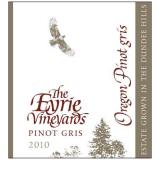
**TABLE 48** 

Evrie

### POLANER SELECTIONS

### Willamette Valley, OR

Practicing Organic



Presented by Jason Lett

The Eyrie Vineyards is one of the original historic wine estates in Oregon and by all accounts one of the most historic in this country. Eyrie Vineyards was officially founded by David and Diana Lett in 1966 when they planted their vineyards in the Red Hills of Dundee, about 30 miles SW of Portland. The Letts settled on the name Eyrie (EYE-ree) after the red-tailed hawks who make their home in the fir trees near the top of their original vineyard plantings. The winery was built in nearby McMinville and the first vintage to be produced and bottled was the 1970. And just five years later, in 1975, The Eyrie Vineyards produced the first American Pinot noir to compete successfully with the renowned Pinot Noirs of Burgundy. (Paris, 1979; Beaune, 1980).

In the winery, Eyrie's "gentle touch" vineyard philosophy is carried over in their winemaking approach. The "style" is based on picking grapes at that elusive point of maturity where true varietal characteristics are at their peak, but before they become over-ripe. In the winery great care is taken not to compromise these flavors. This means minimal racking, extended lees contact, complete and spontaneous native fermentations, no fining, minimal filtration, etc. This gentle treatment creates wines which are very approachable when young but also with a (now legendary) ability to age for decades.

Pinot Gris	2011	12/750ml	\$144
Pinot Gris Original Vines	2011	12/750ml	\$248
Chardonnay	2011	12/750ml	\$248
Chardonnay Reserve	2010	12/750ml	\$384
Pinot Noir (Pre-Release)	2011	12/750ml	\$308
Pinot Noir Marguerite Reserve	2000	12/750ml	\$720

### Johan

Presented by Dan Rinke

POLANER SELECTIONS



The farming philosophy of Johan Vineyards is to integrate natural farming methods with the most advanced viticultural research to produce the highest possible quality fruit that is true to its terroir. In 2010 Johan Vineyards received both Organic Certification from Stellar Certification Services and Biodynamic Certification from Demeter USA. The winemaker at Johan is Dan Rinke who previously worked at Rhys in California. The wines are made with all native fermentations and a limited use of new French oak. Because of the long, cooler growing season at the site they get very good lignification of the stems and therefore utilize a good percentage of whole cluster in the winemaking as well. The resulting wines are precise with a beautiful purity and a very savory element and moderate alcohols. The Johan wines are a food friendly, elegant style of Oregon Pinot Noir.

Gruner Veltliner	2011	12/750ml	\$220
Pinot Gris Willamette Vly	2011	12/750ml	\$196
Pinot Gris Drueskall Willamette Vly	2011	12/750ml	\$320
Pinot Noir Estate	2010	12/750ml	\$280
Pinot Noir Nils Reserve	2009	12/750ml	\$396

Willamette Valley, OR

Certified Biodynamic

TABLE 49

### POLANER SELECTIONS

### Holloran & Stafford Hill

### Willamette Valley, OR

Presented by William Holloran

### Practicing Organic & Certified Biodynamic



2010 Pinot Noir WILLAMETTE VALLEY OREGON Located in Oregon's Willamette Valley, Holloran is a small production label focusing on Pinot Noir, Chardonnay, and Riesling. Winemaker Mark Lagasse, practices organic and biodynamic farming and traditional Burgundian techniques, small lot fermentations, and minimal handling or processing. Nearly all the wines are vineyard-designated, and many of the vineyard holdings are 20-30 years in age. They are typically bottled unfined and unfiltered, to preserve their individual character and flavor. Total annual production is roughly 2,000 cases.

And don't miss Holloran's "second label" called "Stafford Hill." Unlike most second wines, it is made primarily from de-classified barrels from Holloran's estate production. An amazing value!

