



PRESENTATION JOSE ESTEVEZ S.A.

BODEGAS VALDESPINO



Contents

- 1. The Jerez Region.
- 2. Elaboration of Sherry.
- Styles & tasting notes of Valdespino Sherry.



1. The Jerez Region

- Production Area of the D.O.
- Local Climate
- Soil
- Grape varieties



Production Area of the "Denominación de Origen"

- The region is on the tip of South Western Europe.
- The Sherry triangle between:
 - Jerez de la Frontera
 - El Puerto de Santa Maria
 - Sanlucar de Barrameda
- Sherry can only be made from wines produced within this area.





The Local Climate

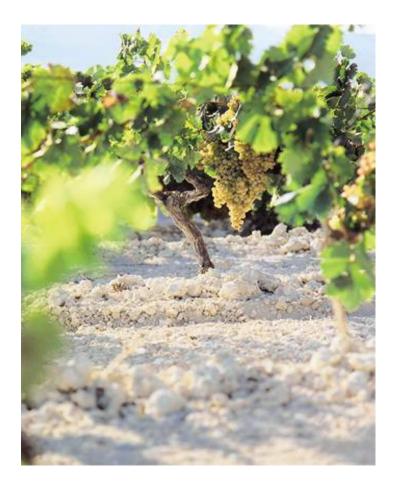
- Average Temperature: 62° to 64° F.
- Hot dry summers: max. 104°F – min: 68°F
- Moderate winters: Max:59°F – Min: 32°F
- 300 days of sunshine.
- Rainfall months:
 +/- 20 in. from October to April
- Influence of two predominant winds: Levante (east) & poniente (west)





Soil

- The predominant soil is <u>'ALBARIZA'</u>
- It is a white chalky soil (Alba is Latin for white)
- High in Calcium Carbonate
- High porosity
- Excellent water retention, allowing the vines' roots to absorb moisture during the hot summer months.





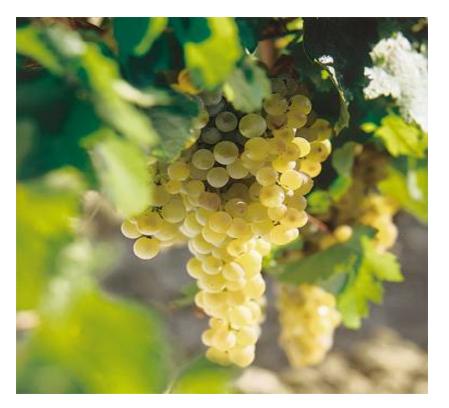
Grape Varieties

• <u>Palomino Fino</u>.

It is well suited to the Albariza soil and is the most widely used in the area.

<u>Pedro Ximénez and</u> <u>Moscatel</u>.

Used for sweet sherries





2. Elaboration of Sherry

- Vinification & Fermentation Process.
- First Classification & Fortification.
- Ageing.



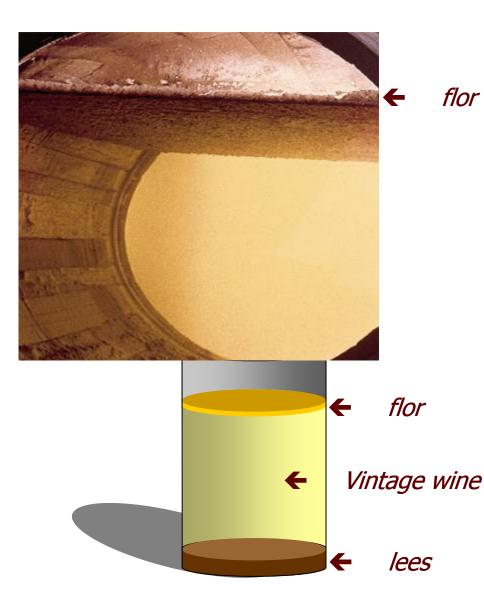
FERMENTATION



- The grape must from the Macharnudo vineyard is fermented in American oak casks of 600 liters.
- Most bodegas do this initial fermentation in stainless steel
- After fermentation the wine is left to settle until the "deslio"



The new vintage wine & Flor



• **"DESLIO":** At the end of November the wine is separated from the lees.

• VINTAGE WINE:

 \succ Dry white wine

≻ +/- 11,5% Alc. strength

• **"FLOR":** A layer of natural yeast develops on the surface of the wine. This layer protects the wine from oxidation.



First Classification & Fortification



Maturing Sherry: "Crianza"



Two different types of crianza:

At 15° alcohol the flor continues to develop

<u>Biological</u> <u>ageing</u>

The flor protects the wine from oxidation. at 17° alcohol the flor disappears

Oxidative ageing

without the flor, the wine is exposed to oxidation.



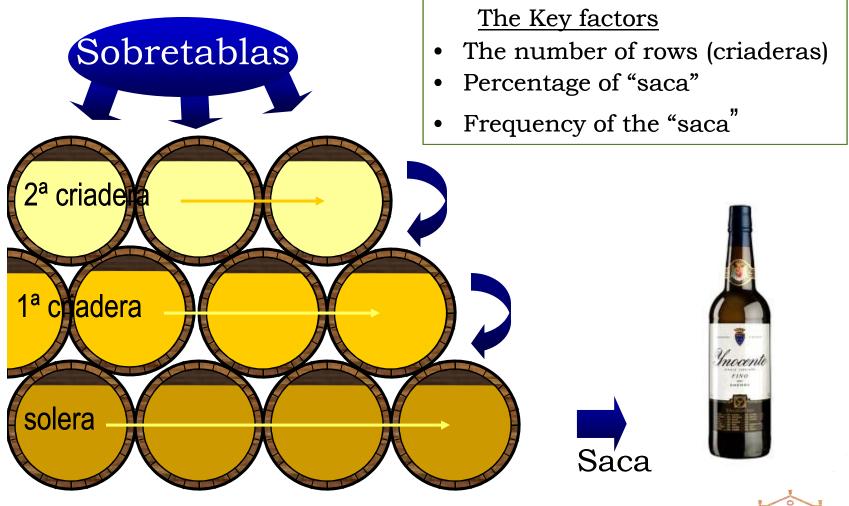
Ageing



- Sherry must be aged for a minimum of three years in casks.
- American oak casks of 500 litres.
- In traditional "cathedral style" buildings (bodegas).
- Following the genuine and traditional "Solera System".



The Solera: How it works





The Solera System



- Continuous process of blending wines with different ages.
- The Solera itself is a blend of all the vintages
- This method guarantees continuity and consistency in the quality of the Sherry.



3. The Different Sherry Styles.

• Dry Sherry

(Less 5 g/l. sugar)

- Naturally Sweet ("Soleo": Sun dried)
- Sweet (blends) (Less 140 g/l. sugar)



Fino, Manzanilla, Amontillado, Palo Cortado and Oloroso.



Pedro Ximenez & Moscatel.



Pale Cream, Medium Dry and Cream.



Valdespino - History



• Origins date back to 1264 when Don Alfonso Valdespino was one of 24 knights that helped King Alonso re-conquer Jerez from the Moors

• Commercial activities are recorded back to 1430 and the company was registered in 1875.

- In 1883 Valdespino became the official purveyor of Sherry to the Spanish Royal House.
- In 1910, they trademarked "Sacristia" which is the area in the bodegas where the best casks of Sherry are kept.

Valdespino – "Only's"

- Only bodega to have "single vineyard" wines.
- Vineyard is MACHARNUDO and it is one of the "grand cru" vineyards of Jerez.
- Only bodega to ferment in oak barrels – the norm now is to ferment in stainless steel.
- Only Fino (Inocente) to have 10 criaderas the norm is 2 or 3.