Stafford Hill Pinot Noir Eola-Amity Hills	2010	12/750ml	\$184
Holloran Pinot Noir Willamette Vly	2010	12/750ml	\$220
Holloran Pinot Noir La Chenaie Eola-Amity Hills	2010	12/750ml	\$240
Holloran Pinot Noir Le Pavillon Dundee Hills	2009	12/750ml	\$356

### J.K. Carriere

Presented by John Sillcocks



Practicing Organic

TABLE 50



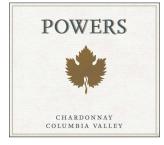
Jim Prosser established J.K. Carriere in 1999. His diverse background, everything from finance to the Peace Corps and winemaking stints around the world (including Domaine Roumier for the '98 harvest) has given him a worldly approach to winemaking. The name for the winery is the combined names of his grandfathers. Jim has four criteria that he applies to his selection in order of importance: #1the site including exposition, soil etc. #2-the farming-essentially the people who are working the land. #3-vine age and #4 is the clonal selection or mix in the vineyard. Nearly all of the sites that he works with are organic or biodynamic as well. There is also a very hands off approach to winemaking. He employs native yeasts for primary and secondary fermentations and uses oak very judiciously. The focus on the winemaking is to enhance the natural acidity and create wines that are made for food.

From the start J.K. Carriere wines have received critical acclaim. Jim will tell you his success stems from great vineyards, focused winemaking and the willingness to go right through the middle of the work. He makes primarily Pinot Noir, producing classic, vivid and ageable wines with fruit on the first uptake, movement on the palate and elegance throughout. Jim's intent is to astonish you, intentionally spark you, and give you every reason to share that experience with someone else. In fact, this is his ruthless pursuit.

White Pinot Noir Glass	2012	12/750ml	\$208
Pinot Noir Provacateur	2011	12/750ml	\$256
Pinot Noir Willamette Vly	2007	12/750ml	\$360
Pinot Noir Vespidae Willamette Vly	2010	12/750ml	\$360
Pinot Noir Anderson Family Vyd	2009	12/750ml	\$540
Pinot Noir Shea Vyd	2009	12/750ml	\$540

### Columbia Valley, WA

Practicing Organic



**Powers Winery** 

Presented by Mickey Dunne

Since 1982, Powers Family Winery has selected grapes from some of the finest vineyards in Washington State's Columbia Valley. Winemaker Greg Powers oversees these grapes from vine to bottle, producing wines of character and distinction. Powers wines have been recognized by such notables as the Wine Spectator, which has referred to the winery as a "rising star". The Wine Enthusiast named Powers Family Winery as one of the "50 Great U.S. Cabernet Producers."

Chardonnay Columbia Vly	2011	12/750ml	\$112
Chardonnay Power Box WA	2011	6/3 L	\$112
Merlot Columbia Vly	2010	12/750ml	\$128
Syrah Columbia Vly	2010	12/750ml	\$128
Cabernet Sauvignon Power Box WA	2010	6/3 L	\$120
Cabernet Sauvignon Columbia Vly	2010	12/750ml	\$120
Cabernet Sauvignon Sheridan Vyd	2009	12/750ml	\$240

### <u>Ojai</u>

Presented by Polaner Selections

POLANER SELECTIONS



The Ojai Vineyard founded in 1983 is one of California's historic wineries and one the original pioneers of Santa Barbara County. Owned by Adam & Helen Tolmach, they work closely with over a dozen different vineyards up and down the Central Coast producing wines from Chardonnay, Grenache, Mourvedre, Pinot Noir, Roussane, Sauvignon Blanc, Syrah, and Viognier. Adam is one of the best known winemakers in Santa Barbara, but he even branches out as far north as Santa Lucia Highlands to make wine from Pisoni Vineyard. In recent years, his wines have evolved in a more elegant, finesse-driven style.