Macharnudo 'Alto'

• 56.2 hectare, located 5 kilometres in the northwest of Jerez, in the middle of the region, in the privileged area of High Jerez, within the famous Pago Macharnudo.

- \bullet Located 135 metres above sea level, directed to the southeast, with a 10 % level.
- The land is very chalky, due to the sea having covered the Area a long time ago.





The Winemaker, Eduardo Ojeda



EDUARDO OJEDA

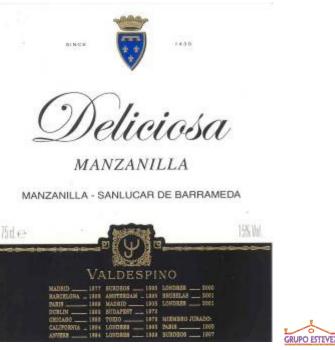
- One of the most recognized Oenologists from Spain.
- Chemist and Oenologist, more than 30 years of Experience in the Sherry Trade.
- Oenologist and Production Director of Grupo Estevez, taking care of 3 important Sherry Wineries: Real Tesoro, Valdespino and La Guita.
- A charismatic real Wine Lover and especially a Sherry Lover.



MANZANILLA DELICIOSA

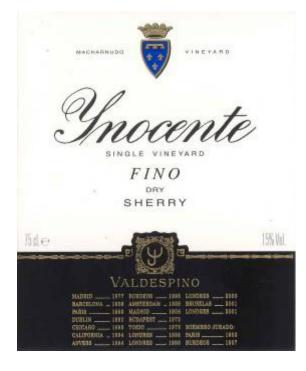
- Palomino Fino Grape
- From **Pago Miraflores** (Sanlucar de Barrameda)
- Solera and 6 criaderas. Biological ageing (Sanlucar de Barrameda).
- Alcohol: 15% vol.
- **Total Acidity:** 4 g/l Tartaric Acid
- Residual sugar < 2 g/l
- Serving Temperature: Chilled (+/- 50°F)





FINO INOCENTE





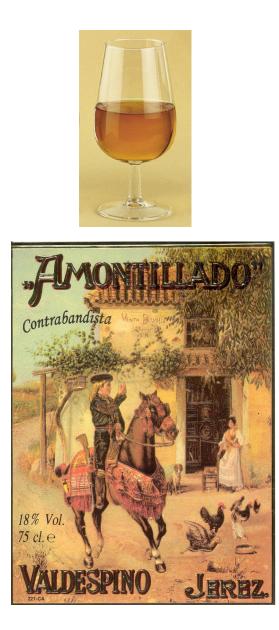
- Palomino Fino Grape
- Single vineyard Fino: "Macharnudo Alto"
- Fermented in oak casks.
- **Maturing:** More than 10 years under "Flor".
- Solera and 10 criaderas. Biological ageing.
- Alcohol: 15% vol.
- **Total Acidity:** 3,5 g/l Tartaric Acid
- Residual sugar <1 g/1
- Serving Temperature: Chilled (+/- 50°F)

AMONTILLADO TIO DIEGO



- Palomino Fino Grape
- Single vineyard Fino: "Macharnudo Alto"
- Fermented in oak casks.
- **Maturing:** 1-2 years biological, more than 20 years oxidative.
- Solera and 10 criaderas.
- **Alcohol:** 18% vol.
- **Total Acidity:** 4,3 g/l Tartaric Acid
- Residual sugar: <2 g/1
- **Serving Temperature:** Slightly Chilled (+/- 55°F) or at room temperature.

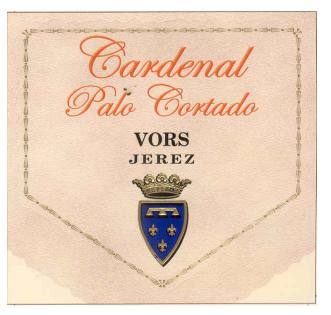
MEDIUM DRY CONTRABANDISTA



- **Palomino Fino** Grape + Pedro Ximez grape (5%)
- **Maturing:** More than 10 years biological, under "Flor", + 4 years oxidative.
- **Alcohol:** 18% vol.
- **Total Acidity:** 4.04 g/l Tartaric Acid
- **Residual sugar:** 34< g/1
- **Serving Temp:** At ambient temperature or slightly chilled.

VORS PALO CORTADO 'CARDENAL'

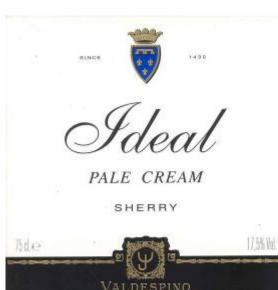




- Palomino Fino Grape
- Single vineyard Fino: "Macharnudo Alto"
- Fermented in oak casks, the last criadera comes from the Solera of Viejo C.P.
- **Maturing:** More than 30 years VORS (Very Old Rare Sherry), first 1-2 years biological, rest oxidative ageing.
- **Solera**(6 barrels +1 Bota No) + **4** Criaderas
- Alcohol: 20.5% vol.
- Total Acidity g/l: 8.5 gr/ Tartaric Acid
- Total Dry Extract: 49 g/1
- Serving temperature: Slightly Chilled (+/- 55°F) or at room temperature.

PALE CREAM IDEAL





- **Palomino Fino** grape (and concentrated grape must)
- **Maturing:** More than 5 years, biological.
- **Alcohol:** 17,5 % vol.
- **Total Acidity:** 3.7 g/l Tartaric Acid
- **Residual sugar:** 110 g/l
- **Consumption:** Serve chilled (+/- 50°F.) as an aperitif or 'on the rocks'.



CREAM ISABELA





CREAM Sherry



- Palomino Fino Grape (75%) + Pedro Ximez grape (25%)
- **Maturing:** More than 15 years, Oxidative ageing.
- Alcohol: 17,5% vol.
- Total Acidity: 4.5 g/l Tartaric Acid
- Residual sugar: 120 g/1
- **Serving temperature:** Can be taken neat, chilled or 'on the rocks' with a slice of orange.



PALO CORTADO 'Viejo C.P.'







SHERRY

TSC.e 19.5% Vol. VALDESPINO RADORIONA 1100 ANTERNAM 1000 RADORIONA 1000 10000 RADORIONA 1000 RADORIONA

- Palomino Fino Grape
- Single vineyard Fino: "Macharnudo Alto"
- **Fermented** in oak casks.
- Solera + 4 criaderas
- **Alcohol:** 19.5 % vol.
- **Total Acidity:** 5.3 g/l Tartaric Acid
- **Serving temperature:** Slightly Chilled (+/- 55°F) or at room temperature.



VOS DRY OLOROSO 'DON GONZALO'





- Palomino Fino grape
- Alcohol: 20% vol.
- **Maturing:** More than 20 years VOS (Very Old Sherry), oxidative ageing.
- **Alcohol:** 20% vol.
- **Total Acidity:** 6.40 g/l Tartaric Acid
- **Residual sugar:** 8.5 g/l
- **Serving temperature:** At room temperature or slightly chilled.



MEDIUM SWEET OLOROSO SOLERA 1842



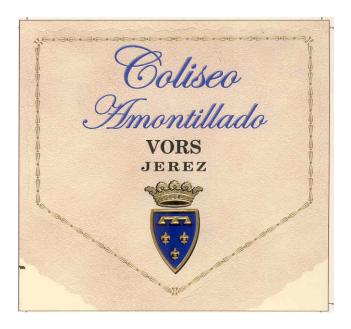


- **Palomino Fino** grape, with a touch of **Pedro Ximenez**.
- **Maturing:** More than 20 years VOS (Very Old Sherry), oxidative ageing.
- Alcohol: 20% vol.
- Total Acidity: 6.25 g/l Tartaric Acid
- Residual sugar: 60 g/1
- **Serving temperature:** Can be taken neat, chilled or 'on the rocks' with a slice of orange.