Chardonnay Bien Nacido	2010	12/750ml	\$256	
Rose California	2012	12/750ml	\$180	
Pinot Noir Bien Nacido	2010	12/750ml	\$349	
Syrah Santa Barbara	2009	12/750ml	\$240	

TABLE 52

### POLANER SELECTIONS

### TABLE 52

Cashburn	Central Otago, New Zealand	Walter Hansel			Russian River Valley, CA
Presented by Polaner Selections	Practicing Biodynamic	Presented by Polaner Selection.	5		Practicing Organic
ERBHBURN INCOME	Cashburn is the second label of Burn Cottage Pinot Noir from Central Otago, New Zealand. The wine is made from declassified fruit from the Burn Cottage Vineyard by Ted Lemon of Littorai. The property is farmed using biodyanmic farming techniques and is owned and operated by the Sauvage family who also has property in the Pfalz in Germany and owns several wine distributors in the US.	2002 WALLTER HANSEL Hansel Fumily Veneyards RUSSIAN RIVER VALLES Marsh Store Valles Chardonnay	Walter Hansel planted his estate's original 250 vines in 1978. Today his son, Stephen, has taken up where his father left off, creating Burgundian-styled Pinot Noir and Chardonnay from the Russian River Valley. He focuses on low yields for greater complexity (a tiny range of 1.5 to 2.7 tons/acre). Before hand-harvesting, Stephen makes on average 9 total passes through each vineyard. Fermen- tations are with natural yeasts, fining and filtration are minimal. The Pinots are held on the lees without racking for 12 months. The Chardonnays are whole-cluster fermented and gently pressed to extract the juice.		
Pinot Noir Central Otago	2011 12/750ml \$256	Chardonnay North Slope	2010	12/750ml	\$396
Burn Cottage	Central Otago, New Zealand	Pinot Noir Estate	2010	12/750ml	\$380
Presented by Polaner Selections	Certified Organic & Practicing Biodynamic	Pinot Noir South Slope RRV	2010	12/750ml	\$396
	Produced in Central Otago, New Zealand, the wine is made by Ted				



Lemon of Littorai, who brings his extensive experience in Burgundy and the Sonoma Coast to New Zealand. The vineyard is a natural amphitheater that is part of a larger bio-diversity farm which is farmed 100% biodynamically. As with Littorai, the wines are made in a non-interventionist way with a judicious use of new oak and a small percentage of whole clusters.

Pinot Noir Central Otago

6/750ml \$256

2011

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# **Baldor**



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### Baldor Specialty Foods, our foundation is built on sourcing the finest and the freshest seasonal products from around the globe and from local farms right here in the northeast region of the United States. Baldor is your source for one-stop shopping of fine foods, backed by a quality of service that has raised the bar for food distribution standards

# **Irving Farm Coffee**

Thanks to...



Teresa@irvingfarm.com (212) 206-0707 (518) 789-FARM 27 West 20th Street Suite 1100 New York, NY 10011 Founded in Manhattan in 1996 as a little cafe space near Union Square--that's still known simply as 71 Irving Place--Irving Farm Coffee Roasters has since grown to include relationships with coffee producers the world over, a roasting facility in the Hudson Valley, and some of the most well respected wholesale partners in the region. Not long after founders David Elwell and Steve Levin created their dream cafe, did they realize that in order to fulfill their desire for a craft-focused, hands-on approach to their love of coffee, they'd simply have to roast it too.

In 1999, they transformed a old dairy farm in the Hudson Valley into a roasting facility. The country roastery and the city cafe meet in our name: Irving Farm. Set at the foot of the Catskills and the Berkshires, our base in the historic Coleman Station district near the town of Millerton is the same region whose lush dairy farms were once the main supplier of milk to New York City in the 1800s.

Nowadays, Irving Farm supplies our carefully sourced, handcrafted coffees to two beautiful cafes in Manhattan, as well as our coffee house in Millerton, keeping the focus on sustainability and building direct relationships with the coffee farmers who grow the beautiful coffees that both the country and the city love so much.

# Stinky Bklyn



Wholesale@StinkyBKLYN.com 215 Smith St. Brooklyn, NY 11201 (718) 518-CURD (2873)

Stinky BKLYN has searched the across the globe consolidating a portfolio of the finest craft cheeses, charcuterie, and eclectic edibles. Whether it be through our retail location in Cobble Hill, Brooklyn or to our existing restaurant and hotel clients, we strive to provide a superior customer experience and an unmatched selection.