VORS AMONTILLADO 'COLISEO'

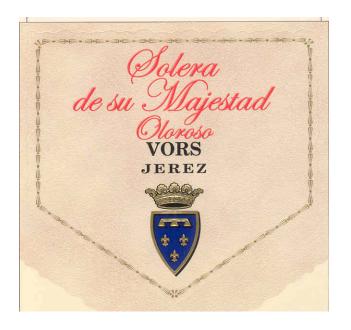




- Palomino Fino Grape
- **Maturing:** More than 30 years VORS (Very Old Rare Sherry), first 1- 2 years biological, rest oxidative ageing. The origin of the wine is Manzanilla.
- Alcohol: 22% vol.
- Total Acidity g/l: 9.5 / Tartaric Acid
- Residual Sugar: 9 gr.
- **Serving temperature:** Slightly Chilled (+/- 55°F) or at room temperature.

VORS OLOROSO 'SOLERA de SU MAJESTAD'





- Palomino Fino grape
- Alcohol: 20% vol.
- Maturing: More than 20 years VOS (Very Old Sherry), oxidative ageing.
- Alcohol: 21% vol.
- **Total Acidity:** 6.70 g/l Tartaric Acid
- Residual sugar: 17 g/1
- **Serving temperature:** At room temperature or slightly chilled.



P.X. EL CANDADO

- **Pedro Ximenez** grape.
- Maturing: 10 to 12 years, oxidative ageing.
- **Alcohol:** 18% vol.
- Total Acidity g/l: 2.80 / Tartaric Acid
- **Residual Sugar:** 400 gr.
- **Serving temperature:** Slightly Chilled (+/- 55°F) or at room temperature.





EL CANDADO (the Spanish translation for "The Padlock") is a unique Sherry produced only with Pedro Ximenez grapes, grown in the Sherry district of Spain. It is the classic Jerez dessert wine.

EL CANDADO PEDRO XIMENEZ SHERRY

These premium grapes, from our world famous Vineyard, are the only grapes from which this classic sherry can be produced.

A.R. VALDESPINO

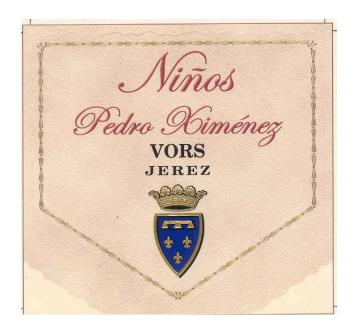


PRODUCE OF SPAIN **JEREZ DE LA FRONTERA** JESA • Ctra. N.IV, Km. 640 • JEREZ - SPAIN 18% Vol 75 cl. C



VORS PEDRO XIMENEZ 'NIÑOS'





- Pedro Ximenez grape.
- **Maturing:** Over 30 years VORS (Very Old Rare Sherry), oxidative ageing.
- Alcohol: 15.5 % vol.
- Total Acidity g/l: 5.70 / Tartaric Acid
- Residual Sugar: 480 gr.
- **Serving temperature:** Slightly Chilled (+/- 55°F) or at room temperature.



Pairing the Sherry

Fino / Manzanilla	all kinds of <i>"tapas"</i> , seafood, white fish and mild cheese. Fried fish.
Amontillado	soups, white meat, blue fish, mushrooms, and cured cheese.
Oloroso	poultry, game and red meat; tuna.
Medium (slightly chilled)	patés and quiches.
Pale Cream (cold)	foie-gras and fresh fruit.
Cream	desserts (also a great aperitif served on ice!).
Pedro Ximénez	desserts, ice creams, chocolate and blue cheese.



